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# Annual Report 2001



www.daegubank.co.kr



# "The best leading regional bank creating value through an exceptional regional network."



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Daegu Bank strengthened an already solid customer base by working closely with the local community in FY01. Bold and swift measures were taken to dispose of non-performing loans, setting the stage for a new growth surge as a clean bank.

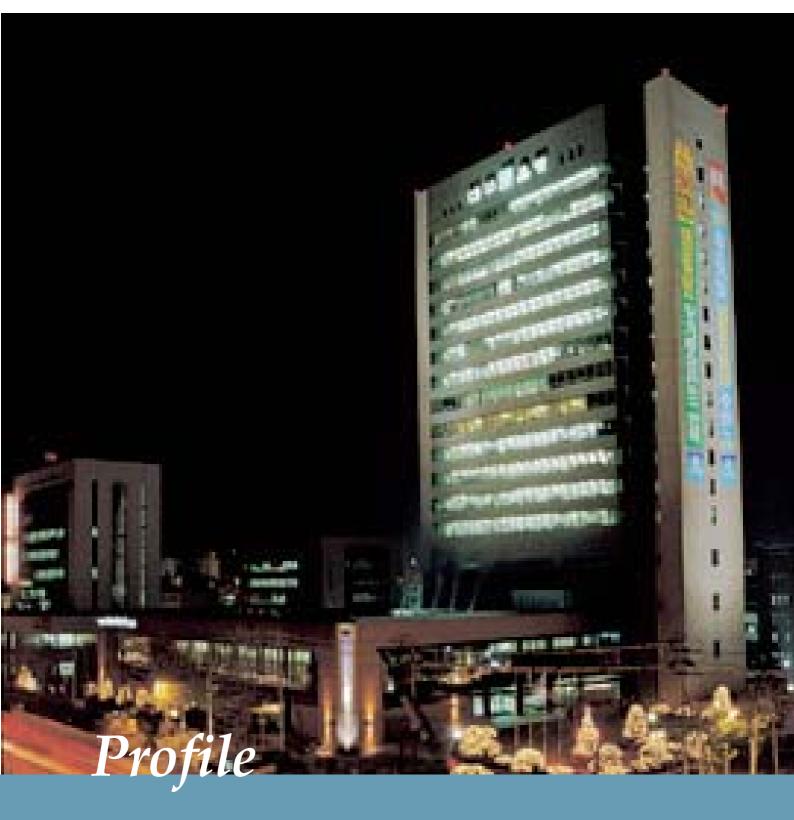
I he issues of globalization, consolidation and going online in the international financial sector are being addressed quickly through change and innovation, building a sophisticated management system that embraces global standards.

Daegu Bank continues to bolster its base of regional operations to maximize shareholder value. Profitability remains the priority, while preparations continue for the future so that Daegu Bank remains a leader among Korean regional banks.



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*Daegu Bank* has played a key role in the economic and industrial development of Daegu and North Gyeongsang Province since 1967. The Bank today stands best among Korea's regional banks, with a 39.5% share of the Daegu market at the end of 2001, one of Korea's three largest economic zones.

*DGB* is committed to serving the local community in which it works. In return, the people of Daegu and its surrounding area are staunchly loyal to the Bank.

# **Financial Highlights**

	In billions of KRW		In millior	ns of US\$*
	2001	2000	2001	2000
Bank Accounts				
For the Year				
Operating Revenues	1,144.1	1,136.3	862.8	856.9
(Interest Income)	(974.6)	(962.4)	(734.9)	(725.7)
(Commission Income)	(125.9)	(89.6)	(94.9)	(67.6)
Operating Expenses	988.7	1,071.4	745.6	807.9
(Interest Expenses)	(633.3)	(621.5)	(477.6)	(468.7)
(Commission Expenses)	(9.9)	(6.8)	(7.5)	(5.1)
(Provision for Loan Losses)	(81.7)	(179.5)	(61.6)	(135.4)
Operating Income	155.4	64.9	117.2	48.9
(Net Interest Income)	(341.3)	(340.9)	(257.4)	(257.1)
(Net Commission Income)	(116.0)	(82.8)	(87.5)	(62.4)
Non-Operating Income	58.7	58.4	44.3	44.0
Non-Operating Expenses	183.4	107.7	138.3	81.2
Net Income	30.7	15.6	23.2	11.8
At Year End				
Loans	8,144.9	6,593.4	6,142.0	4,972.0
Securities	4,129.1	3,231.8	3,113.7	2,437.1
Total Assets	14,551.5	13,028.8	10,973.2	9,824.9
Deposits	10,455.5	9,061.0	7,884.4	6,832.8
Borrowings	2,682.8	2,751.1	2,023.1	2,074.6
Total Liabilities	13,991.1	12,496.3	10,550.6	9,423.3
Capital Stock	602.1	602.1	454.0	454.0
Total Shareholders' Equity	560.4	532.4	422.6	401.5
Profitability				
ROA	0.23%	0.13%		
ROE	5.91%	2.94%		
BIS Capital Ratios**				
Tier 1	7.56%	7.65%		
Tier 2	3.46%	4.06%		
BIS Capital Ratio	11.01%	11.69%		
Trust Accounts				
For the Year				
Total Revenues	156.2	180.6	117.8	136.2
Trust Account Commission Fees	17.9	20.3	13.5	15.3
At Year End				
Money Trust	1,456.4	1,098.5	1,098.3	828.4
Total Assets***	1,544.7	1,189.4	1,164.8	896.9

\* The financial statements are expressed in Korean Won and, solely for the convenience of the readers, have been converted

into US Dollars at the rate of W1,326.10 to US\$1.00.

\*\* Based on consolidated data under FSC guidelines.

\*\*\* Fund trusts excluded, based on the newly changed relevant regulations.

# Letter to Shareholders



Corporate and financial restructuring continued in Korea during FY01, while the global economy slowed down. As a result, Korea's national and regional economies could not pull out of their slump, imposing unusual hardship for Daegu Bank.

At the same time, a number of Korean banks have merged and/or established financial holding companies, creating massive entities involved in a broad range of financial services. Korea's financial regulatory standards, to include regulations on equity capital and fiscal soundness, have been tightened steadily as well.

Despite the harsh environment, Daegu Bank reduced the NPA ratio from 8.69% at the end of FY00 to just 3.73% a year later. Total deposits also rose by W1.6098 trillion (14.2%) year on year to reach W12.9509 trillion in FY01. Our stated objective at the beginning of the year was to become a "clean bank," and we accomplished that task.

Moreover, our income for the year far exceeded original expectations, setting the stage for a renewed growth surge. Pre-provisioning income was W124.3 billion, while net income came to W30.7 billion after we put W81.2 billion more into the provision for loan loss and added W12.4 billion into the provision for severance and retirement benefits.

The Bank's BIS capital adequacy ratio stood at 11.01% at the end of FY01, keeping us among the best of the nation's banks. In FY01, ROA increased 0.23% and ROE went up 5.91% over the previous term.

Our robust performance in FY01 gave us the solid competitiveness and operational base to remain the undisputed leader in our regional market. We also are setting ambitious targets for the coming year, determined to meet international standards in every respect.

In FY02, we aim to maintain a BIS ratio of at least 10% while lowering the portion of credit substandard or below to no more than 2% of total loans. In the process, we will reduce the bad debt reserve burden and increase the net interest margin.

Considering the deep cuts in non-performing loans made in FY01, we expect ordinary income to average W28.1 billion in FY02. Therefore, pre-provisioning income is forecast to reach W294.6 billion, a 2.4-fold increase year on year. Importantly, our net income target has been set at W125 billion for the coming year, four times the figure in FY01. This performance would bring ROA up to 0.86%, close to the 1% standard of the leading banks, while ROE would be 19.19%, far exceeding the 15% standard.

Entering FY02, the Korean economy has started to rebound and financial markets are stable. Our projected

# The DGB Service Corps, a volunteer organization made up of our employees, has also been inaugurated so that we can be more involved in the local community.

income would be reflected in Daegu Bank share prices, which most likely will surge. We now are looking forward to repaying you, the shareholders, with dividends and higher share prices for your support. The following measures will be taken to this end:

First, our identity has been established with Daegu and North Gyeongsang Province, and we will continue to support local projects to protect our business base. We will greatly expand the number of automated teller machines in service to bolster our bank network in the regional market. The percentage of online banking transactions will increase and banking hours will be flexible to increase customer access. New products will be developed to accommodate specific customer groups.

World Cup matches and other international events will be held in the Daegu area in FY02. We will utilize our strong human network to systematically promote these opportunities. The DGB Service Corps, a volunteer organization made up of our employees, has also been inaugurated so that we can be more involved in the local community.

Second, investment is being concentrated on business areas with added value and high profitability so that exceptional performance is assured. Special steps will be taken to attract more of the wealthiest customers and retain them for life.

Our core businesses are retail banking, corporate banking for small and medium-sized enterprises (SMEs) and our credit cards, with high potential for growth and profit. Now, our competencies are being focused on these areas. In addition, we are seeking out new areas for earning fees and commissions, thereby diversifying our revenue base in North Gyeongsang Province.

Finally, we are constantly managing changes in markets and customer demand, and we are upgrading management systems and infrastructure that support marketing, personnel and risk management. Laying the groundwork for future business is an ongoing task as well.

In FY02, our restructuring will continue around markets. Competition among various financial institutions for competitiveness will be severe, and we predict that consolidated domestic banks as well as large foreign banks will work hard to expand their presence in our market.

However, nothing indicates that these developments will impact our development and future. Local and national elections will be held this year, prompting action on existing proposals to promote regional economies and local government autonomy. This kind of legislation can create a more favorable climate for regional banks.

We have built up the trust and support of local customers over the past 35 years. Our human networks and service channels are being used to our advantage, and customers are attracted to our flexible organization and fast, distinctive services. Given these strengths, I believe we can continue to deepen our roots in our regional market no matter how the business environment may be.

In closing, I wish to thank you the shareholders for your exceptional support for and loyalty to Daegu Bank. You have been instrumental in allowing us to put the difficult past behind and be back on the road to solid growth this year. All 2,800 of our employees stand united in their commitment to make sure this happens.

May you and your families enjoy good health and prosperity in the coming year.

K. n. Krom

Kim Kuk-nyon Chairman of the Board & CEO

# Strategic Initiatives for Regional Network

# Vision & Strategy

**Jaegu Bank** 

"DGB is the financially soundest and most profitable regional bank in Korea."



Operational strategies for 2002 can be broken down into three areas.

First, ties with the local communities of Daegu and North Gyeongsang Province will be strengthened through "K-Project II," which includes a variety of community service activities. The DGB Service Corps will be officially formed in February to provide a more organized and systematic approach to community service.

At the end of 2001, the Local Community Service Award was instituted to encourage employees to get more involved in volunteerism. The Bank will engage in various activities in conjunction with the World Cup matches and International Textile Fair being held in Daegu in 2002.

Second, profitability will be given the top priority in 2002. The customer-oriented business unit organization put in place during 2001 will be the platform for implementing an integrated profit management system, raising cost awareness throughout the organization. Management of customer and shareholder assets will be further tightened to ensure maximum safety.

Third, the groundwork will be laid for future business. The business environment is expected to grow more difficult and competitive in the days ahead. Therefore, Daegu Bank will proactively build the advanced systems needed to prevail under any circumstance.

DGB is the financially soundest and most profitable regional bank in Korea. The role of regional banks will continue to grow in importance as local governments gain greater autonomy, and Daegu Bank's vision is to remain the nation's leading regional bank by helping the local community to develop. To this end, various performance indices and systems have been set to meet the industry's highest standards.

# The Community and Daegu Bank



The "K-Project," named after Daegu Bank Chairman and CEO Kim Kuk-nyon, was introduced in 2000 to support community service in Daegu and North Gyeongsang Province, the Bank's operational base. The project promotes friendship and contact with the local community, strengthening a community-based marketing effort. The community service activities also enhance DGB's role as partner in developing the local community while building the Bank's image as a model for other Korean regional banks to emulate.

#### Support for the Local Government

The Bank automatically processed some 2.5 million payments of various local taxes and fees (192 types) in 2001. A credit card system, which raises funds for the community through subsidies from sales, was installed so that government workers have access to their bank accounts after regular work hours. In addition, the Bank provided courtesy service training to 1,870 people working in 15 different public institutions.

### Support for the Local Economy

In 2001, Daegu Bank funded the startup of 1,456 small and medium-sized enterprises (SMEs) and provided financial assistance to an additional 763 SMEs in the region. The Bank participates in infrastructure projects and provides development loans for special regional projects each year.

Daegu Bank also provides SMEs with managerial guidance and information on foreign exchange rates, foreign exchange rate risk management techniques, and points of caution concerning the transformation to the Euro currency in Europe. In 2001, fifteen promising new businesses were uncovered and supported. Meanwhile, drives were organized to help droughtstricken farmers and to encourage the purchase of locally produced rice.

#### Support for the Community

The Daegu Love Card program raised W100 million for the City of Daegu, while Bank employees visited social welfare facilities and helped raise scholarship money for teenaged orphans with younger siblings to support. Meanwhile, the Bank donated money to needy families and flood victims, and sponsored a program to build homes for needy families.

Local festivals, an arts & crafts fair and an international dance event were all supported by the Bank, which also provided space in its facilities to exhibit local art works. Employees volunteered to put identification tags on trees in local parks and feed wild birds. Cleanup drives of local streams and lakes were also carried out.

Daegu Bank raised funds for the local swimming team and for promoting athletics in Daegu and North Gyeongsang Province. The Bank is also helping to sell admission tickets to World Cup matches in Daegu in 2002.

# **Support for Education**

Daegu Bank provided a total of W243 million to 390 students through the Scholarship & Culture Foundation. An additional W50 million was provided to purchase books and study materials.

The Bank supported programs that encourage students to save money, including the handing out of certificates to students and teachers on Saving Day. Banking services are now provided at

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140 primary, middle and high schools, and opportunities for onthe-job training are arranged for students attending local universities.

## **Greater Convenience for Citizens**

The Bank's parking lots are open to the public free of charge on Sundays and holidays. The Banks head office conference room, training center and other facilities are made available for citizens to use for worthy causes. Daegu Bank is also expanding its online banking facilities and has increased the hours of operation for its automated teller machines.

The financial environment is changing in Korea, and large,



consolidated banks are encroaching on regional markets. Therefore, a more comprehensive community service initiative called "K-Project II" is being launched in 2002 to counter this advance by national banks. At the same time, DGB's competitiveness will be strengthened by taking full advantage of the Bank's reputation and network resources in the region. This initiative is also an effective response to local customers' sensitivity to falling interest rates and their changing sentiments toward banks in general.

In 2002, the DGB Service Corps is being formed to encourage even greater participation by Bank employees. The community service effort is linked with the Bank's marketing activities, and the Bank serves as a partner that helps to develop the community. PR materials have been produced on the community service activities, and a segment has been added to the Bank's homepage. The Bank's own magazine publishes quarterly results and reports on outstanding examples.

## **K-Project II**

The Bank is building on the success of the K-Project to launch K-Project II. The platforms for community-based operations are being expanded, and customer contacts points are being multiplied and diversified. The online support system is being strengthened via online customer relations management, an EBPP system, an online Private Banking, an online Call Center, and B2B payment settlement system. More automated teller machines are also being installed, while banking hours are being made more flexible.

Relationship marketing is being strengthened, and new safety deposit services are being introduced. Transactions with institutions and organizations are being expanded by (1) issuing more membership co-branded cards and (2) customized cards.

Preferential treatment and support is given to regional enterprises, attracting more companies to join the DGB Plus Club. Better credit support services are being granted to outstanding corporate customers and more SMEs are being qualified for loans. Finally, a constant stream of customized services and products are being developed for the region.

# **Reveiw of Operations**



# **Regional Economy**

### **Review of 2001**

The Korean economy was more sluggish in 2001 than in the previous year. Economic growth slowed to 2.9%, while consumer prices increased 4.1% in 2001. The trade surplus reached US\$9.5 billion, falling short of the original US\$10 billion target set for the year by the Korean government. Growing domestic demand and/or increased exports boosted the wireless communications, shipbuilding, automobile, housing and retail sectors. On the other hand, semiconductors and computer equipment, both major export sectors, were slow, dragging down the economy as a whole.

However, the main economic indicators bottomed out in the second and third quarters and rose in the fourth quarter, indicating an economic recovery in the days ahead. Moreover, the continued trade surplus brought the nation's foreign exchange surplus to US\$102.8 billion at the end of FY01, ranking Korea fifth in this category behind Japan, China, Taiwan and Hong Kong. As a result, the nation's sovereign rating was also raised during the year.

The general economic slowdown inside and outside Korea affected Daegu negatively, reducing overall industrial activity from 2000 levels. On the other hand the North Gyeongsang economy was robust, with strong performances by manufacturers of monitors, TVs and communications equipment. Production and deliveries were down in Daegu 5.1% and 6.4%, respectively, but the North Gyeongsang region saw production rise 9.5% and deliveries increase 10.0% over the previous year.

Exports were slow for textiles, machinery and steel, with total exports at just US\$15.5 billion for Daegu and Gyeongsang Province through the first eleven months of 2001, a 9% drop year on year. The dishonored bill ratio for Daegu stood at 0.50%, which was actually 0.11 percentage points lower than in the previous year because of a reduction in demand for funds. The North Gyeongsang region, however, saw its dishonored bill ratio rise 0.07 percentage points from 0.31% in 2000 to 0.38% in 2001.

Construction for apartments and other residences increased in Daegu during 2001, with the number of construction permits up 49.9% year on year. However, housing construction was only slightly higher in North Gyeongsang Province, and industrial construction remained around the 2000 level.

Consumer prices were 4.0% higher year on year in the Daegu area, boosted mainly by increases in housing rents, and higher meat and farm produce prices. Rising prices for meat and farm produce as well as higher public service fees helped boost the consumer price index 3.5% in North Gyeongsang Province. However, prices were relatively stable in both Daegu and North Gyeongsang Province, considering that the consumer price index rose an average of 4.3% in Korea as a whole.

The business survey index (BSI) on capital funds averaged 71 for Daegu throughout 2001, indicating that funding access was difficult for companies. The BSI average for North Gyeongsang Province was also down sharply from 94 in 2000 to just 79 in 2001.

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The region's synthetic textile industry struggled in FY01, with production, deliveries and exports all down 20-30% year on year. Parts suppliers for Hyundai and Kia Motor experienced better conditions during the year, with operations running at 90-95% of full capacity. On the other hand, Daewoo Motor suppliers only operated at 50% capacity, bringing the overall production and delivery figures for the automotive parts industry down 6% year on year.

The construction industry, the leading driver of economic growth, showed signs of recovery. Construction permits, particularly in the Daegu area, rose, and apartment purchasing heated up. A closer look reveals, however, that construction companies continued to suffer from excessive competition and difficulties in procuring construction materials.

More traditional retailing businesses such as supermarkets and convenience stores experienced sluggish sales, but department stores and large new discount stores (hypermarkets) enjoyed conspicuous sales growth, promoting economic polarization. Production at machinery manufacturers was somewhat slow because of the reduced domestic demand and exports stemming from the economic downturn overseas as well as the sluggishness of related industries at home. The excessive steel production worldwide increased price competition and quotas for regional steel producers. In addition, a slowdown in industries dependent upon steel reduced steel output. The electronics industry, which is centered on the Gumi area, experienced sluggish exports because of the slumping semiconductor industry internationally. However, the world semiconductor industry began to recover from the fourth quarter, sparking signs of a turnaround in Korea, too.

#### Outlook for 2002

The first half of 2002 is expected to be somewhat difficult because of slow exports and new investment. However, an economic rebound in advanced markets is forecast for the second half, which will improve export conditions and stimulate investment sentiment in Korea. Korean economic growth for the year is put between 3.9% and 4.5%.

Domestic demand, which has been propped up by consumer spending and construction investment, is anticipated to grow slowly in 2002. The downward trend in new facilities investment experienced in 2001 will cease, but conservatism on the part of large companies will result in only modest gains in this sector. The weak Yen notwithstanding, China's entry into the WTO and an economic rebound in advanced countries will spark growth in Korean exports, and analysts predict a \$6 billion surplus in the balance of trade for the year. Consumer prices are seen to rise 3.0%, lower than in 2001, and the overall economic picture is forecast to improve.

Daegu and North Gyeongsang Province are expected to experience a 5% year-on-year increase in exports, thanks to greater demand from China's WTO entry, among other factors. The dishonored bill ratio should be down in the 0.38-0.40% range as the regional economy recovers. Consumer prices are forecast to rise 3.0% in Daegu and 2.5% in North Gyeongsang Province, while unemployment is seen to be 4.0% in Daegu and just 2.0% in North Gyeongsang Province.

The regional textile industry is expected to rebound in the second half of 2002, boosted by special demand from the World Cup and new but growing International Textile Fair as well as lower tariffs in the EU.

Lower luxury taxes in Korea, GM's takeover of Daewoo Motors, increased exports by Hyundai and Kia Motors, special demand prompted by China's WTO entry, and better prospects for US economic recovery all bode well for automotive parts markets in Daegu and North Gyeongsang Province, as long as the Japanese Yen does not depreciate sharply against the US Dollar.

The region's construction companies are forecast to receive a boost from the spate of new infrastructure project orders created by the government's economic stimulus package in 2002, new projects stemming from the World Cup, improved liquidity and a real estate market revived by low interest rates. Meanwhile, the retail sector in general and department stores and large discount stores in particular, should experience continued sales growth as the regional economy recovers.

Machinery manufacturers are predicted to have difficulties from a weak Yen and severe competition during the first half. Starting in the second half, a recovery should begin to take shape in this sector in concert with economic recovery in the region and in Korea generally.

The glut in the world information and communications sector should ease in 2002, helping the regional industry to rebound. Other factors contributing to a recovery include lower Korean luxury taxes, special demand from the World Cup and increased exports of digital consumer electronics, mobile phones and IMT-2000 hardware, driven by growing demand in China.

On the other hand, prospects for the regional steel industry are less positive. Production facilities will decrease in major companies because of excessive steel production worldwide. Korean steelmakers, too, will be forced to cut back on output, which means lackluster exports and heightened competition.

# **Retail Banking**

#### e-Banking

The spread of online banking enables financial transactions to be conducted without the physical support of Bank branches, steadily decreasing the role they play. At the same time, the customers become more and more dispersed. Banks, meanwhile, will continue to add information services to their traditional function as transaction intermediary, and electronic money will increasingly be used to effect payment.

The information technology revolution is now strongly felt at Daegu Bank, where 79.1% of all financial transactions were conducted either by phone or online in FY01. On the other hand, offline teller services continued to fall, from 23.0% of total transactions in FY00 to 20.9% in FY01, and the figure is projected to drop to just 17.9% in FY02.

Commissions from e-banking soared W2.5 billion, from W6.6 billion in FY00 to W9.1 billion in FY01, which was W1.7 billion higher than the original target, and the number of Internet banking users more than quadrupled during FY01 to 200,000 at year's end. That figure is forecast to double in FY02 as well.

During FY01, Daegu Bank introduced numerous new services to accommodate changing retail and corporate customer needs. A mobile banking service was opened in cooperation with Shinsegi Telecom, which has merged with SK Telecom. Ebanking hours were extended, and online access to personal credit data began to be offered. Nine new deposit/trust products were put online in FY01, and documents for settling accounts at year's end were made available via the Internet. "K-Cash," an integrated cyber financial system, was also launched to combine payment systems for public transportation, trade and other transactions.

The Bank's homepage opened Web mail accounts as well as a messaging service to accompany payment remittance. A cyber Dokdo branch was also opened via the homepage to raise public awareness of the need to preserve this remote island in the East Sea as part of Korea's national territory. By year's end, 26,827 accounts had been opened at this cyber branch, totaling W16.7 billion in deposits and W3.5 billion in loans.

In order to meet the needs of local community and universities for FY02, the Bank also plans to institute the "Electronic Bill Presentment and Payment (EBPP)" system for online remittance of local taxes and registration fees. This new system will further the Bank's position in local community.

#### **Credit Card Business**

The Credit Scoring System, developed to address the Korean business environment, has helped the Bank to retain the most creditworthy credit cardholders. As a result, the ratio of outstanding credit rated precautionary or below in the Bank's credit card business was just 3.1% at the end of FY01. Daegu Credit Information Co. the Bank's new collection agency, is also helping to steadily reduce the amount of non-performing loans.

Credit card transaction volume rose 65.8% year on year to surpass W2.32 trillion, while credit card income came to W75.7 billion, up 63.8% from the previous term. The surge is due to improved consumer sentiment and government policy encouraging credit card usage. At the same time, the Bank has expanded the range of special services provided to preferred cardholders.

The number of Daegu Bank credit cardholders grew 39.1% in FY01 to better than 521,000. Efforts were focused on securing

preferred cardholders by forming ties with associations for working professionals such as doctors, pharmacists and lawyers. The new ABC service, which rewards the best credit card customers, was launched to attract new people and make preferred cardholders the main target market.

In FY02, the government as well as non-government organizations are expected to apply pressure to steadily lower merchant commission rates. Credit card companies belonging to Korea's largest business conglomerates will continue to make inroads into new markets, heightening competition over services and new products. In response to the growing number of credit card delinquencies, the government regulatory agencies are also expected tighten cardholder qualification requirements and reduce credit limits.

Credit cards will represent one of the Bank's mainstay businesses in FY02. Growth targets of 60.4% for total transaction volume and 39.4% for credit card income have been set, despite the increasingly severe competition.

To achieve these ambition goals, the Bank will employ solicitors and develop programs to attracting new cardholders, particularly those with high creditworthiness. Special events will be held cardholders' benefit, and new programs will be developed for preferred cardholders. Alliances will be forged with local information-related institutions, public organizations and large retailers to boost membership card sales. Co-branded cards targeting the local region will be issued to help boost business performance, while a computerized system for managing long-term delinquencies will be installed to maximize income and improve asset quality.

Over the mid- to long term, Daegu Bank will focus on business diversification by developing products and services for corporate customers and the wholesale market. An aggressive marketing campaign will be launched for niche markets and specifically targeted industries and occupations. Finally, an integrated credit card marketing system will be put in place to boost direct mailing, telemarketing and email marketing activities.

# **Deposit Taking**

#### **Deposit Taking and Beneficiary Certificates**

	2000	2001	2002(E)
Total Deposits	₩10,4645Tril	₩11,6874 Tril	₩13,2633 Tril
Low-interest	₩2.81 Tril	₩3.3539 Tril	₩3.9909 Tril
Deposits (In portfolio)	26.8%	28.7%	30.1%
Beneficiary	-	₩2.1 Bln	₩60 BIn
Certificates			

#### **Key Results and Outlook**

The steady growth in Daegu Bank deposits after the Korean financial crisis accelerated in 2001, with deposits (based on an average balance for the period) rising 11.7%. One factor contributing to this improved performance was bold restructuring, which included reclassifying all of the Bank's 180plus branches as "retail banking branches" and allowing them to devote themselves to serving retail customers. Other success factors can be cited as well. Customers have enthusiastically received newly developed products such as the DGB "Smart" Time Deposit, and retail loan products focused on the local community, for example the Speed Daily Installment Loan, are selling well. At the same time, many self-employed people and household customers rely on Daegu Bank for all their financial transactions. In FY02, the Bank will extend its community-based marketing still further and increase the number of "royal" (very high net worth) customer, with the aim of boosting total deposits 13.5% (W13.26 trillion) year on year.

In addition, Daegu Bank will adhere to a funding policy that centers on profitability. The proportion of low-cost deposits in the portfolio stood at 26.8% in FY00 and rose to 28.7% in FY01. The target for FY02 is 30.1%

Bank policy in FY01 aimed to improve the deposit portfolio, increase funding loans to households, grow the credit card business, increase online business volume, and strengthen strategic alliances. Efforts toward these goals have laid the groundwork for steady profitability.



Numerous measures have been taken to attract capital flow. For example, new securities-related deposits have been developed; insurance company accounts are being drawn in and customized passbooks are being created for special customer classes or small organizations such as the associations for physicians and for pharmacists. Transaction volume with local public institutions such as the Family Support Center at the Daegu District Court has been increased, improving the deposit portfolio. A new loan advisory service, streamlined loan application procedures, and systematic risk management have also contributed to the growth in funding loans to households.

Finally, credit card operations have been boosted substantially through stronger target marketing, tie-ups with local women's groups, among others, and new products such as co-branded cards with retailers.

On-line business volume has been boosted by intensifying customer management through the use of electronic media such as the integrated Call Center. Launching Internet Plus Firm Banking and providing new revenue sources through other growing online services were main factors for the increase as well. Sales of Beneficiary Certificates and alliances with insurance companies are enabling Daegu Bank to offer one-stop services, the foundation for long-term revenue generation.

In FY02, efforts will continue to bring the Bank closer to the local community. Financial software programs will be upgraded and retention of "royal" customers will be enhanced. More credit will be extended to the retail banking sector as well as to SMEs, and fee businesses will be vigorously pursued. The Bank expects net income to reach W125 billion in FY02.

Customer access channels will be expanded as part of a strategy to enhance branch efficiency and profitability. Budget management contracts are being renewed with nine local government organizations, and four more will be newly contracted to buttress the Bank's operational base. Efforts will also continue to bring the Bank closer to the community. New products will be developed specifically to accommodate regional needs; more local business alliances will be pursued and the Bank will play a leading role in more local events.

Moreover, new Customer Relationship Management (CRM) systems will be deployed to improve competitiveness. Software upgrades will continue to improve modeling for retail customer credit qualification and bolster the foundation for one-stop services. As part of efforts to attract high-net-worth customers, the Bank will establish VIP clubs, open CRM offices, remodel branches to bolster the CRM system and fostering professional Financial Advisors.

Finally, systems will be improved to accelerate credit support, and branch general managers will be allowed to decide interest rates on loans to SMEs and households, helping to increase loan volume. Efforts will be focused on making the most of existing commission opportunities and developing new commission sources. Sales of beneficiary certificates will also be increased as part of efforts to bolster the fee business, enhancing the profitability of the non-interest revenue sector.

## **Consumer Lending**

The Bank considers consumer lending to be a major revenue

source, and this sector was promoted aggressively during FY01. A variety of new loan plans were introduced, while loan application procedures were streamlined and credit was made more accessible to retail customers.

As a result, total household loans surged 63.9% (W614.8 billion) year on year to better than W1.57 trillion at the end of FY01. Despite the huge growth, outstanding household credit rated substandard or below dropped half a percentage point to just W7.3 billion, or 0.6% of the total. The proportion of NPLs came to W2.9 billion, or 0.2% of the total, as opposed to a 0.4% NPL ratio at the end of FY00.

The Credit Scoring System (CSS), which includes subsystems for scoring applications and behavior, was upgraded to improve household loan risk management. CSS data are used to help determine credit limits according to individual customers as well as changing market conditions.

In the future, the Bank will continue to seek business alliances to offer customized consumer lending products. Strategic partnerships are also being pursued with local housing construction firms.

# **Corporate Banking**

#### **Corporate Loans**

At the end of FY00, the Bank's asset quality carried a very poor "4" rating, with credit substandard or below coming to W634.1 billion, or 8.69% of total outstanding credit. Major improvements were needed if the Bank were to rebound into the leading ranks of the industry. Therefore, achievement of "clean bank" status was made a priority for FY01, and the task was rigorously pursued. As a result, credit substandard or below stood at just 3.73% of total credit at the end of FY01, well below the 5.0% limit set by the Financial Supervisory Service, and earning the Bank a "2" rating. The foundation was in place for stable future growth.

Daegu Bank had been saddled with non-performing loans to companies under court receivership, including Woobang Co., Seohan Engineering & Construction, and Keumsung Dyeing & Weaving. Many of the NPLs were sold to Korea Asset Management Corp. (KAMCO) and other corporate restructuring companies, auctioned off by the Bank, disposed of through ABS issuance, or written off. The timely and efficient measures eliminated over W700 billion in bad loans in FY01, greatly enhancing asset quality.

Companies placed under workout programs posed a major obstacle to stable growth. Therefore, the Bank carefully supervised the restructuring process at two Debec affiliates and Hwasung Industrial, turning around their operations and releasing them from the workout program ahead of schedule.

Seohan Engineering & Construction, referred to above, was sold to KAMCO immediately after going into court receivership, leaving the Bank with no more workout companies under its supervision. Daegu Bank held W142.7 billion in credit and W11.6 billion in guarantees related to fifteen companies, including Kohap, which were being managed by other banks. Most of these companies were classified as doubtful, and provisions for loan loss averaging 52.9% of the total were established. In the future, the Bank will thoroughly analyze the status of companies facing workout programs and promote selfrescue measures to more quickly recover outstanding debt. Moreover, the use of debt-equity swaps and timely write-offs will help improve the Bank's asset quality.

Economic recovery in Daegu and North Gyeongsang Province should result in a sharp reduction in new NPLs and credit rated substandard or below. The Bank will quickly implement restructuring programs at companies that are expected to default on their loans.

Daegu Credit Information Co. was established to systematically and efficiently recover non-performing loans that are managed as off balance sheet assets. In FY01, the Bank subsidiary retrieved over W29.2 billion worth of non-performing loans (this is not clear), boosting Bank revenues significantly.

The Bank aims to bring credit substandard or below to under 3% in FY02, using the highly successful methods employed during FY01.

#### Investments

Managed securities were W176.3 billion lower than originally planned in FY01. The shortfall can be attributed to unprecedented low interest rates, which prompted the Bank to sell bonds before maturity. Traded securities and Won-currency investment securities were also below the original target by W74.1 billion and W42.7 billion, respectively. Repurchase agreement sales were also W450.1 billion higher than anticipated.

On the funding side, deposits surpassed the FY01 target by W348.4 billion (W304.8 in time accounts and W44.2 billion in accumulative accounts). Mutual installment deposits and CDs also exceeded the target by W69.3 billion and W92.5 billion, respectively.

The Korean government remained determined to lower interest rates during FY01, while financial institutions had abundant liquidity and credit remained tight. Funds, therefore, were overconcentrated in specific sectors and financial institutions were uneasy over long-term fund management.

Lingering concern over unstable prices for goods slowed the domestic economy in 2001, and the global economic stagnation worsened. At the same time, the US Federal Reserve repeatedly lowered interest rates. Thus, downward pressure remained in the overall interest rate environment during the year.

During the first half of 2002, interest rates are expected to remain steady, as expectations over Korean economic recovery mount and government policy towards interest rates remains unchanged. Full-fledged recovery in the second half should drive interest rates up, but access to capital is predicted to remain favorable.

Daegu Bank will raise funds flexibly in accordance with market interest rates. Branch general managers are also empowered with the authority to establish their own rates (within limits), helping to boost the marketing effort. Repurchase agreements, which have relatively low funding costs, will be the preferred means for raising new funds.

Investment strategy will focus on the short term, with temporary liquidity controls and funding adjustments being maintained. Securities-based savings accounts, CDs, RP sales and call loans will be the main vehicles for managing the Bank's investments in FY02.

As the economy recovers and interest rates go up, the limit on managed funds will be raised, and the market portfolio will center on major blue chip stocks. Traded bonds will be managed through short-term dealing as dictated by interest rate fluctuations, and the Bank will participate in international derivatives markets to diversify risk.

An optimal investment portfolio will be built around securities

that perform best in a rising interest rate environment. Diverse investment strategies will also be employed to maximize investment management revenue.

# **Trust Business**

The Bank's original targets were just under W1.1 trillion in trust funding and almost W1.3 trillion in trust management. In fact, funds raised increased 8.08% (W88.8 billion) to better than W1.188 trillion, while trusts managed grew 9.39% (W106.1 billion) to exceed W1.23 trillion.

This better-than-expected performance was accomplished in part by moving trust accounts away from the low fixed rate products and into trust accounts with high prospective returns for liquidity. Second, the reliability of dividend paying products eroded in the wake of the Korean financial crisis. Confidence in trust products has been restored by improving transparency through public disclosure and by ensuring that new funds are clean.

Growth rates for bank trusts averaged just 4.64% growth at nationwide commercial banks in FY01, whereas the figure for regional banks was 27.88% for the same period.

In general, DGB trusts evaluated by book value accounting and based on performance dividends have performed as well as or better than the trusts at other banks, despite the continuously dropping market interest rates. The payout differs significantly, depending on the fund establishment date, making a direct comparison difficult with trusts evaluated by mark-to-market accounting.

Overall, lower interest rates in the second half of FY01 brought high returns on bond-invested trust funds. However, rapid growth occurred on expectations of economic recovery after interest rates bottomed out in mid-October. The payout for trust funds have been low throughout the banking sector ever since.

Most analysts forecast the Korean economy to be robust in 2002, which suggests lackluster dividends from bond-invested trust funds. On the other hand, a duration management strategy applied to new trust funds is expected to keep the payout at an appropriate level. Relatively high returns are predicted for stock-invested trust funds.

# International trade and financial markets were rocked by the September 11 terrorist attacks in the US, yet the effect on the Korean economy was minimal, as exports and the domestic financial markets remained stable. The government authorities put the finishing touches on their ongoing corporate and financial reforms and focused on improving the nation's sovereign credit rating.

Amid this environment, Daegu Bank maintained a BIS capital adequacy ratio of 11.01%, among the highest in the domestic banking industry, at the end of FY01. Effective management of foreign-currency assets resulted in a liquidity ratio of 113.95% at year's end, higher than the 80% requirement set by external supervisory agencies and well above the 100% minimum mandated by the Bank's own risk management organization. The high liquidity facilitated foreign-currency funding and management, and a flexible approach was taken to replace high cost foreign-currency liabilities with lower costing ones.

In FY01, tangible results began to appear from Korea's ongoing

restructuring effort since the foreign currency crisis in FY97.

International Banking

Severe competition among banks and other financial institutions in the traditional businesses areas has continued to erode profitability, prompting the Bank to diversify. As part of revenue diversification efforts, the Bank stepped up involvement in international finance, foreign exchange & services, and derivative product management. Investment operations, which were suspended in the wake of the foreign currency crisis, were restarted, bringing in US\$20 million worth of foreign-currency bonds and promising to be an excellent income source. Unlike in the past, funding and managing now are better matched, eliminating liquidity and interest risks completely and stabilizing the spread.

The above international banking activities require the support of a foreign exchange risk management system. Therefore, the Bank formed the Exchange Risk Management Committee, which includes the participation of outside directors, to approve foreign exchange risk limits.

Importantly, Daegu Bank adopted a Value at Risk system in FY01 to address the uncertainty of VaR exposure to derivatives and foreign exchange and more effectively supervise risk management activities. The Bank's foreign exchange risk was managed through forward exchange, futures trading and other methods. Moreover the Bank supported corporate clients with consulting on exchange risk management.

Client needs regarding foreign exchange services and international financial markets continue to become more sophisticated and diverse, representing opportunities for new revenue generation. Daegu Bank is well aware of the limitations on past revenue sources and is aggressively developing and offering new international banking products.

The economy of Daegu and the surrounding vicinity will be bolstered by the holding of World Cup matches in FY02, and a new surge in international banking activities is clearly in store. Revenues and foreign exchange risks are expected to return to pre-crisis levels and Daegu Bank will rank among the best in this sector.

As the local society continues to opening up to the world, Daegu Bank will offer clients standards for foreign exchange trading, foreign exchange retail services, project financing, foreign exchange risk management, derivatives management and other areas. The stable foreign asset portfolio and liquidity will be used fully to find new ways to generate revenue.

# **Risk Management**

The risk management system ascertains the degree of various risks (credit, market, liquidity) inherent in Bank operations. These risks are measured by a uniform standard and managed efficiently to ensure asset quality and revenue stability. The independent Board Risk Management Committee (BRMC), comprised of four non-standing directors and one standing director, establishes risk limits and policies. The BRMC also reviews risk management performance during the regular monthly meetings or extraordinary meetings that may be called when necessary.

The Risk Management Committee (RMC) is made up of 14 general managers from risk-related divisions and chaired by the Head of the Planning & Coordination Division. The RMC, which meets monthly, is responsible for managing the policies and limits set by the BRMC.

The Executive Risk Management Committee (EMRC) meets each week to ensure that decisions by the BRMC and RMC are followed during the Bank's day-to-day operations.

#### **Credit Risk Management**

Credit risk management is concerned with potential losses stemming from a client's contractual non-compliance or financial failure during transactions involving loans, securities, capital or derivatives. Target portfolios are established to reflect economic trends and forecasts in an effort to prevent over-concentration in any particular industry. Credit limits are set to prevent overexposure to individual borrowers, and a limit is imposed on the proportion of total credit being extended to the Bank's top 60 clients to ensure the overall portfolio is properly balanced.

Monthly reviews of risk limits, periodic credit reviews and other measures are taken to prevent bad loans. Contingency plans are also in place for dealing with specific levels of risk exposure. The Bank has also established Corporate Banking Centers in ten locations, staffed by professional Risk Managers and Senior Relationship Managers.

The Credit Scoring System was introduced in April 2000 to enhance the management of risk related to individual loans, while the new Credit Risk Management System was launched in June 2001 to manage corporate loan risks.

#### Market Risk Management

Market risks stemming from fluctuations in interest rates, stock prices and foreign exchange rates can reduce earning asset value and interest revenue. To effectively counter this threat, the BRMC approves limits, and each related team submits monthly reports of performance results to the BRMC and RMC.

Earning at Risk (EaR) limits the possible fluctuation in net interest income resulting from changes in market interest rates and inconsistencies in dates when rates are adjusted for interest-earning assets and interest-bearing debt. Caps are placed on differences in asset and liability maturities, and net interest rate spread targets are established for funding and asset management.

Value at Risk (VaR) is applied to limit risk exposure to and investment in trading stocks and bonds as well as stockrelated derivatives securities. The VaR method has also been adopted for setting risk and investment limits on speculative foreign exchange position and foreign-exchange derivatives.

The Travis securities management system was implemented in May 2000 to more effectively handle investment and loss limits as well as to improve securities investment management. At the end of 2001, the new Market Risk Management system was completed, bolstering the Bank's capabilities related to VaR analysis, limit management and performance evaluation.

## Liquidity Risk Management

Liquidity risks are associated with payments defaults from unexpected changes in capital, the borrowing of funds, the disposal of assets rated below normal, and potential losses from missed investment opportunities. Caps are established on the gaps between maturities of investments and the funds raised originally, and the Bank maintains its Won liquidity ratio as required by the Financial Supervisory Service. Daegu Bank always strives to maintain adequate liquid assets to deal with any unexpected development, and a contingency plan is in place to counter liquidity shortages.

An Asset & Liability Management system was introduced in 1996 to cover interest and liquidity risks. The ALM system will be rebuilt during 2002 to improve data processing capabilities and incorporate new financial risks that have recently appeared in the marketplace.

#### **IT Risk Management**

The Bank has constructed a Business Backup System in cooperation with IBM Korea. In addition, should the mainframe computer system go down for any reason, operations are immediately switched to backup computer systems. Important data are stored simultaneously in several locations, and measures are enforced to ensure data security and IT equipment integrity.

The Bank expects a steady increase in profitability during 2002. Performance should be boosted in part after all branches implement Fund Transfer Pricing (FTP0), part of the integrated profitability management system.

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# Management's Discussion & Analysis

The Management's Discussion & Analysis is based on Non-consolidated date.

# Overview

Operating revenues and net interest income were both up only slightly in FY01, but major gains were seen in ordinary operating income and net income. Indeed, the latter rose 96.8% ( $\forall$ 15.1 billion) to reach  $\forall$ 30.7 billion. Such a jump in net income when operating revenues increased by so little can be attributed to improved income quality. ROA and ROE rose 0.10 and 2.97 percentage points, respectively, to 0.23% and 5.91%. Asset quality got better during the year, with the NPL ratio improving 4.96 percentage points to 3.73%.

Successful promotion of core revenue sources increased the proportion of low-cost deposits to 33.6% of total deposits, helping

## Key Financial Data

	(in billions of Won)		
	2000	2001	
Operating Results			
Operating Revenues	1,136.3	1,144.1	
Net Interest Income	340.9	341.3	
Operating Income	64.9	155.4	
Ordinary Operating Income	242.6	309.7	
Net Income	15.6	30.7	
Per Share Data (Won)			
Earning Per Share	131	257	
Profitability Ratios			
ROA	0.13	0.23	
ROE	2.94	5.91	
Net Interest Margin	3.53	3.14	
Net Interest Spread	3.64	3.63	
Balance Sheet Data at Year's End			
Total Assets	13,028.8	14,551.5	
Total Credit*	7,298.1	7,661.4	
Total Deposits*	11,341.1	12,950.9	
Securities*	4,046.7	5,312.9	
Shareholders' Equity	532.4	560.4	
Asset Quality Ratios			
Provisions for Loan Loss to Credit	46.63	55.27	
Substandard or Below			
Credit Substandard or Below			
to Total Credit	8.69	3.73	
Capital Ratios at Year's End			
Total Capital Ratio	11.69	11.01	
Tier 1 Capital	7.65	7.56	
Tier 2 Capital	4.06	3.46	

\*Figures include trust accounts.

to lower funding costs. Expansion of credit card operations boosted credit card income 62.9% year on year, while household loans, which carry relatively low risk, increased 55.9% for the year. Total credit increased ₩363.3 billion to surpass ₩7.66 billion, while total deposits surged over ₩1.6 trillion to near the ₩13 trillion mark. This growth in credit and deposits generated greater net income, but the gains in total assets brought the BIS capital adequacy ratio down 0.68 percentage points year on year to 11.01%.

# Profit & Loss

Operating revenues edged up 0.7% ( $\forall$ 7.8 billion) to surpass  $\forall$ 1.144 trillion in FY01. Interest income was also up only slightly, but commission income shot up 44.3%. The trust revenues and other operating income categories were down 20.6% and 59.9%, respectively, however.

Operating expenses fell 7.7% ( $\forall 82.7$  billion) year on year to  $\forall 988.8$  billion, but interest expenses were 1.9% ( $\forall 11.6$  billion) higher to reach  $\forall 633.2$  billion in FY01. Commission expenses were  $\forall 3.1$  billion higher to  $\forall 9.8$  billion, while sales and administrative expenses fell 3.5% to  $\forall 192.4$  billion. By contrast, other operating expenses, in which bad debt expenses are

(in billions of Won)

## Profit & Loss Summary

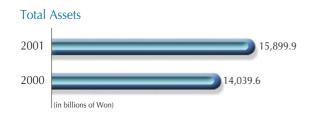
	2000	2001
Operating Revenues	1,136.4	1,144.2
Interest Income	962.4	974.7
Commission Income	87.1	125.7
Trust Revenues	22.8	18.1
Other Operating Income	64.1	25.7
Operating Expenses	1,071.5	988.8
Interest Expenses	621.6	633.2
Commission Expenses	6.7	9.8
Losses from Trust Accounts	14.4	28.4
Other Operating Expenses	229.4	124.9
Sales and Administrative Expenses	199.4	192.4
Operating Income	64.9	155.4
Non-operating Income	58.4	58.7
Non-operating Expenses	107.7	183.4
Ordinary Income	15.6	30.7
Net Income	15.6	30.7

counted, plummeted 45.6% (₩105.5 billion) to just ₩124.9 billion.

Meanwhile, the slight rise in operating revenues and modest drop in operating expenses catapulted operating income 139.4% (₩90.5 billion) to ₩155.4 billion. Net income also soared 96.8% (₩15.1 billion) year on year to ₩30.7 billion.

# Operations

Total assets, including the trust business, climbed 13.3% (over  $\[mu]1.86\]$  trillion) to almost  $\[mu]15.9\]$  trillion. Total loans, which are part of total assets and include trust accounts, edged up  $\[mu]363.3\]$  billion to exceed  $\[mu]7.66\]$  trillion. In addition, securities jumped 31.3% (more than  $\[mu]1.266\]$  trillion) to over  $\[mu]5.31\]$  trillion, while deposits, counting trust deposits as well, totaled more than  $\[mu]12.95\]$  trillion, an impressive year on year increase in excess of  $\[mu]1.6\]$  trillion.



# **Operational Scale**

	(in billions of Won)		
	2000	2001	
Total Assets	14,039.6	15,899.9	
Bank Accounts	13,028.8	14,551.5	
Trust Accounts	1,010.8	1,348.4	
Total Deposits	11,341.1	12,950.9	
Bank Accounts	10,242.6	11,494.5	
Trust Accounts	1,098.5	1,456.4	
Total Loans	7,298.1	7,661.4	
Bank Accounts	7,070.9	7,336.2	
Trust Accounts	227.2	325.2	
Securities	4,046.7	5,312.9	
Bank Accounts	3,231.8	4,129.0	
Trust Accounts	814.9	1,183.9	

(in billions of Won)

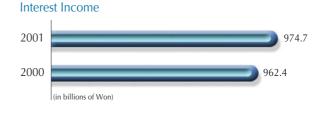
# Net Interest Income

Interest income inched up 0.2% (₩700 million) to total ₩341.5 billion in FY01. Interest revenue and interest expense respectively grew 1.3% and 1.9% year on year.

(in billions of Won)

# Income Portfolio

	2000	2001	
Interest Revenue (A)	340.8	341.5	
Interest Income	962.4	974.7	
Interest Expense	621.6	633.2	
Non-interest Revenue (B)	70.9	87.5	
Commissions & Fees	80.4	115.8	
Won-Currency Commissions Received	28.2	34.8	
Credit Card Income	46.4	75.6	
Trust Income	8.4	-10.3	
Other Operating Income	-17.9	-18.0	
Other Operating Revenue	32.0	25.2	
Other Operating Expense	49.9	43.2	
Total Income (C+A+B)	411.7	429.0	
Loan Loss Provision (net) (D)	147.4	81.2	
Sales & Administrative Expenses (E)	199.4	192.4	
Operating Income (C-D-E)	64.9	155.4	



# Net Interest Margin

Average interest received on loans dropped 0.67% year on year to 8.58%, while interest paid on deposits fell 0.66% to 4.95% in FY01. The net interest spread was 3.63%, about the same as in FY00, as market interest rates fell across the board in FY01.

The net interest margin fell 0.39 percentage points to 3.14% during FY01. The Won-currency net interest margin stood at

3.21%, while the foreign-currency interest margin was a mere 0.65%. The net interest margin is forecast to continue narrowing so long as market interest rates keep falling and financial institutions have ample liquidity.

Despite the falling market interest rates, the net interest spread in FY00 was maintained. The Bank's increase in low-interest deposits was one of the reasons that an optimum MIN was reached. Moreover, the same net interest spread was maintained from the previous year, despite falling market interest rates. The average balance of low-cost deposits increased 15% (₩528 billion) year on year to ₩3.926 trillion. Moreover, the proportion of low-cost deposits in total deposits rose 1.3 percentage points to 33.6% during FY01.

# NIM & NIS

		(%)
	2000	2001
Average Loan Interest Rate Average Deposit Interest Rate Net Interest Spread Net Interest Margin	9.25 5.61 3.64 3.53	8.58 4.95 3.63 3.14

# Low-cost Deposits: Average Balance

	(in billions of Won)		
	2000	2001	
Demand Deposits	657.7	710.6	
Savings Deposits Corporate Free Savings Deposits	2,356.5 383.8	2,708.5 506.9	
Total Low-cost Deposits Won-currency Deposits	3,398.0 7,773.7	3,926.0 9,154.1	
Low-cost Deposits to Won-currency Deposits Total Deposits	43.70 10,505.9	42.90 11,695.8	
Low-cost Deposits to Total Deposits	32.30	33.60	

Note: "Total Deposits" refers to Won-currency deposits, CDs, RPs, bills sold, finance debentures issued and money trusts.

# Net Commission Income

Commission revenues grew  $\[mu]38.6\]$  billion year on year to  $\[mu]125.7\]$  billion, while commission expenses were also up  $\[mu]3.2\]$  billion to  $\[mu]9.9\]$  billion in FY01. As a result, commission income jumped  $\[mu]35.4\]$  billion to  $\[mu]115.8\]$  billion for the year. Most of this increase was related to credit cards, as credit card service fees soared 64.2% ( $\[mu]32.7\]$  billion) to total  $\[mu]83.6\]$  billion

(in billions of Won)

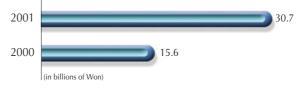
# **Commission Income**

	(In dillions of won)	
	2000	2001
Commission Revenues	87.1	125.7
Won-currency Commissions Received	29.8	36.3
Foreign-currency Commissions Received	3.6	3.6
Credit Card Fees	50.9	83.6
Payment Guarantee Fees Received	2.8	2.2
Commission Expenses	6.7	9.9
Won-currency Commissions Paid	1.7	1.5
Foreign-currency Commissions Paid	0.6	0.6
Credit Card Commissions Paid	4.4	7.8
Commission Income	80.4	115.8

# Ordinary Operating Income

Ordinary operating income rose 27.7% ( $\pm$ 67.1 billion) to  $\pm$ 309.7 billion in FY01. However losses from credit sale and repurchase, which are extraordinary factors, also shot up  $\pm$ 122.2 billion to reach  $\pm$ 185.4 billion. Pre-provisioning income dropped 30.7% ( $\pm$ 55.1 billion) year on year to  $\pm$ 124.3 billion. However, an ongoing effort to dispose of non-performing loans also resulted in greatly reduced bad debt expenses, which fell  $\pm$ 66.2 billion to  $\pm$ 81.2 billion in FY01. At the bottom line, net income surged 15.1 billion to  $\pm$ 30.7 billion for the year.





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# Ordinary Operating Income & Pre-provisioning Income

	(in billions of Won)		
	2000	2001	
Ordinary Operating Income	242.6	309.7	
Monthly Average	20.2	25.8	
Extraordinary Factors	-63.2	-185.4	
Pre-provisioning Income	179.4	124.3	
Provisions	163.8	93.6	
For Credit Losses	147.4	81.2	
For Severance & Retirement Benefits	16.4	12.4	
Income Taxes	0.0	0.0	
Net Income	15.6	30.7	

# Asset Portfolio

Total assets exceeded  $\forall 14.55$  trillion at the end of FY01, up a healthy 11.7% (more than  $\forall 1.52$  trillion) from the previous year. Securities and loans account for most of total assets. The former jumped 27.8% ( $\forall 897.3$  billion) to almost reach  $\forall 4.13$  trillion, while the latter climbed 23.5% (more than  $\forall 1.55$  trillion) to surpass  $\forall 8.14$  trillion. The proportions of securities and loans in the asset portfolio rose 3.6 and 5.4 percentage points, respectively, to 28.4% and 56.0%.

# Asset Portfolio

			(in billion	s of Won)
	End of 2000		End o	f 2001
	Amt.	Pct.	Amt.	Pct.
Cash & Due from Banks	2,421.3	18.6	1,303.1	9.0
Securities	3,231.8	24.8	4,129.1	28.4
Loans	6,593.4	50.6	8,144.9	56.0
Other Assets	782.3	6.0	974.4	6.7
Total	13,028.8	100.0	14,551.5	100.0

# **Securities**

The Bank's securities portfolio consists of stocks, government & public bonds, finance debentures, corporate bonds, and beneficiary certificates. The portfolio is subdivided into trading

and investment securities. The former category refers to those held for short-term profit taking, while the latter are for gains over the mid- to long term.

The balance of securities was close to  $\forall 4.13$  trillion at the end of FY01, with trading securities making up the largest share. Trading securities jumped 19.5% ( $\forall 438.9$  billion) year on year to more than  $\forall 2.69$  trillion. Among trading securities, stocks rose  $\forall 9.2$  billion to total  $\forall 52.2$  billion, and beneficiary certificates were up 24.2% ( $\forall 84.2$  billion) to  $\forall 432.8$  billion.

(in billions of Won)

# Securities Portfolio

	2000	2001	
Trading Securities	38.9	36.6	
Stocks	0.6	7.2	
Bonds	38.3	19.4	
Beneficiary Certificates	0.0	10.0	
Investment Securities	3,192.9	4,092.5	
Stocks	43.0	52.2	
Bonds	2,252.7	2,691.6	
Beneficiary Certificates	348.6	432.8	
Other	548.6	915.9	
Total	3,231.8	4,129.1	

# Loans

The loan balance, composed both of Won- and foreign-currency loans as well as trusts, was up 6.4% (W394.7 billion) year on year to over  $\forall 6.6$  trillion at the end of FY01. By borrower, loans to small and medium-sized enterprises (SMEs) were down slightly, while loans to large corporations plummeted and loans to households soared. On the other hand, SME loans still dominated the Bank's loan portfolio with a 64.5% share.

Loans to households rose 55.9% ( $\Downarrow$ 599.8 billion) during FY01 to stand at more than  $\Downarrow$ 1.67 trillion at year's end. This growth lifted the proportion of household loans in the portfolio from 17.3% in FY00 to 25.3% in FY01. Meanwhile, loans to large corporations sank 46.2% ( $\Downarrow$ 205.6 billion) to just  $\checkmark$ 239.6 billion. This sharp drop brought the share of large corporate loans in the portfolio down 3.6 percentage points, from 7.2% in FY00 to just 3.6% the following year.



# Loan Portfolio by Borrower

			(in binon	
	End of	2000	End o	f 2001
	Amt.	Pct.	Amt.	Pct.
Households	1,072.1	17.3	1,671.9	25.3
SMEs	4,323.9	69.6	4,258.6	64.5
Large Corporations	445.2	7.2	239.6	3.6
Other	371.8	6.0	437.6	6.6
Total	6,213.0	100.0	6,607.7	100.0

(in billions of Won)

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Loans break down as Won-currency (\#6.3489 trillion), foreigncurrency (\#73.7 billion), trusts (\#166.6 billion), domestic import usance bill (\#8.8 billion), and customer advances (\#9.7 billion).

Wholesalers and retailers were the only borrowers besides households to increase their share of the loan portfolio. Loans to construction firms fell 29.7% (#119.4 billion) year on year to #282.8 billion, and loans to manufacturers were down #76.8 billion to just more than #2.9 trillion, a 2.6% decrease from FY00. Textile companies, which make up the largest portion of manufacturers served by the Bank, was their loans sink 4.4% (#41.3 billion) to #901.3 billion. These figures are the result of the Bank's efforts to restructure the loan portfolio, which had been too heavily weighted on textile makers.

# Loan Portfolio by Industry

			(in billion	s of vvon)
	End of 2000		End o	f 2001
	Amt.	Pct.	Amt.	Pct.
Households	1,072.2	17.3	1,671.9	25.3
Manufacturers	2,980.2	48.0	2,903.4	43.9
Textile Makers	942.6	15.2	901.3	13.6
Wholesalers & Retaile	ers 623.9	10.0	636.0	9.6
Construction Firms	402.2	6.5	282.8	4.3
Other	1,134.5	18.3	1,113.6	16.9
Total	6,213.0	100.0	6,607.7	100.0

# Asset Quality

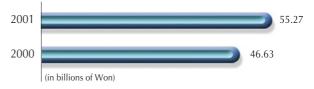
Total credit was 5.0% (₩363.3 billion) higher year on year to exceed ₩7.66 trillion at year's end. Importantly, outstanding credit rated substandard or below dropped was reduced W348.6 billion to just ₩285.5 billion at year's end. This constituted a drop of 4.96 percentage points year on year to just 3.73% of total credit. Although the provisions for loan loss were reduced ₩137.9 billion to ₩157.8 billion, the sharp drop in outstanding credit rated substandard or below boosted the loan loss coverage ratio 8.64 percentage points to 55.27% for FY01. The Bank's determined effort to dispose of non-performing loans resulted in the higher loan loss coverage ratio as both credit substandard and below and the provisions for loan loss decreased.

# Substandard or Below Credit & Provisions for Loan Loss

(in billions of Won)

	2000	2001
Total Credit	7,298.1	7,661.4
Normal	6,246.0	7,067.0
Precautionary	418.0	308.9
Substandard	312.3	130.5
Doubtful	308.8	145.8
Estimated Loss	13.0	9.2
Substandard or Below	634.1	285.5
Ratio of Credit Substandard or Below	8.69	3.73
Provisions for Loan Loss	295.7	157.8
Loan Loss Coverage Ratio	46.63	55.27

#### Loan Loss Coverage Ratio



# Liabilities Configuration

Total liabilities were just under  $\forall 14$  trillion at the end of FY01, up 12.0% (over  $\forall 1.49$  trillion) from the year before. Deposits made up 74.4% of liabilities, up 2.2 percentage points from FY00.

The deposit balance surpassed  $\forall 10.45$  trillion at year's end, a healthy 15.4% (more than  $\forall 1.39$  trillion) jump year on year. On the other hand, borrowings dropped  $\forall 117.5$  billion to under  $\forall 2.25$  trillion, while bonds grew 12.7% ( $\forall 168.5$  billion) to reach  $\forall 436.3$  billion for the year.

# Liabilities

			(in billion	s of Won	
	End of	2000	End of 200		
	Amt.	Pct.	Amt.	Pct.	
Deposits	9,061.0	72.5	10,455.5	74.7	
Borrowings	2,364.0	18.9	2,246.5	16.1	
Bonds	387.1	3.1	436.3	3.1	
Other	684.2	5.5	852.7	6.1	
Total	12,496.3	100.0	13,991.0	100.0	

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# Capital Adequacy

Core capital increased  $\forall 31.5$  billion during FY01 to total  $\forall 580.9$  billion at year's end, while supplementary capital dropped  $\forall 25.5$  billion to  $\forall 266$  billion. Therefore, total equity capital edged up a mere 0.7% ( $\forall 66$  billion) year on year to reach  $\forall 846.1$  billion. However, the expansion in operations also drove risk-weighted assets up  $\forall 499.7$  billion to exceed  $\forall 7.68$  trillion. As a result, the BIS capital adequacy ratio dropped 0.68 percentage points to 11.01%, which was 5.85% lower than in FY00. However, this figure still far exceeded the 8% minimum rate mandated by the Financial Supervisory Service.

# **BIS Capital Adequacy Ratio**

	(in bi	llions of Won)
	2000	2001
Core capital	549.4	580.9
Supplementary Capital	291.5	266.0
Total Equity Capital	840.1	846.1
Total Risk-weighted Assets	7,184.6	7,684.3
Tier 1 Capital	7.65	7.56
Tier 2 Capital	4.06	3.46
BIS Capital Adequacy Ratio	11.69	11.01

# Trusts

The trust asset portfolio grew 29.9% (₩355.3 billion) year on year to better than ₩1.54 trillion, as the year-end balance of money in trust accounts, which had fallen sharply in FY00, surged back 32.6% (₩357.9 billion) to over ₩1.45 trillion. Most of the money in trust was managed as securities investments, which were up 45.3% (₩369 billion) to surpass ₩1.18 trillion at year's end. The greatest increases in the securities category were corporate bonds and bills bought.

A drop in other operating revenues brought total trust revenues down 13.5% ( $\pm$ 24.4 billion) to  $\pm$ 156.2 billion. Growth in trust assets made up for falling interest rates, keeping FY01 interest revenues at about the same level as FY00.

Total expenses decreased 14% (₩22.7 billion) to ₩139.6 billion. Interest expenses plummeted year on year because of the falling interest rates during FY01, but other operating expenses increased ₩15.1 billion to reach ₩54.8 billion. Finally, total trust fees and commissions were down 9.3% (₩1.7 billion) to ₩16.6 billion for the year.

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# **Trust Accounts**

	(in bil	llions of Won)
	2000	2001
Total Revenues	180.6	156.2
Interest Revenues	101.6	103.5
Other Operating Revenues	79.0	52.7
Total Expenses	162.3	139.6
Interest Expenses	121.9	84.7
Commission Expenses	0.7	0.1
Other Operating Expenses	39.7	54.8
Trust Fees and Commissions	18.3	16.6
Total Trust Assets	1,189.4	1,544.7
Securities	814.9	1,183.9
Loans and Discounts	190.0	166.6
Money in Trust	1,098.5	1,456.4

# Ahn Kwon

7th Fl., Daegu Chamber of Commerce Industry Bldg. 107, Sinchon-3Dong, Dong-Gu Taegu, Korea Mapo P.O.Box 124

Deloitte

Tohmatsu

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To the Stockholders and Board of Directors of

The Daegu Bank, Ltd.

Telephone : 82(53) 741-7711 Facsimile : 82(53) 741-7715 www.ahnkwong.co.kr

We have audited the accompanying non-consolidated balance sheets of The Daegu Bank, Ltd. (the "Bank") as of December 31, 2001 and 2000, and the related non-consolidated statements of income, dispositions of deficit and cash flows for the years then ended (all expressed in Korean won). These financial statements are the responsibility of the Bank's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in Korea. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such non-consolidated financial statements present fairly, in all material respects, the financial position of the Bank as of December 31, 2001 and 2000, and the results of its operations, the dispositions of its deficit and its cash flows for the years then ended, in conformity with financial accounting standards generally accepted in Korea

Our audits also comprehended the translation of Korean won amounts into U.S. dollar amounts and, in our opinion, such translation has been made in conformity with the basis stated in Note 2. Such U.S. dollar amounts are presented solely for the convenience of readers outside of Korea.

Without qualifying our opinion, we draw attention to the following :

As explained in Note 31 to the accompanying financial statements, the Bank transferred loans with recourse to Korea Asset Management Corporation. On December 31, 2001, ₩150.2 billion of such transferred loans remains unsettled. Additional gains or losses will be recorded upon the final settlement of the loans with Korea Asset Management Corporation in accordance with the recourse provisions.

As explained in Note 36 to the accompanying financial statements, the operations of the Company have been affected, and may continue to be affected for the foreseeable future, by the general unstable economic conditions in the Republic of Korea and in the Asia Pacific region. The ultimate effect of these uncertainties on the financial position of the Company as of the balance sheet date cannot presently be determined.

Accounting principles and auditing standards and their application in practice vary among countries. The accompanying financial statements are not intended to present the financial position results of operations and cash flows in accordance with accounting principles and practices generally accepted in countries other than the Republic of Korea. In addition, the procedures and practices utilized in the Republic of Korea to audit such financial statements may differ from those generally accepted and applied in other countries. Accordingly, this report and the accompanying financial statements are for use by those knowledgeable about Korean accounting procedures and auditing standards and their application in practice.

Ahn Kurr & Co.

January 18, 2002

# NON-CONSOLIDATED BALANCE SHEETS

DECEMBER 31, 2001 AND 2000

2001 ₩ 1,303,145 36,589 4,092,487 8,144,939 348,071	₩	2000 2,421,335 38,897 3,192,895	\$	2001 982,690	\$	2000
36,589 4,092,487 8,144,939	₩	38,897	\$		\$	1 825 907
36,589 4,092,487 8,144,939	₩	38,897	\$		\$	1 825 007
36,589 4,092,487 8,144,939		38,897				1,020,007
4,092,487 8,144,939				27,591		29,332
				3,086,107		2,407,733
		6,593,438		6,142,025		4,972,052
		356,873		262,477		269,115
626,239		425,330		472,242		320,737
₩ 14,551,470	₩	13,028,768		10,973,132		9,824,876
10,455,520		9,061,034		7,884,413		6,832,844
2,246,506		2,364,040		1,694,070		1,782,701
436,276		387,067		328,992		291,884
852,739		684,198		643,042		515,947
13,991,041		12,496,339		10,550,517		9,423,376
602,100		602,100		454,038		454,038
(38,759)		(69,442)		(29,228)		(52,366)
(2,815)		3,431		(2,123)		2,587
(97)		(3,660)		(72)		(2,759)
560,429		532,429		422,615		401,500
₩ 14,551,470	₩	13,028,768	\$	10,973,132	\$	9,824,876
	<ul> <li>№ 14,551,470</li> <li>10,455,520</li> <li>2,246,506</li> <li>436,276</li> <li>852,739</li> <li>13,991,041</li> <li>602,100</li> <li>(38,759)</li> <li>(2,815)</li> <li>(97)</li> <li>560,429</li> </ul>	<ul> <li>№ 14,551,470</li> <li>№</li> <li>10,455,520</li> <li>2,246,506</li> <li>436,276</li> <li>436,276</li> <li>852,739</li> <li>13,991,041</li> <li>13,991,041</li> <li>602,100</li> <li>(38,759)</li> <li>(2,815)</li> <li>(97)</li> <li>560,429</li> <li>(14,55,520)</li> </ul>	<ul> <li>₩ 14,551,470</li> <li>₩ 13,028,768</li> <li>₩ 13,028,768</li> <li>9,061,034</li> <li>2,246,506</li> <li>2,364,040</li> <li>387,067</li> <li>3852,739</li> <li>3852,739</li> <li>684,198</li> <li>12,496,339</li> <li>12,496,339</li> <li>602,100</li> <li>(69,442)</li> <li>(69,442)</li> <li>(13,660)</li> <li>(3660)</li> <li>560,429</li> <li>13,028,768</li> <li>13,028,768</li> <li>13,091,041</li> <li>13,091,041</li> <li>12,496,339</li> <li>(602,100</li> <li>(69,442)</li> <li>(13,660)</li> <li>(3,660)</li> <li>(3,660)</li> </ul>	₩ 14,551,470       ₩ 13,028,768         10,455,520       9,061,034         2,246,506       2,364,040         436,276       387,067         852,739       684,198         13,991,041       12,496,339         602,100       602,100         (38,759)       669,442)         (2,815)       3,431         (97)       (3,660)         560,429       532,429	₩ 14,551,470       ₩ 13,028,768       10,973,132         10,455,520       9,061,034       7,884,413         2,246,506       2,364,040       1,694,070         436,276       387,067       328,992         852,739       684,198       643,042         13,991,041       12,496,339       10,550,517         602,100       602,100       454,038         (38,759)       602,100       454,038         (2,815)       3,431       (2,123)         (97)       (3,660)       (72)         560,429       532,429       422,615	₩ 14,551,470       ₩ 13,028,768       10,973,132         10,455,520       9,061,034       7,884,413         2,246,506       2,364,040       1,694,070         436,276       387,067       328,992         852,739       684,198       643,042         13,991,041       12,496,339       10,550,517         602,100       602,100       454,038         (38,759)       669,442)       (29,228)         (2,815)       3,431       (2,123)         (97)       (3,660)       (72)         560,429       532,429       422,615

# NON-CONSOLIDATED STATEMENTS OF INCOME

YEARS ENDED DECEMBER 31, 2001 AND 2000

	Korean won (millions)		ι	U.S dollars (thousa		ds) (Note 2)		
		2001		2000		2001		2000
		2001		2000		2001		2000
OPERATING REVENUES								
Interest on due from banks	₩	115,053	₩	100,903	\$	86,760	\$	76,090
Interest on trading securities	vv	7,172	٧V	23,971	Ψ	5,408	Ψ	18,076
Interest on investment securities		252,963		276,044		190,757		208,162
Interest on loans		581,787		543,279		438,720		409,682
Interest - other		17,647		18,219		13,309		13,739
Total interest income		974,622		962,416		734,954		725,749
Fees and commissions		125,925		89,586		94,959		67,556
Trading securities revenue		7,905		16,864		5,961		12,717
Investment securities revenue		657		136		495		103
Gain on foreign currency transaction		13,369		12,956		495 10,081		9,770
Trust account commission fees		13,309		20,256		13,461		15,275
Reversal of allowance for acceptance and guarantees		565		20,250 32,057		426		24,174
		3,230						
Other Total appreciation revenue				1,978		2,437		1,491
OPERATING EXPENSES		1,144,124		1,136,249		862,774		856,835
		440 505		100 707		222 712		226.260
Interest on deposits		442,535		432,797		333,712		326,368
Interest on borrowings		126,442		142,023		95,349		107,098
Interest on debentures		35,569		32,455		26,822		24,474
Interest - other		28,733		14,284		21,667		10,772
Total interest expense		633,279		621,559		477,550		468,712
General and administrative expenses (Note 20)		173,368		182,230		130,735		137,418
Provision for loan losses		81,745		179,468		61,643		135,335
Commission charges		9,860		6,764		7,435		5,101
Depreciation and amortization		19,032		17,170		14,352		12,948
Trading securities expenses		10,077		26,729		7,599		20,156
Loss on foreign currency transactions		5,051		2,517		3,809		1,898
Other (Note 21)		56,302		34,928		42,457		26,339
Total operating expenses		(988,714)		(1,071,365)		(745,580)		(807,907)
Operating income		155,410		64,884		117,194		48,928
Non-operating income(expense)		(124,727)		(49,279)		(94,056)		(37,160)
Income before income taxes		30,683		15,605		23,138		11,768
Income tax expense (Note 23)		-		-		-		-
Net income	₩	30,683	₩	15,605	\$	23,138	\$	11,768
Basic net income per share (Note 22)	₩	257	₩	131	\$	0.19	\$	0.10
Diluted net income per share (Note 22)	₩	257	₩	131	\$	0.19	\$	0.10

# NON-CONSOLIDATED STATEMENTS OF DISPOSITION OF DEFICIT

YEARS ENDED DECEMBER 31, 2001 AND 2000

	Korean v	Korean won (millions)		usands) (Note 2)	
	2001	2000	2001	2000	
ACCUMULATED DEFICIT BEFORE					
DISPOSITION					
Undisposed accumulated deficit					
carried over from prior years	(₩69,442)	(₩74,827)	(\$52,366)	(\$56,426)	
Loss on prior period error corrections(Note 24)	-	(10,220)	-	(7,707)	
Net income	30,863	15,605	23,274	11,768	
Total	(38,579)	(69,442)	(29,092)	(52,366)	
UNDISPOSED ACCUMULATED					
DEFICIT CARRIED OVER TO					
SUBSEQUENT YEAR	(₩38,579)	(₩69,442)	(\$29,092)	(\$52,366)	

# NON-CONSOLIDATED STATEMENTS OF CASH FLOWS

DECEMBER 31, 2001 AND 2000

	Korean won (millions)		U.S dollars (th	ousands) (Note 2)
	2001	2000	2001	2000
	2001	2000	2001	2000
CASH FLOWS FROM OPERATING				
ACTIVITIES				
Net income	₩ 30,683	₩ 15,605	\$ 23,138	<b>\$</b> 11,76
Addition of expenses not				. ,
involving cash outflows (Note 32)	171,894	270,606	129,624	204,06
Deduction of revenues not				
involving cash inflows (Note 32)	(140,489)	(212,591)	(105,941)	(160,313
Changes in assets and liabilities	( - <b>/ /</b>	x y y	( <b>,</b> - ,	
resulting from operations (Note 32)	(255,626)	553,271	(192,766)	417,21
Total	(193,538)	626,891	(145,945)	472,73
CASH FLOWS FROM INVESTING	,,,		, ,	
ACTIVITIES				
Cash inflows from investing activities				
Disposal of securities	1,069,443	3,155,092	806,457	2,379,22
Disposal of premises and equipment	2,477	2,690	1,868	2,02
Decrease in other assets	12,470,338	4,822,264	9,403,769	3,636,42
	13,542,258	7,980,046	10,212,094	6,017,68
Cash outflows for investing activities		.,		0,011,00
Acquisition of securities	1,249,299	3,255,069	942,085	2,454,61
Acquisition of premises and equipment	31,478	15,540	23,737	11,71
ncrease in other assets	12,530,547	4,690,955	9,449,172	3,537,40
	13,811,324	7,961,564	10,414,994	6,003,74
Total	(269,066)	18,482	(202,900)	13,93
CASH FLOWS FROM FINANCING			(/	
ACTIVITIES				
Cash inflows from financing activities				
ncrease in borrowings	12,220,800	10,554,710	9,215,595	7,959,21
ssuance of common stock		-	-	.,
ncrease in other liabilities	11,657,127	4,731,108	8,790,533	3,567,68
	23,877,927	15,285,818	18,006,128	11,526,89
Cash outflows for financing activities		-,,	-,,	11
Repayment of borrowings	12,034,234	10,553,716	9,074,907	7,958,46
Decrease in other liabilities	12,393,195	4,571,097	9,345,595	3,447,02
	24,427,429	15,124,813	18,420,502	11,405,48
Total	(549,502)	161,005	(414,374)	121,41
NET INCREASE (DECREASE) IN CASH	(1,012,106)	806,377	(763,219)	608,08
CASH AT THE BEGINNING OF THE YEAR	2,133,242	1,326,865	1,608,658	1,000,57
CASH AT THE END OF THE YEAR (Note 32)	₩ 1,121,136	₩ 2,133,242	\$ 845,439	\$ 1,608,65

DECEMBER 31, 2001 AND 2000

# 1. GENERAL

The Daegu Bank, Ltd. (the "Bank") was established on October 7, 1967 to engage in commercial banking and foreign exchange activities. The Bank's shares were listed on the Korea Stock Exchange on May 12, 1972.

The Bank's outstanding common stock (par value ₩5,000) totaled ₩602,100 million (authorized-300 million shares, issued and outstanding-120.4 million shares) as of December 31, 2001.

# 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### a. Basis of Financial Statement Preparation

The Bank maintains its official accounting records in Korean won and prepares statutory financial statements in the Korean language (Hangul) in conformity with the accounting principles generally accepted in the Republic of Korea. Certain accounting principles applied by the Bank that conform with financial accounting standards and accounting principles in the Republic of Korea may not conform with generally accepted accounting principles in other countries. Accordingly, these financial statements are intended for use by those who are informed about Korean accounting principles and practices. The accompanying financial statements have been restructured and translated into English from the Korean language financial statements. Certain information included in the Korean language financial statements, but not required for a fair presentation of the Bank's financial position, results of operations or cash flows, is not presented in the accompanying financial statements.

#### b. Allowance for Loan Losses

The Bank maintains an allowance for estimated losses on its loans based on Forward Looking Criteria considering the borrower's future estimated cash flows and loan collectibility. Additionally, the Bank provides allowances for outstanding guarantees and acceptances (see Note 7).

#### c. Valuation allowance for non-business use property

A valuation allowance for non-business use property is established for the expected loss on disposition of nonbusiness use property.

#### d. Valuation of Trading Securities and Investment Securities

- i) Trading Securities
  - ① Trading securities are recorded at purchase cost plus incidental expenses, with cost determined by the moving average method.
  - ② If the market value differs from the acquisition cost, trading securities are recorded at market value and the valuation gains or losses are reflected in current earning.
- ii) Investment Securities
  - ① Among investment securities, investments in marketable equity securities are stated at cost, plus incidental purchase expenses, with cost being determined by the moving average method. However, if the fair value of equity securities (excluding equity securities of affiliated companies) differs from the book value, investments in equity are recorded at fair value and any valuation gains and losses are reflected in the capital adjustments section of shareholders' equity.
  - 2 Investments in non-marketable equity securities are stated at acquisition cost. In valuing non-marketable equity

securities, if the net asset value declines significantly below acquisition cost and is not expected to recover, the acquisition cost is adjusted to net asset value. In these cases, the difference between the original acquisition cost and revalued amount is charged to current operations.

- ③ Notwithstanding the above, investments in equity securities in which the Bank has significant influence over the investee are stated using the equity method of accounting.
- ④ Bonds purchased with the intent to hold to maturity are stated at acquisition cost with any difference between the acquisition cost and face amount amortized over the related bond's maturity period.
- ⑤ Available-for sale bonds are stated at fair value and any valuation gains or losses are reflected in the capital adjustments section of shareholders' equity.

## e. Fixed Assets

Premises and equipment are stated at cost or at their appraised values in accordance with the Asset Revaluation Law.

## f. Translation of Foreign Currency Denominated Accounts

The Bank maintains its accounts in Korean won. Transactions conducted in foreign currencies have been recorded in Korean won based on the prevailing rates of exchange at the transaction dates. As allowed under financial accounting standards generally accepted in Korea, accounts with balances denominated in foreign currencies are translated in the accompanying financial statements at the Base Rates announced by the Korean government on the balance sheet dates which, for U.S dollars, were US\$ 1 to ₩1,326.10 and US\$ 1 to ₩1,259.70 as of December 31, 2001 and 2000, respectively.

### g. Retirement and Severance Benefits

In accordance with the Bank's policy and the Korean Labor Standards Law, employees terminating their employment after one year of service are entitled to severance benefits based on the length of service (benefits are based on years of service; minimum of one month's pay for each year of service) and the rate of pay in effect on the date of termination.

As of December 31, 2001 and 2000, the estimated liability for severance and retirement benefits totaled ₩84,758 million and ₩101,600 million, respectively.

During the years ended December 31, 2001 and 2000, actual severance and retirement payments totaled ₩29,235 million and ₩11,613 million, respectively.

#### h. Restricted Loans

The restricted loans, whose terms, including principal, interest and /or maturity, are changed under certain proceedings, such as court receivership, work-out program and other, are recorded at a present value, and the difference between the nominal value and the present value is presented as a deduction (present value discounts) from the related loans, which is amortized into interest income using the effected interest rate method.

# i. Translation of Korean won Statements to U.S Dollar Statements

The financial statements are stated in Korean won, the currency of the country in which the Bank is incorporated and operates. The translations of Korean won amounts into U.S dollar amounts are included solely for the convenience of readers outside of Korea and have been made at the rate of US\$ 1 to ₩1,326.1 the Base Rate announced by the Korean government at December 31, 2001. Such translations should not be construed as representations that the Korean won amounts could be converted into U.S dollar at that or any other rate.

## 3. CASH AND DUE FROM BANKS

a. Cash and due from banks at December 31, 2001 and 2000 are as follows :

		Korean	won (r	nillions)	ι	J.S dollars (the	ousar	nds) (Note 2)
	$\left( \right)$							
		2001		2000		2001		2000
Cash on hand	₩	379,854	₩	296,913	\$	286,444	\$	223,899
Due from banks in local currency		906,524		2,095,540		683,602		1,580,228
Due from banks in foreign currency		16,767		28,882		12,644		21,780
	₩	1,303,145	₩	2,421,335	\$	982,690	\$	1,825,907
			/					

### b. Deposits restricted for use at December 31, 2001 and 2000 are as follows :

		Korean	won (n	nillions)	ι	J.S dollars (the	busan	ds) (Note 2)
	$\bigcap$				$\bigcap$			
		2001		2000		2001		2000
Due from the Bank of Korea(Note 1) Deposits for severance benefits(Note 2)	₩	182,099 -	₩	238,593 49,500	\$	137,251	\$	179,921 37,327
	₩	182,009	₩	288,093	\$	137,251		\$217,248
						)		

(Note1) Due from the Bank of Korea is restricted due to the regulations in the Korean Banking Act and other regulations.

(Note2) Deposits for severance benefits are used only upon employees' termination.

## **4. TRADING SECURITIES**

a. Trading securities at December 31, 2001 and 2000 are as follows :

		Korean	won (n	nillions)	ι	J.S dollars (the	ousan	ds) (Note 2)
	$\bigcap$				$\bigcap$			
		2001		2000		2001		2000
Stocks	₩	7,144	₩	640	\$	5,387	\$	483
Bonds		19,425		38,257		14,648		28,849
Beneficiary certificates		10,020		-		7,556		-
	₩	36,589	₩	38,897	\$	27,591	\$	29,332

## b. Bonds

		Korean w	on (mill	ions)	U.	S dollars (the	ousand	7,105 7,556 7,543 22,204 ands) (Note 2)					
(December 31, 2001)	Воо	k value	Fai	r value	Book value		Fair valu						
Finance debentures	₩	9,452	₩	9,422	\$	7,128	\$	7,105					
Beneficiary certificates		10,000		10,020		7,541		7,556					
Other		10,068		10,003		7,592		7,543					
	₩	29,520	₩	29,445	\$	22,261	\$	22,204					
		Korean w	on (mill	ions)	U.	S dollars (the	ousand	Fair value 7,105 7,556 7,543 22,204 (Note 2) Fair value 8,763 20,086 28,849 (Note 2) Fair value 5,387 - 5,387 - 5,387					
(December 31, 2000)	Воо	k value	Fai	r value	Boo	ok value	Fa	air value					
Finance debentures Other	₩	11,407 24,580	₩	11,621 26,636	\$	7,128 18,535	\$	8,763 20,086					
	₩	35,987	₩	38,257	\$	27,137	\$	28,849					
c. Stocks		Korean w	on (mill	ions)	U.	S dollars (the	ousand	s) (Note 2)					
(December 31, 2001)	Воо	k value	Fa	ir value	Boo	ok value	Fa	air value					
Listed companies KOSDAQ-listed companies	₩	5,806	₩	7,144	\$	4,378	\$	5,387					
	₩	5,806	₩	7,144	\$	4,378	\$	5,387					
		Korean w	on (mill	ions)	U.	S dollars (the	ousand	s) (Note 2)					
(December 31, 2000)	Воо	k value	Fa	ir value	Вос	ok value	Fa	air value					
Listed companies KOSDAQ-listed companies	₩	513 176	₩	473 167	\$	387 133	\$	357 126					
	₩	689	₩	640	\$	520	\$						

		Korean wo	n (millio	ns)	U.S	dollars (tho	usand	s) (Note 2)	Percenta	age(%)
								(		
	2	2001	2	000		2001		2000	2001	2000
Automobile Securities Communication Chemical Other	₩	108 104 188 313 6,431 7,144	₩	- - - 639 639	\$	81 78 142 236 4,850 5,387	\$	- - - 483 483	1.51% 1.46% 2.63% 4.38% 90.02% 100.00%	- % -% -% 100.00% 100.00%
									$\square$	

YEARS ENDED DECEMBER 31, 2001 AND 2000

## **5. INVESTMENT SECURITIES**

a. Investment securities at December 31, 2001 and 2000 are as follows :

		Korean	won (r	nillions)	I	U.S dollars (the	ousar	nds) (Note 2)
					$\left( \right)$			
		2001		2000		2001		2000
Stocks	₩	52,187	₩	43,030	\$	39,354	\$	32,449
Government and public bonds		1,647,315		562,054		1,242,225		423,840
Finance debentures		585,158		725,332		441,262		546,966
Corporation bonds		459,151		1,368,908		346,242		1,032,281
Beneficiary certificates		432,754		348,571		326,336		262,854
Investment securities in foreign currency		44,928		28,930		33,880		21,816
Other		870,994		116,070		656,808		87,527
	₩	4,092,487	₩	3,192,895	\$	3,086,107	\$	2,407,733
		/				/		

## b. Equity Securities

		Korean wo	n (millio	ns)	U	.S dollars (the	ousands)	sands) (Note 2)	
(December 31, 2001)	Вос	ok value		air value t asset value)	Вс	ook value		ir value asset value)	
(1) Equity method investees									
Insight ventures Corp	₩	10,512	₩	12,546	\$	7,927	\$	9,461	
Korea Non-Bank Leasing Co., Ltd.		-		-		-		-	
Daegu Credit Information Co., Ltd.		800		800		603		603	
		11,312		13,346		8,530		10,064	
(2) Listed companies		55,645		27,198		41,961		20,510	
(3) Non-listed companies :									
Daegu Mutual Financial and									
Saving Co., Ltd		-		-		-		-	
Daegu World Trade Center.		577		535		435		403	
Daegu Bank Finance Co., Ltd.		-		-		-		-	
BC Card Co., Ltd.		792		1,830		597		1,380	
Kiwoom. Com Co., LTd.		1,500		1,271		1,131		958	
National Information and Credit									
Evaluation, Inc		206		350		155		264	
Korea Securities Finance. Corp.		10		12		8		9	
Korea Housing Guarantee Co., Ltd.		1,804		2,240		1,360		1,689	
SK Investment Trust Management Co., Ltd.		3,000		3,358		2,262		2,532	
Other		3,754		3,442		2,832		2,597	
	₩	11,643	₩	13,038	\$	\$8,780	\$	\$9,832	

## NOTES TO NON-CONSOLIDATED FINANCIAL STATEMENTS

		Korean v	von (mill	ions)	U	U.S dollars (thousands) (Note 2)				
(December 31, 2000)	Boo	k value		ir value asset value)	Boo	ok value		r value asset value)		
(1) Equity method investees										
Insight ventures Corp	₩	9,599	₩	13,201	\$	7,239	\$	9,955		
Korea Non-Bank Leasing Co., Ltd.		-		-		-		-		
Daegu Credit Information Co., Ltd.		800		800		603		603		
		10,399		14,001		7,842		10,558		
(2) Listed companies		45,062		13,956		33,981		10,524		
(3) Non-listed companies										
Daegu Mutual Financial and										
Saving Co., Ltd.		-		-	\$	-	\$	-		
Daegu World Trade Center.		577		597		435		450		
Daegu Bank Finance Co., Ltd.		-		-		-		-		
BC Card Co., Ltd.		792		2,059		597		1,553		
Kiwoom. Com Co., LTd.		1,500		1,4511		1,131		1,094		
National Information and Credit										
Evaluation, Inc		206		260		155		196		
Korea Securities Finance. Corp.		10		16		8		12		
Korea Housing Guarantee Co., Ltd.		1,594		1,594		1,202		1,202		
SK Investment Trust Management Co., Ltd.		3,000		3,155		2,262		2,379		
Other		7,394		8,208		5,576		6,190		
	₩	15,073	₩	17,340	\$	11,366	\$	13,076		

## c. Bonds

		Korean won (milli	ons)	U.S do	ollars (thousands)	(Note 2)				
(December 31, 2000)	Face value	ce value Book value Fair va		Face value	Book value	Fair value				
(1) Available-for-sale Bonds :										
National Housing Bond	₩ 34,244	₩ 31,276	₩ 31,628	\$ 25,823	\$ 23,585	\$ 23,850				
Monetary Stabilization Bond	143,096	139,983	140,229	107,907	105,560	105,745				
Corporate Bond	112,931	111,905	111,741	85,160	84,387	84,263				
Deposit Insurance Corp. Bond	228,600	214,870	222,413	172,385	162,032	167,720				
Commercial papers	70,000	70,000	70,000	52,786	52,786	52,786				
Other	809,573	821,822	835,117	610,493	619,728	629,755				
	₩1,398,444	₩1,389,856	₩1,411,128	\$ 1,054,554	\$ 1,048,078	\$ 1,064,119				
(2) Held-to-Maturity Bonds :										
National Housing Bond	₩ 433,620	₩ <393,011	₩ 393,011	\$ 326,989	\$ 296,366	\$ 296,366				
Treasury Bond	207,850	211,130	211,130	156,738	159,211	159,211				
Corporate Bond	383,549	367,430	367,430	289,231	277,076	277,076				
Deposit Insurance Corp. Bond	128,174	134,987	134,987	96,655	101,792	101,792				
Other	1,481,998	1,477,686	1,477,686	1,117,561	1,114,310	1,114,310				
	2,635,191	2,584,244	2,584,244	1,987,174	1,948,755	1,948,755				
	₩4,033,635	₩3,974,100	₩3,995,372	\$ 3,041,728	\$ 2,996,833	\$ 3,012,874				

## NOTES TO NON-CONSOLIDATED FINANCIAL STATEMENTS

		Korean won (milli	ons)	U.S dollars (thousands) (Note 2)					
(December 31, 2000)	Face value	Book value	Fair value	Face value	Book value	Fair value			
(1) Available-for-sale Bonds :									
National Housing Bond	₩ 92,080	₩ 85,864	₩ 89,048	\$ 69,437	\$ 64,749	\$ 67,150			
Monetary Stabilization Bond	190,000	189,992	190,017	143,277	143,271	143,290			
Corporate Bond	146,348	144,975	145,930	110,360	109,324	110,044			
Deposit Insurance Corp. Bond	73,600	77,443	83,067	55,501	58,399	62,640			
Other	657,009	654,447	680,093	495,444	493,513	512,853			
	1,159,037	1,152,721	1,188,155	874,019	869,256	895,977			
(2) Held-to-Maturity Bonds :									
National Housing Bond	8,110	7,275	7,275	6,116	5,486	5,486			
Treasury Bond	135,800	134,900	134,900	102,406	101,727	101,727			
Corporate Bond	422,861	422,117	422,117	318,876	318,315	318,315			
Deposit Insurance Corp. Bond	17,774	20,220	20,220	13,403	15,248	15,248			
Commercial papers	110,000	110,000	110,000	82,950	82,950	82,950			
Other	1,258,297	1,238,268	1,238,268	948,870	933,766	933,766			
	1,952,842	1,932,780	1,932,780	1,472,621	1,457,492	1,457,492			
	₩3,111,879	₩3,085,501	₩3,120,935	\$ 2,346,640	\$ 2,326,748	\$ 2,353,469			

## d. Classification by issuer

	Korean wo	n (millions)	U.S dollars (tho	usands) (Note 2)	Percent	age(%)
				1		
	2001	2000	2001	2000	2001	2000
Government and public agencies Domestic company Financial institutions Other	<ul> <li>₩ 2,631,310</li> <li>479,172</li> <li>877,684</li> <li>7,206</li> <li>₩ 3,995,372</li> </ul>	<ul> <li>₩ 1,829,731</li> <li>588,047</li> <li>698,548</li> <li>4,609</li> <li>₩ 3,120,935</li> </ul>	\$ 1,984,247 361,339 661,854 5,434 \$ 3,012,874	<ul> <li>\$ 1,379,784</li> <li>443,441</li> <li>526,769</li> <li>3,475</li> <li>\$ 2,353,469</li> </ul>	73.31% 11.65% 14.85% 0.19% 100.00%	58.6% 18.8% 22.4% 0.2% 100.0%

## e. Changes in gain(loss) on valuation of investment securities

		2000	С	hange		2001		2000	C	Change		2001
Equity method investees Listed companies Available-for-sale bonds	₩	2,069 (31,106) 32,468	₩	(599) 2,659 (8,306)	₩	1,470 (28,447) 24,162	\$	1,560 (23,457) 24,484	\$	(452) 2,005 (6,263)	\$	1,109 (21,452) 18,220
Available-101-Sale bolids	₩	3,431	₩	(6,243)	₩	(2,815)	\$	24,484	\$	(4,710)	\$	(2,123)

U.S dollars (thousands) (Note 2)

Korean won (millions)

## f. Valuation of investment securities in foreign currency

	Korean won (millions)					U.S dollars (thousands) (No			
(December 31, 2001)	Boo	k value	Fai	r value	Boo	k value	Fa	ir value	
(Off-shore)									
Sakura Capital Funding Ltd.	₩	6,630	₩	6,630	\$	5,000	\$	5,000	
PT Pelaburan Indonesia		4,774		4,774		3,600		3,600	
Shinhan Bank		4,042		4,002		3,048		3,018	
United Communication (Foreign currency)		3,072		3,072		2,317		2,317	
Hyundai Motor Company		6,629		6,591		4,999		4,970	
Samsung America INC.		6,630		6,598		5,000		4,975	
BNP Paribas		13,261		13,261		10,000		10,000	
	₩	45,038	₩	44,928	\$	33,964	\$	33,880	

	Korean won (millions)				U.S dollars (thousands) (Note 2)			
(December 31, 2000)	Воо	k value	Fai	r value	Boo	k value	Fai	r value
(Off-shore)								
Emerging Portfolio Investment	₩	(6,299	₩	6,299	\$	4,750	\$	4,750
Sakura Capital Funding Ltd.		6,299		6,299		4,750		4,750
PT Pelaburan Indonesia		4,369		4,535		3,295		3,420
Shinhan Bank		3,779		3,732		2,850		2,814
United Communication (Foreign currency)		3,530		3,530		2,662		2,662
Samsung America INC.		3,779		4,535		2,850		3,420
	₩	28,055	₩	28,930	\$	21,157	\$	21,186

## h. Classification by countries

		Korean won (millions)			U.S dollars (thousands) (Note 2)				Percentage(%)		
										$\backslash$	
		2001		2000		2001		2000	2001	2000	
Korea	₩	17,190	₩	14,565	\$	12,963	\$	10,983	38.3%	50.3%	
Thailand		3,072		3,531		2,317		2,663	6.8%	12.2%	
Indonesia		4,774		4,535		3,600		3,420	10.6%	15.7%	
Japan		6,631		6,299		5,000		4,750	14.8%	21.8%	
France		13,261		-		10,000		-	29.5%	-%	
	₩	44,928	₩	28,930	\$	33,880	\$	21,816	100.0%	100.0%	
			1								

## i. Classification by issuer

		Korean won (millions)				6 dollars (tho	usan	ds) (Note 2)	Percentage(%)		
		2001		2000		2001		2000	2001	2000	
Financial institutions	₩	23,893	₩	10,031	\$	18,017	\$	7,564	53.2%	34.6%	
Domestic company		13,188		4,535		9,945		3,420	29.3%	15.7%	
Foreign countries company		7,847		9,829		5,917		7,412	17.5%	34.0%	
Off-shore fund		-		4,535		-		3,420	-%	15.7%	
	₩	44,928	₩	28,930	\$	33,879	\$	21,816	100.0%	100.0%	

## 6. LOANS

a. Loans as of December 31, 2001 and 2000 are as follows :

2001 4,425,949 1,577,286 345,658 6,348,893 94,788	₩	2000 4,604,994 962,470 371,773	\$	2001 3,337,568 1,189,417 260,658	\$	2000 3,472,584 725,790
4,425,949 1,577,286 345,658 6,348,893	₩	4,604,994 962,470 371,773	\$	3,337,568 1,189,417	\$	3,472,584
1,577,286 345,658 6,348,893	₩	962,470 371,773	\$	1,189,417	\$	
1,577,286 345,658 6,348,893	₩	962,470 371,773	\$	1,189,417	\$	
1,577,286 345,658 6,348,893	₩	962,470 371,773	\$	1,189,417	\$	
345,658 6,348,893		371,773				725 790
6,348,893				260 650		120,100
		F 000 007		200,000		280,351
94,788		5,939,237		4,787,643		4,478,725
		86,313		71,479		65,088
576,881		57,263		435,021		43,182
28,033		36,647		21,139		27,35
98,715		255,059		74,440		192,338
9,686		8,226		7,304		6,203
450,626		251,763		339,813		189,852
692,000		248,301		521,831		187,241
1,950,729		943,572		1,471,027		711,539
8,299,622		6,882,809		6,258,670		5,190,264
(141,028)		(266,009)		(106,348)		(200,595)
(13,655)		(23,362)		(10,297)		(17,617)
8,144,939	₩	6,593,438	\$	6,142,025	\$	4,972,052
	28,033 98,715 9,686 450,626 692,000 1,950,729 8,299,622 (141,028) (13,655)	28,033 98,715 9,686 450,626 692,000 1,950,729 8,299,622 (141,028) (13,655)	28,03336,64798,715255,0599,6868,226450,626251,763692,000248,3011,950,729943,5728,299,6226,882,809(141,028)(266,009)(13,655)(23,362)	28,03336,64798,715255,0599,6868,226450,626251,763692,000248,3011,950,729943,5728,299,6226,882,809(141,028)(266,009)(13,655)(23,362)	28,03336,64721,13998,715255,05974,4409,6868,2267,304450,626251,763339,813692,000248,301521,8311,950,729943,5721,471,0278,299,6226,882,8096,258,670(141,028)(266,009)(106,348)(13,655)(23,362)(10,297)	28,03336,64721,13998,715255,05974,4409,6868,2267,304450,626251,763339,813692,000248,301521,8311,950,729943,5721,471,0278,299,6226,882,8096,258,670(141,028)(266,009)(106,348)(13,655)(23,362)(10,297)

### b. Classification by Industry

		Korean won (millions)				6 dollars (tho	usano	ds) (Note 2)	Percentage(%)		
	$\bigcap$										
		2001	1	2000		2001		2000	2001	2000	
Manufacturing	₩	28,820	₩	29,562	\$	21,733	\$	22,292	45.39%	49.80%	
Construction		2,702		3,843		2,038		2,898	4.26%	6.47%	
Wholesale and retail		6,183		6,025		4,663		4,543	9.74%	10.14%	
Financial services		1,596		2,219		1,204		1,673	2.51%	3.73%	
Other		8,415		8,118		6,346		6,122	13.26%	13.66%	
Loans to enterprises		47,716		49,767		35,984		37,528	75.16%	83.80%	
Loans to households		15,773		9,625		11,894		7,258	24.84%	16.20%	
	₩	63,489	₩	59,392	\$	47,878	\$	44,786	100.00%	100.00%	
					$\overline{\ }$						

## 7. ALLOWANCE FOR LOAN LOSSES

The allowance for loan losses as of December 31, 2001 and 2000 are as follows :

## a. Loan classification

			Amou	nt of loan		Allowance for loan losses						
(December 31, 2001) Description	Korea	ın won (millions)		J.S. dollars Isands) (Note 2)	Percentage of allowance	Korean	won (millions)		S. dollars ands) (Note 2)			
Normal Ioan	₩	6,500,480	\$	4,901,953	0.50%		31,366	\$	23,653			
Precautionary loan		275,442		207,708	2.00%		5,509		4,154			
Substandard loans		118,975		89,718	20.00%		23,795		17,944			
Doubtful loans		126,827		95,639	56.35%		71,466		53,892			
Estimated loans		8,892		6,705	100.00%		8,892		6,705			
	₩	7,030,616	\$	5,301,723		₩	141,028	\$	106,348			

			Amou	int of loan		All	owance for loan losses			
(December 31, 2000) Description	Korea	an won (millions)		U.S. dollars ısands) (Note 2)	Percentage of allowance	Korean	won (millions)		S. dollars ands) (Note 2)	
Normal Ioan	₩	5,712,281	\$	4,307,579	0.50%		27,431	\$	20,685	
Precautionary loan		397,265		299,574	2.00%		7,946		5,992	
Substandard loans		277,252		209,073	20.00%		55,450		41,814	
Doubtful loans		280,355		211,413	58.20%		162,872		122,820	
Estimated loans		12,310		9,283	100.00%		12,310		9,284	
	₩	6,679,463	\$	5,036,922		₩	266,099	\$	200,595	

## b. Allowance for loan losses by type of loan

		Allowance for loan losses									
		Korean	nillions)	L	J.S dollars (the	ousands) (Note 2)					
Loan type		2001		2000		2001		2000			
Loans in local currency	₩	88,790	₩	173,567	\$	66,956	\$	130,885			
Loans in foreign currency		5,536		7,039		4,175		5,308			
Advances to customers		2,210		1,005		1,667		758			
Foreign exchange bills purchased		24,483		11,534		18,462		8,698			
Accounts receivable-credit cards		7,138		3,360		5,383		2,534			
Other		12,871		69,504		9,705		52,412			
	₩	141,028	₩	266,009	\$	106,348	\$	200,595			

## c. Loans vs. allowance for loan losses

		Amount of loan				Allowance for	Percentage	
Fiscal year	Korear	Korean won (millions)		J.S. dollars usands)(Note2)	Korean	won (millions)	.S. dollars Isands)(Note2)	of allowance
2001	₩	7,116,136	\$	5,366,214	₩	141,028	\$ 106,348	2.0%
2000		6,757,832		5,096,020		266,009	200,595	2.9%
1999		5,570,572		4,200,718		206,639	155,825	3.7%

## d. Change in allowance for loan losses

	Korean wo	on (millions)	U.S. dollars (thousands)(No		
December 31, 2000	₩	266,009	\$	200,595	
Provision for losses		81,746		61,644	
Other increase		37,708		28,435	
Write-offs		(123,707)		(93,286)	
Reversal		(14,3866)		(10,848)	
Disposition to the Korea Assets					
Management Company		(106,342)		(80,192)	
December 31, 2001	₩	141,028	\$	106,348	

e. As of December 31, 2001, Written-off loans of which the statute of limitation did not expire amounted to ₩496,140 million.

## 8. ALLOWANCES FOR OUTSTANDING GUARANTEES AND ACCEPTANCES

Allowances for outstanding guarantees and acceptances as of December 31, 2001 and 2000 are as follows :

		Guarantees an	d acceptances	lellere	Allowance for outstanding guarantees and acceptances						
	Korean wo	U.S. dollars Korean won (billions) (Note 2)				n (billions)	U.S. dollars (millions)(Note 2)				
Description	2001	2000	2001	2000	2001	2000	2001	2000			
Normal	₩213,860	₩259,020	\$ 161,270	\$ 195,325	₩ -	₩ -	\$-	\$-			
Substandard or below	21,689	22,546	16,355	17,002	9,098	9,663	6,861	7,287			
	₩235,549	₩281,566	\$ 177,625	\$ 212,327	₩ 9,098	₩ 9,663	\$ 6,861	\$ 7,287			

## 9. CLASSIFICATION OF ASSETS AND LIABILITIES BY MATURITY

Classifications of assets and liabilities by maturity as of December 31, 2001 and 2000 are as follows :

			Assets		Liabilities						
			U.S. c	dollars	U.S. dollars						
	Korean wo	on (billions)	(millions	s)(Note 2)	Korean won (billions	) (millions	s)(Note 2)				
							\ \				
Description	2001	2000	2001	2000	2001 200	2001	2000				
Less than six months	₩ 7,086	₩ 6,245	\$ 5,343	\$ 4,709	₩ 6,263 ₩ 4,	996 \$ 4,723	\$ 3,767				
Less than one year	2,214	2,807	1,670	2,117	<b>1,424</b> 1,	B66 <b>1,074</b>	1,407				
Less than three years	1,596	883	1,204	666	1,173	918 <b>885</b>	692				
Greater than three years	961	1,187	725	895	3,058 2,	734 <b>2,306</b>	2,062				
	₩ 1 <b>1,857</b>	₩ 11,122	\$ 8,942	\$ 8,387	₩ <b>11,918</b> ₩ 10,	514 <b>\$ 8,988</b>	\$ 7,928				
		/					/				

## **10. TRANSACTIONS WITH OTHER FINANCIAL INSTITUTIONS**

Transactions with other financial institutions for the years ended December 31, 2001 and 2000 are as follows :

		Deposits from						Loans to								
						U.S. c	lollars	6	U.S. dollars							
	Ко	Korean won (billions) (millions)(N				)(Not	Note 2) Korean won (billions)					(millions)(Note 2)				
	$\left( \right)$		<b>N</b>		$\left( \right)$				$\left( \right)$				$\left( \right)$		N.	
Description	2	001	20	000	2	2001		2000	2	2001	20	000	2	2001	20	000
Banks	₩	559	₩	540	\$	422	\$	407	₩	495	₩	136	\$	373	\$	103
Other	**	163	**	128	Ÿ	123	Ψ	97	**	1,064	**	3	Ŷ	802	Ŷ	2
o thor	₩	722	₩	668	\$	545	\$	504	₩	1,559	₩	139	\$	1,175	\$	105
							•			,						
													$\overline{\ }$			

## **11. OVERDUE LOANS**

Details of overdue loans from customers as of December 31, 2001 and 2000 are as follows :

	Korean won (millions)				U.S. dollars (thousands)(Note 2)				
	$\bigcap$				$\left( \right)$				
		2001		2000		2001		2000	
Loans	₩	175,787	₩	329,618	\$	132,559	\$	248,562	
Advances to customers		6,043		4,715		4,557		3,556	
	₩	181,830	₩	334,333	\$	137,116	\$	252,118	

The Bank did not record accrued interest income on its overdue loans due from customers.

## **12. FIXED ASSETS**

Fixed assets at December 31, 2001 and 2000 are as follows :

	Korean won (millions)					U.S. dollars (thousands)(Note 2)				
	$\left( \right)$				$\left( \right)$					
		2001		2000		2001		2000		
Tangible assets	₩	434,739	₩	428,975	\$	327,833	\$	323,486		
Intangible assets		9,369		7,647		7,065		5,767		
Non-business use property		7,945		13,525		5,991		10,199		
Sub total		452,053		450,147		340,889		339,452		
Accumulated depreciation		(103,653)		(92,882)		(78,164)		(70,041)		
Valuation allowance of non-business										
use property		(329)		(392)		(248)		(296)		
Total	₩	348,071	₩	356,873	\$	262,477	\$	269,115		

Land value announced by the Korean government for tax purposes(book value) at December 31, 2001 and 2000 are ₩124,007 million(176,493 million) and ₩129,437 million(₩180,222 million) respectively.

## **13. OTHER ASSETS**

Other assets at December 31, 2001 and 2000 are as follows :

		Korean	won (m	nillions)	) U.S. dollars (thousands)(Note 2)					
					$\bigcap$					
	(	2001		2000		2001		2000		
Guarantee deposits Accounts receivable Accrued income Prepaid expenses Accounts receivable related to	₩	91,090 200,237 184,161 523	₩	96,620 120,914 149,563 7,320	\$	68,690 150,997 138,874 394	\$	72,860 91,180 112,784 5,520		
disposal of fixed assets Other Sub total Present value discount account		2,115 148,610 626,736 (497)		5,245 46,799 426,461 (1,131)		1,595 112,066 472,616 (374)		3,955 35,291 321,590 (853)		
Total	₩	626,239	₩	425,330	\$	472,242	\$	320,737		

## 14. DEPOSITS

Deposits at December 31, 2001 and 2000 are as follows :

	Korean	U.S. dollars (thousands)(Note 2				
		١		\		
	2001	2000	2001	2000		
Deposits in local currency Deposits in foreign currency Negotiable certificates of deposit	<ul> <li>₩ 10,182,091</li> <li>47,832</li> <li>225,597</li> <li>₩ 10,455,520</li> </ul>	<ul> <li>₩ 8,873,045</li> <li>51,464</li> <li>136,525</li> <li>₩ 9,061,034</li> </ul>	\$ 7,678,223 36,070 170,120 \$ 7,884,413	\$ 6,691,082 38,809 102,953 \$ 6,832,844		
		/		/		

Savings deposits at December 31, 2001 and 2000 amounted to ₩8,288,604 million and ₩7,216,442 million, respectively.

## **15. BORROWINGS**

Borrowings at December 31, 2001 and 2000 are as follows :

		Korean	won (n	nillions)	U.S. dollars (thousands)(Note 2				
	$\left( \right)$				$\bigcap$				
	1	2001		2000		2001		2000	
Borrowings in local currency Borrowings in foreign currency Securities sold under repurchase agreements Bills sold Due to the Bank of Korea in foreign currency Call money	₩	1,315,054 179,419 696,264 16,484 31,992 7,293 2,246,506	₩	1,133,023 206,876 769,526 139,436 113,369 1,810 2,364,040	\$	991,670 135,299 525,046 12,430 24,125 5,500 1,694,070	\$	854,402 156,003 580,293 105,147 85,491 1,365 1,782,701	
		/				/			

## **16. DEBENTURES**

a. Debentures at December 31, 2001 and 2000 are as follows :

	Ко	Korean won (millions)					ds)(Note 2)
	2001		2000		2001		2000
Debentures in local currency Premiums on debentures	₩ 374, 3,	)28 ₩ )14	324,086 5,046	\$	282,051 2,952	\$	244,390 3,805
Sub total Debentures in foreign currency Discounts on debentures		525 91)	329,132 58,525 (590)		285,003 44,133 (144)		248,195 44,133 (444)
Sub total Total	58, ₩ 436,		57,935 387,067	\$	43,989 328,992	\$	43,689 291,884
				$\langle \rangle$			

#### b. Debentures in local currency at December 31, 2001 are as follows :

	Issuance Date	Issuance Date Due Date			rean won millions)	U.S. dollars (thousands)(Note 2)		
General debentures 1 <sup>st</sup> subordinated debentures 2 <sup>nd</sup> subordinated debentures 4 <sup>rd</sup> subordinated debentures 5 <sup>rd</sup> subordinated debentures Premium in debentures	1997.12 ~ 1997.12.26 1999. 6.17 2000. 4.26 2001. 3.26	2000.12 ~ 2000.12.26 2004.12.31 2005. 7.26 2007. 1.26	7.30~11.95 11.95 floating rate 10.20~10.50 8.50	₩	28 104,000 100,000 120,000 50,000 374,028 3,914	\$	21 78,425 75,409 90,491 <u>37,705</u> 282,051 2,952	
				₩	377,942	\$	285,0	

## c. Convertible bonds in foreign currency at December 31, 2001 are as follows :

		Issuance Date	Due Date	Coupon Rate(%)		ean won iillions)		5. dollars nds)(Note 2)
1 <sup>st</sup> convertible debentures Discounts on debentures		1999.6.17	2002.6.17	zero	₩	58,525 (191) 58,334	\$	44,133 (144) 43,989
Guaranteed interest rate	:	6.90% if not a	converted					
Repayment	:	If not convert made on June		m payment at 11	2.16%	of principa	al balar	nce will be
Conversion price	:	5,500 won						
Exchange rate application	:	Exchange rate	in conversion					
Conversion period	:	1 month after	the issuance d	ate to 1 month pri	or to the	e due date		

## **17. OTHER LIABILITIES**

Other liabilities at December 31, 2001 and 2000 are as follows :

	Korean won (millions)				U.S. dollars (thousands)(Note 2)				
					$\bigcap$				
		2001		2000		2001		2000	
Reserve for severance and									
retirement benefits	₩	84,759	₩	101,600	\$	63,916	\$	76,616	
Transfers to the National Pension Fund		(4,978)		(6,334)		(3,754)		(4,776)	
Deposits for severance benefits		(67,051)		(20,000)		(50,563)		(15,082)	
		156,788		127,934		118,233		96,474	
Allowance for guarantees		9,098		9,663		6,861		7,287	
Borrowings from trust accounts		160,545		147,899		121,066		111,529	
Inbound foreign exchange remittances pending		888		1,683		670		1,269	
Accounts payable		115,685		44,989		87,237		33,926	
Accrued expenses		250,533		232,618		188,925		175,415	
Unearned revenue		21,710		25,370		16,371		19,131	
Guarantee money received		19,607		21,314		14,784		16,073	
Other		117,885		72,728		88,895		54,843	
	₩	852,739	₩	684,198	\$	643,042	\$	515,947	

## **18. COMMON STOCK**

The Bank's outstanding common stock is ₩602,100 million at December 31, 2001.

## **19. FOREIGN CURRENCY DENOMINATED ASSETS AND LIABILITIES**

Details of foreign currency denominated assets and liabilities as of December 31, 2001 and 2000 are as follows :

	U.S. dollars (thousands)				Korean won equivalent (millions)				
					$\bigcap$				
		2001		2000		2001		2000	
(Assets)									
Cash in foreign currency	\$	8,306	\$	6,453	₩	11,014	₩	8,557	
Due from banks		12,644		21,780		16,767		28,881	
Investment securities		33,880		21,816		44,928		28,929	
Loans		64,828		65,088		85,968		86,313	
Call loans		1,446		3,800		1,918		5,039	
Bills bought in foreign currency		74,440		192,338		98,715		255,060	
Other		6,715		1,622		8,905		2,152	
	\$	202,259	\$	312,897	₩	268,215	₩	414,931	

## NOTES TO NON-CONSOLIDATED FINANCIAL STATEMENTS

	U.S. doll	ars (th	ousands)	Korean won equivalent (million				
	2001		2000	/	2001		2000	
(Liabilities)								
Deposits	\$ 36,070	\$	38,809	₩	47,832	₩	51,464	
Due to the Bank of Korea in								
foreign currency	24,125		85,491		31,992		113,369	
Borrowings	135,298		156,003		179,419		206,876	
Call money	5,500		1,365		7,294		1,810	
Debentures	44,133		44,133		58,525		58,525	
Foreign exchange remittances pending	670		1,269		888		1,683	
Deposits for letters of guarantees	4,548		4,090		6,031		5,424	
Other	312		1,197		414		1,588	
	\$ 250,656	\$	332,357	₩	332,395	₩	440,739	

## 20. GENERAL AND ADMINISTRATIVE EXPENSES

Details of general and administrative expenses for the years ended December 31, 2001 and 2000 are as follows :

		Korean	nillions)	U	.S. dollars (the	ousan	ds)(Note 2)	
	$\left( \right)$				$\left( \right)$			
	2001			2000	2001		2000	
Salaries and employee benefits	₩	86,825	₩	96,413	\$	65,474	\$	72,704
Other expenses		86,543		85,817		65,261		64,714
	₩	173,368	₩	182,230	\$	130,735	\$	137,418

## **21. OTHER EXPENSES**

Details of other expenses for the years ended December 31, 2001 and 2000 are as follows :

	Korean won (millions) U.S. dollars (the							ousands)(Note 2)		
	$\bigcap$				$\bigcap$					
		2001		2000		2001		2000		
Loss from guaranteed trust funds	₩	28,389	₩	14,375	\$	21,408	\$	10,840		
Other		27,913		20,553		21,049		15,499		
	₩	56,302	₩	34,928	\$	42,457		\$ 26,339		

## 22. BASIC AND DILUTED INCOME PER SHARE

The Bank's basic and diluted income per share for the years ended December 31, 2001 and 2000 are computed as follows :

	Kore	an wor	n (millions)	ι	U.S. dollars (thousands)(Note 2)				
				$\left( \right)$					
	2001		2000		2001		2000		
(1) Basic income per share									
Net income	₩30,682,805,	896	₩15,605,162,991	\$	23,137,626	\$	11,767,712		
Weighted average number of									
common shares outstanding	119,351,	729	119,269,797		119,351,729		19,269,797		
Basic income per share	₩	257	₩ 131	\$	0.19	\$	0.10		
(2) Diluted income per share									
Net income	₩30,682,805,	896	₩15,605,162,991	\$	23,137,626	\$	11,767,712		
Weighted average number of									
common shares outstanding	119,351,	729	119,269,797		119,351,729		119,269,797		
Common stock equivalents									
(convertible debentures)		-	-		-		-		
	119,351,	729	119,269,797		119,351,729		119,269,797		
Diluted income per share	₩	257	₩ 131	\$	0.19	\$	0.10		
		—							

In 2001 and 2000, the effect of convertible debentures is not considered in calculating income per share due to its antidilutive nature.

## 23. INCOME TAX EXPENSE

- (1) The Bank recognized no income tax expense for the years ended December 31, 2001 and 2000, as its operating loss carryforwards exceeded its taxable income. In addition, there was no change in deferred income tax assets in 2001 and 2000 as no net deferred tax assets have been recorded as of December 31, 2001 and 2000, as realization of such assets is uncertain.
- (2) Differences between taxable income accounting income

			Korean	won (millior	ns)	U.S. dollars (thousands)(Note 2)				
	Temporar	y Differences	Permanent	Differences	Temporary	Differences	Permanent	Differences		
	· · ·		$\frown$			)	$\bigcap$			
a) Additions	2001	2000	2001	2000	2001:	2000	2001	2000		
Securities	₩ 54,317	₩ 29,809	₩ -	₩ 162	\$ 40,960	\$22,479	\$-	\$ 122		
Accrued revenues	137,743	94,606	-	-	103,871	71,342	-	-		
Allowance for loan losses	8,053	-	-	-	6,073	-	-	-		
Reserve for severance and										
retirement benefits	26,837	-	-	-	20,238	-	-	-		
Fixed assets not used for business purpose	204	310	-	-	154	234	-	-		
Other	6,211	6,355	2,271	2,776	4,684	4,792	1,713	2,093		
	₩233,365	₩131,080	₩2,271	₩ 2,938	\$175,980	\$98,847	\$ 1,713	\$ 2,215		
						)				

## NOTES TO NON-CONSOLIDATED FINANCIAL STATEMENTS

			Korean	won (million	is)	U.S. dollars (thousands)(Note 2				
	Temporar	y Differences	Permanent	Differences	Temporary	Differences	Differences			
	$\square$		$\bigcap$		$\bigcap$		$\bigcap$			
b) Deductions :	2001	2000	2001	2000	2001:	2000	2001	2000		
Securities	₩ 16,403	₩32,366	₩ -	₩ -	\$12,369	\$24,407	\$-	\$-		
Accrued revenues	60,100	77,491	-	-	45,321	58,435	-	-		
Fixed assets not used for business purpose	267	1,506	-	-	201	1,136	-	-		
Allowance for loan losses	22,912	-	-	-	17,278	-	-	-		
Reserve for severance and										
retirement benefits	26,814	-	-	-	20,220	-	-	-		
Other	15,336	36,001	615	654	11,565	27,148	464	493		
	₩141,832	₩147,364	₩ 615	₩ 654	\$106,954	\$11,126	\$ 464	\$ 493		

(3) Details of temporary differences

			Korean	won (million	s)	U.S. dollars (thousands)(Note			
(December 31, 2001)	Opening Balance	Increase	Decrease	Ending balance	Opening balance	Increase	Decrease	Ending balance	
a) Temporary differences to be deduc	ted from taxal	ole income							
Securities	₩ 11,086	₩ 54,317	₩ 16,403	₩ 49,000	\$ 8,360	\$40,960	\$12,369	\$ 36,950	
Fixed assets not used for									
business purpose	392	204	267	329	296	154	201	248	
Allowance for loan losses	29,084	8,053	22,912	4,225	21,932	6,073	17,278	10,727	
Reserve for severance and									
retirement benefits	12,905	26,837	26,814	12,928	9,732	20,238	20,220	9,749	
Other	51,196	3,831	15,336	39,691	38,606	2,889	11,565	29,931	
	104,663	93,242	81,732	116,173	78,926	70,314	61,633	87,605	
b) Temporary differences to be added	to taxable inc	ome							
Accrued revenues	152,607	60,100	137,743	74,964	115,080	45,321	103,871	56,530	
Other	28,974	-	2,380	26,594	21,849	-	1,795	20,054	
	181,581	60,100	140,123	101,558	136,929	45,321	105,666	76,584	
c) Income tax effects									
Deferred income tax assets	31,085	27,693	24,275	34,503	23,441	20,883	18,306	26,018	
Deferred income tax liabilities	(53,930)	(17,850)	(41,617)	(30,163)	(40,668)	(13,461)	(31,383)	(22,746)	
Deferred income tax assets for									
operating loss carryforwards	147,883	-	36,791	111,092	111,517	-	27,744	83,773	
Deferred income tax assets	₩125,038	₩ 9,843	₩ 19,449	₩115,432	\$94,290	\$ 7,422	\$14,667	\$ 87,045	

## NOTES TO NON-CONSOLIDATED FINANCIAL STATEMENTS

			Korean	won (million	s)	U.S. dollar	s (thousand	s)(Note 2)
(December 31, 2001)	Opening Balance	Increase	Decrease	Ending balance	Opening balance	Increase	Decrease	Ending balance
a) Temporary differences to be deducted	l from taxable	e income						
Fixed assets not used for								
business purpose	₩ 2,351	₩ 310	₩ 1,506	₩ 1,155	\$ 1,773	\$ 234	\$ 1,136	\$ 871
Securities	49,026	29,809	32,366	46,469	36,970	22,479	24,407	35,042
Other	85,184	6,355	36,001	55,538	64,236	4,792	27,148	41,881
	136,561	36,474	69,873	103,162	102,979	27,505	52,691	77,794
b) Temporary differences to be added fro	om taxable in	come						
Tangible assets	28,984	-	-	28,984	21,857	-	-	21,857
Accrued revenues	188,786	77,491	94,606	171,671	142,362	58,435	71,342	129,456
	217,770	77,491	94,606	200,655	164,219	58,435	71,342	151,313
c) Income tax effects								
Deferred income tax assets	42,061	11,234	21,521	31,774	31,718	8,471	16,229	23,960
Deferred income tax liabilities	(67,073)	(23,867)	(29,139)	(61,801)	(50,579)	(17,998)	(21,973)	(46,604)
Deferred income tax assets for								
operating loss carryforwards	158,563	-	495	158,068	119,571	-	373	119,198
Deferred income tax assets	₩133,551	₩(12,633)	₩(7,123)	₩128,041	\$100,710	\$(9,527)	\$(5,371)	\$ 96,554

## 24. LOSS ON PRIOR PERIOD ERROR CORRECTIONS

The Bank recorded a valuation loss of ₩10,220 million on the Contribution to Non-Performing Assets Fund as a prior period error correction, which is reported as an increase of accumulated deficit as of January 1, 2000.

## **25. GUARANTEED TRUST FUNDS**

Under certain trust agreements, the Bank guarantees a minimum level of income and/or principal on trust assets. If income from trust operations is insufficient to generate the guaranteed level of income and/or the payment of principal balance, such deficiency is funded by the Bank. Details of guaranteed trust funds at December 31, 2001 and 2000 are as follows :

		Korean	won (m	U.S. dollars (thousands)(Note 2					
(December 31, 2001)	Book value			Subsidy	Во	ok value	Subsidy		
General unspecified money trusts	₩	125	₩	12	\$	94	\$	9	
Development trusts		59		(28,389)		44		(21,408)	
Retirement trusts		33,065		241		24,934		182	
Individual pension trusts		131,793		1,236		99,384		932	
Other		379,160		2,075		285,921		1,565	
	₩	544,202	₩	(24,825)	\$	410,377	\$	(18,720)	

		Korean	won (m	illions)	U.S. dollars (thousands)(Note 2				
(December 31, 2000)	Во	ok value	e Subsidy		Bo	ok value	Subsidy		
General unspecified money trusts	₩	127	₩	420	\$	96	\$	317	
Development trusts		9,288		(14,375)		7,004		(10,840)	
Individual pension trusts		117,397		1,345		88,528		1,014	
Other		97,824		2,253		73,768		1,699	
	₩	224,636	₩	(10,357)	\$	169,396	\$	(7,810)	

## **26. RESTRICTED LOANS**

The details of restructured loans at December 31, 2001 are as follows :

(1) Loans related to work-out plans

	An	nount befo	re rest	Amount after restructuring					Difference				
		Korean won U.S. dollars (millions) (thousands)(Note 2)		Korean won (millions)		U.S. dollars (thousands)(Note 2)		Korean won (millions)			. dollars nds)(Note 2)		
December 31, 2000 Current period	₩	79,296 37,262	\$	59,796 28,099	₩	66,929 32,582	\$	50,471 24,570	₩	12,367 4,680	\$	9,326 3,529	
Korea Housing Guarantee Co .Ltd. December 31, 2001	₩	24,120 140,678	\$	18,189 106,084	₩	22,080 121,591	\$	16,650 91,691	₩	2,040	\$	1,538	

### (2) Loans related to court receivership and composition

	An	nount befo	re resti	ructuring	Amount after restructuring					Difference			
		rean won nillions)			Korean won (millions)		U.S. dollars (thousands)(Note 2)		Korean won (millions)			. dollars nds)(Note 2)	
December 31, 2000	₩	21,730	\$	16,386	₩	12,775	\$	9,634	₩	8,955	\$	6,753	
Current period		14,279		10,768		13,077		9,861		1,202		906	
December 31, 2001	₩	36,009	\$	27,154	₩	25,852	\$	19,495	₩	10,157	\$	7,659	

(3) Changes in present value discount account

	Korean won (millions)	U.S. dollars (thousands)(Note 2)
December 31, 2000	₩ 21,322	\$ 16,079
Current period	7,922	5,974
Collections	(15,589)	(11,756)
December 31, 2001	₩ 13,655	\$ 33,809

## 27. TRANSACTIONS RELATED TO OFFICERS AND STOCKHOLDERS

The details of transactions related to officers and stockholders for the years ended December 31, 2001 and 2000 are as follows :

	К	Amou orean won (mill		guarantees provided by the Bank U.S. dollars (thousands)(Note 2)				
	20	01	2000	2001			2000	
Officers	₩	115 ₩	100	\$	87	\$	75	
Stockholders		95,626	130,992		72,111		98,780	
	₩	95,741 ₩	131,092	\$	72,198	\$	98,855	

## 28. RELATED PARTY TRANSACTIONS

(1) Related parties at December 31, 2001 and 2000 are as follows:

	Number of is	sued shares	Number of	shares held	Bank ownership			
Related party	2001	2000	2001	2000	2001	2000		
① Daegu Credit Information Co., Ltd	300,000	300,000	1,600	1,600	53.32%	53.32%		
② Insight Ventures Corp	40,000,000	40,000,000	123,925	123,925	30.98%	30.98%		
③ Korea Non-Bank Leasing Co., Ltd	4,000,000	4,000,000	8,914	8,914	22.29%	22.29%		

(2) The Bank's balances outstanding and transactions with its related parties as of and for the years ended December 31, 2001 and 2000 are as follows :

Korean won (millions)

U.S. dollars (thousands)(Note 2)

						N N	
Description		2001	2000		2001		2000
(Balances outstanding)							
Loans	₩	33,037	₩ 51,148	3 \$	24,913	\$	38,570
Other assets		5,676	240	)	4,280		181
Deposits		27,803	23,77	7	20,966		17,930
Other liabilities		402	302	2	303		228
(Transactions)							
Interest on loans		1,487	3,18	3	1,121		2,404
Other income		45	2	5	34		19
Interest on deposits		1,528	2,18	3	1,152		1,646
Other expenses		2,215		-	1,670		-
						/	

## 29. INSURANCE COVERAGE

At December 31, 2001, the Bank's buildings, equipment and leasehold deposits were insured against fire losses of up to approximately ₩197,773 million (US\$149,139 thousand).

## **30. ACCEPTANCES AND GUARANTEES**

Acceptances and guarantees at December 31, 2001 and 2000 are summarized as follows :

	U.S. dollars (thousands)(Note 2)				
				)	
Description	2001	2000	2001	2000	
Confirmed acceptances and guarantees Acceptances : Local currency Foreign currencies Guarantees : Local currency Foreign currencies Unconfirmed acceptances and guarantees	₩ - 69,789 113,650 52,110 120,873	₩ - 96,019 140,626 44,921 136,844	\$- 52,627 85,702 39,296 91,149	\$- 72,407 106,045 33,875 103,193	
				;	

Assets pledged as collateral relating to the borrowings from the Bank of Korea by the bank at December 31, 2001 and 2000 are as follows:

	Korean won (millions)			U.S. dollars (thousands)(Note 2)				
				$\left( \right)$				
Description		2001		2000		2001		2000
Note pledged as collateral	₩	405,834	₩	264,394	\$	306,036	\$	199,784

## **31. COMMITMENTS AND CONTINGENCIES**

#### a. Commitments

The Bank has entered into various currency forward contracts and interest rate swaps in order to hedge foreign exchange and interest risks. Details of such contracts outstanding as of December 31, 2001 and 2000 are as follows :

Korean won (millions)

U.S. dollars (thousands)(Note 2)

		)		١		
Description	2001	2000	2001	2000		
Interest rate swaps						
Buy Sell	₩ 3,978 3,978	₩ 7,558 7,558	\$ 3,000 3,000	\$		
Currency forward contracts		7,000	5,000			
Buy Sell	₩ 22,924	₩ 3,490	\$ 17,287	\$ 2,632		
Currency future contracts	24,486	8,454	18,465	6,375		
Buy	₩ -	₩ -	\$ -	\$-		
Sell	8,620	-	6,500	-		

 b. The Bank transferred loans with recourse to Korea Asset Management Corporation. On December 31, 2001, ₩150.2 billion of such transferred loans remains unsettled. Additional gains or losses will be recorded upon final settlement of the loans with Korea Asset Management Corporation in accordance with the recourse provisions.

#### c. Bills endorsed under guarantee

	Korean won (millions)				U.S. dollars (thousands)(Note 2)			
	$\bigcap$				$\bigcap$			
Description	2	2001	2	000		2001		2000
Bills endorsed under guarantee	₩	2,933	₩	3,769	\$	2,212	\$	2,842

#### d. Contributions to Guaranteed Income Trust funds

The Bank is contingently liable for the deficiency in income on certain guaranteed income trust funds. As a result of this, the financial position and operating results of the Bank may be affected on an ongoing basis by the results of such trust fund operations. Also, the accounting principles followed by these trust funds are different in certain respects from the accounting principles followed by the Bank.

#### e. Contingent liabilities

- (1) As of December 31, 2001, lawsuits from pending litigation are as follows: 19 cases filed against the bank amounting to ₩1,296 million. Management believes that the results of the lawsuits will not have a significant effect on the financial statements of the bank.
- (2) As of December 31, 2001, amounts of ₩1,903 million in commercial loans were rendered to those who applied for court receivership or composition, and those who are already placed under court receivership or composition, including those who are carrying out management improvement plans. However, since the collectibility of such loans solely depend upon whether they will return to normal operations in the future, it is currently not possible to predict the resulting outcomes.

## **32. STATEMENTS OF CASH FLOWS**

- a. The difference between cash in the statements of cash flows and cash and due from banks in the balance sheet is due to restricted cash and deposits
- b. Addition of expenses not involving cash outflows for the years ended December 31, 2001 and 2000 consists of the following :
   Korean won (millions)
   U.S. dollars (thousands)(Note 2)

	$\bigcap$				$\left( \right)$			
Description		2001		2000		2001		2000
Depreciation Provision for loan losses Reserve for severance and retirement benefits Losses on securities Loss from disposal of fixed assets Amortization of other assets Other Total	₩	16,520 81,745 12,394 55,367 2,600 2,511 757 171,894	₩	15,646 179,468 16,377 50,134 934 1,524 6,523 270,606	\$	12,458 61,643 9,346 41,752 1,961 1,894 570 129,624	\$	11,799 135,335 12,350 37,806 704 1,149 4,918 204,061
		)						

c. Deduction of revenues not involving cash inflows for the years ended December 31, 2001 and 2000 consists of the following:

	Korean won (millions)				U.S. dollars (thousands)(Note 2)				
					$\left( \right)$				
Description		2001		2000	2001			2000	
Gain on securities	₩	53,178	₩	26,225	\$	40,101	\$	19,776	
Gain on disposal of fixed assets		392		286		296		216	
Bad debts		43,236		120,097		32,604		90,564	
Transfer from allowance for guarantee		565		32,057		426		24,174	
Payment of severance and retirement benefits		29,235		11,613		22,046		8,757	
Amortization of present value discount		9,707		21,257		7,320		16,030	
Other		4,176		1,056		3,148		796	
Total	₩	140,489	₩	212,591	\$	105,941	\$	160,313	

d. Changes in assets and liabilities resulting from operations for the years ended December 31, 2001 and 2000 consist of the following:

	Korean won (mill	U.S. dollars (thousands)(Note 2)				
			$\left( \right)$		l.	
Description	2001	2000		2001		2000
Decrease(increase) in loans in local currency	₩ (409,656)	₩(1,044,713)	\$	(308,918)	\$	(787,809)
Decrease(increase) in other assets	(1,128,843)	16,909		(851,250)		12,751
Increase(decrease) in deposits in local currency	1,309,047	1,637,825		987,140		1,235,069
Increase(decrease) in other liabilities	(26,174)	(56,750)		(19,738)		(42,794)
Total	₩ (255,626)	₩ 553,271	\$	(192,766)	\$	417,217
				$ \bigcirc$		

e. cash

	Korean won (mill	U.S. dollars (thousands)(Note 2)				
Description	2001	2000	2001	2000		
Cash and due from bank	₩ 1,303,145	₩ 2,421,335	\$ 982,690	\$ 1,825,907		
Restricted deposits	(182,009)	(288,093)	(137,251)	(217,248)		
	₩ 1,121,136	₩ 2,133,242	\$ 845,439	\$ 1,608,659		

## **33. DISPOSITIONS OF DEFICIT**

Dispositions of deficit within 2 years from January 1, 2001 are as follow :

		rean won nillions)	U.S. d (thousand		Approval date for general stockholder meeting		
Reserve for separate	₩	134,033	\$	101,073	1999. 02. 26		
Reserve for dividends		10,500		7,918	Ш		
Reserve for business rationalization		13,550		10,218	Ш		
Legal Reserve		45,825		34,556	Ш		
Reserve for capital surplus		82,022		61,852	и		
Reserve for revaluation surplus		196,766		148,379	и		
	₩	482,696	\$	363,996			

## 34. VALUE-ADDED INFORMATION

	Korea	n won (millio	ins)	U.S. dollars (thousands)(Note 2)				
Description		2001	2000	2001			2000	
Salaries	₩	74,431	80,036	\$	56,128	\$	60,354	
Provision for severance benifits		12,394	16,505		9,346		12,446	
Rent		1,928	1,829		1,454		1,379	
Taxes		8,175	8,243		6,165		6,216	
Depreciations		19,031	17,170		14,351		12,948	
	₩	115,959	123,783	\$	87,444	\$	93,343	

# 35. AVERAGE ASSET BALANCE WITH INTEREST INCOME AND AVERAGE LIABILITY BALANCE WITH INTEREST EXPENSES

	Korean won (millions)									
(December 31, 2001)	Average assets with interest income	Interest income		Average lia with interest expense	abilities Interest expense					
Cash and due from banks	₩ 1,898,742	₩ 115,053	Deposits	₩ 9,363,366	₩ 442,534					
Loans	7,209,259	599,815	Borrowings	2,397,328	126,443					
Trading securities	106,886	7,225	Debentures	428,032	35,569					
Investment securities	3,291,593	253,620		₩ 12,188,726	₩ 604,546					
	₩ 12,506,480	₩ 975,713								

YEARS ENDED DECEMBER 31, 2001 AND 2000

	U.S. dollars (thousands)(Note 2)										
(December 31, 2001)	Average assets with interest income Interest income				with	Average li interest expense	s rest expense				
Cash and due from banks Loans Trading securities	\$ 1,431,824 5,436,437 80,602	\$	86,760 452,315 5,448	Deposits Borrowings Debentures	\$	7,060,830 1,807,803 322,775	\$	333,711 95,350 26,822			
Investment securities	\$ 2,482,160 9,431,023	\$	191,253 735,776		\$	9,191,408	\$	455,883			

Average assets			Average li	abilities							
with interest income	Interest income		with interest expense	Interest expense							
₩ 1,650,527	₩ 100,903	Deposits	₩ 8,019,211	₩ 432,797							
6,006,555	561,498	Borrowings	2,253,213	141,811							
388,828	27,231	Debentures	356,582	32,455							
3,058,727	274,240		₩ 10,629,006	₩ 607,063							
₩ 11,104,637	₩ 963,872										
	<ul> <li>with interest income</li> <li>₩ 1,650,527</li> <li>6,006,555</li> <li>388,828</li> <li>3,058,727</li> </ul>	with interest income         Interest income           ₩         1,650,527         ₩         100,903           6,006,555         561,498         388,828         27,231           3,058,727         274,240	with interest income         Interest income           ₩ 1,650,527         ₩ 100,903         Deposits           6,006,555         561,498         Borrowings           388,828         27,231         Debentures           3,058,727         274,240         Debentures	with interest income         Interest income         with interest expense           ₩ 1,650,527         ₩ 100,903         Deposits         ₩ 8,019,211           6,006,555         561,498         Borrowings         2,253,213           388,828         27,231         Debentures         356,582           3,058,727         274,240         ₩ 10,629,006							

Korean won (millions)

	U.S. dollars (thousands)(Note 2)										
(December 31, 2000)	verage assets n interest income	Interest income			with	Average li interest expense	abilities Interest expense				
Cash and due from banks Loans Trading securities	\$ 1,244,647 4,529,489 293,212	\$	76,090 423,421 20,535	Deposits Borrowings Debentures	\$	6,047,214 1,699,128 268,895	\$	326,368 106,938 24,474			
Investment securities	\$ 2,306,558 8,373,906	\$	206,802 726,848		\$	8,015,237	\$	457,780			

## **36. ECONOMIC UNCERTAINTIES**

Beginning in 1997, Korea and other countries in the Asia pacific region experienced a severe contraction in substantially all aspects of their economies. This situation is commonly referred to as the 1997 Asian financial crisis. In response to this situation, the Korean government and the private sector began implementing structural reforms to historical business practices.

The Korean economy continues to experience difficulties, particularly in the areas of restructuring private enterprises and reforming the banking industry. The Korean government continues to apply pressure to Korean companies to restructure into more efficient and profitable firms. The banking industry is currently undergoing consolidation and uncertainty exists with regard to the continued availability of financing. The Bank may be either directly or indirectly affected by the situation described above.

The accompanying financial statements reflect management's current assessment of the impact to date of the economic situation on the financial position of the Bank. Actual results may differ materially from management's current assessment.

The Daegu Bank, Ltd.

Ahn Kwon

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Deloitte Touch Tohmatsu

To the Stockholders and Board of Directors of Telephone : 82(53) 741-7711 Facsimile : 82(53) 741-7715 www.ahnkwong.co.kr

We have audited the accompanying statements of trust assets and liabilities of The Daegu Bank, Ltd. (the Bank) as of December 31, 2001 and 2000, and the related statements of trust income and trust cash flows for the years then ended (all expressed in Korean won). These financial statements are the responsibility of the Bank's mamagement. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in Korea. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such financial statements present fairly, in all material respects, the financial position of the Bank's trust as of December 31, 2001 and 2000, and the results of its trust operations and its cash flows for the years then ended, in conformity with financial accounting standards generally accepted in Korea and, where applicable, the accounting and reporting guidelines by Korean trust and banking regulatory authorities.

Our audits also comprehended the translation of Korean won amounts into U.S. dollar amounts and , in our opinion, such translation has been made in conformity with the basis stated in Note 1. Such U.S dollar amounts are presented solely for the convenience of readers outside of Korea.

Without qualifying our opinion, we draw attention to the following :

As explained in Note 11 to the accompanying financial statements, the Bank transferred loans with recourse to Korea Asset Management Corporation. On December 31, 2001, £<20.4 billion of such transferred loans remain unsettled. Additional gains or losses will be recorded upon the final settlement of the loans with Korea Asset Management Corporation in accordance with the recourse provisions.

As explained in Note 12 to the accompanying financial statements, the operations of the Bank's trust have been significantly affected, and may continue to be affected for the foreseeable future, by the general adverse economic conditions in the Republic of Korea and in the Asia Pacific region. The ultimate effec of these significant uncertainties on the financial position of the Bank's trust as of the balance sheet dates cannot presently be determined and accordingly, no adjustments have been made in the accompanying financial statements related to such uncertainties.

Accounting principles and auditing standards and their application in practice vary among countries. The accompanying financial statements are not intended to present the financial position, results of operations and cash flows in accordance with accounting principles and practices generally accepted in countries other than the republic of Korea. In addition, the procedures and practices utilized in the Republic of Korea to audit such financial statements may differ from those generally accepted and applied in other countries. Accordingly, this report and the accompanying financial statements are for use by those knowledgeable about Korean accounting procedures and auditing standards and their application in practice.

Ahn Kuon & Co.

January 18, 2002

## **TRUST BALANCE SHEETS**

DECEMBER 31, 2001 AND 2000

		Korean	nillions)	U.S dollars (thousands) (Note 1)				
		2001		2000	2001			2000
ASSETS								
Cash on deposits at Daegu Bank (Note 3)	₩	147,562	₩	125,676	\$	111,275	\$	94,771
Loans (Notes 1, 4 and 7)		166,578		189,975		125,615		143,258
Allowance for loan losses (Note 1 and 6)		(7,733)		(20,007)		(5,831)		(15,087)
Investment securities (Notes 1 and 5)		1,183,917		814,900		892,781		614,509
Other assets		54,395		78,814		41,019		59,433
Total assets	₩	1,544,719	₩	1,189,358	\$	1,164,859	\$	896,884
LIABILITIES								
Money trusts (Notes 2 and 8)	₩	1,456,414	₩	1,098,549	\$	1,098,269	\$	828,406
Borrowings		48,700		52,800		36,724		39,816
Special reserve (Note 1 and 9)		2,798		3,795		2,110		2,862
Other liabilities		36,807		34,214		27,756		25,800
Total liabilities	₩	1,544,719	₩	1,189,358	\$	1,164,859	\$	896,884

## STATEMENTS OF TRUST INCOME

YEARS ENDED DECEMBER 31, 2001 AND 2000

		Korean	nillions)	U	U.S dollars (thousands) (Note 1)				
		2001		2000		2001		2000	
REVENUES									
Interest on loans	144	17,105	14/	24.016	¢	12,899	\$	25,651	
	₩	17,105	₩	34,016	\$	12,033	Φ	20,001	
Interest on bonds purchased under		747		535		563		403	
resale agreements									
Interest from investment securities		80,625		59,701		60,799		45,020	
Gains on investment securities		13,937		26,762		10,510		20,181	
Fees and commissions		488		103		368		78	
Interest on deposits at Daegu Bank (Note 3)		5,037		7,362		3,798		5,552	
Reversal of allowance for loan losses		3,743		36,977		2,822		27,884	
Other revenues (Note 1)		34,504		15,097		26,019		11,384	
Total revenues	₩	156,186	₩	180,553	\$	117,778	\$	136,153	
EXPENSES									
Interest	₩	84,694	₩	121,892	\$	63,867	\$	91,918	
Fees and commissions		82		712		62		537	
Securities related		19,318		33,122		14,567		24,977	
Provision for special reserves (Note 1)		959		762		723		574	
Provision for loan losses (Note 1)		27,960		4,665		21,084		3,518	
Contributions to the Credit Guarantee Fund		176		438		133		330	
Taxes		50		489		38		369	
Trust fees (Note 1)		16,564		18,263		12,491		13,772	
Insurance on deposits		299		204		225		154	
Other expenses		6,084		6		4,588		4	
Total expenses	₩	156,186	₩	180,553	\$	117,778	\$	136,153	
	t				E				

## STATEMENTS OF TRUST CASH FLOWS

YEARS ENDED DECEMBER 31, 2001 AND 2000

		Korean	won (n	nillions)	U.S dollars (thousands) (Note 1				
				$\bigcap$		1			
		2001		2000		2001		2000	
CASH FLOWS FROM OPERATING ACTIVITIES							•		
Expenses not involving cash outflows (Note 10)	₩	54,308	₩	38,549	\$	40,953	\$	29,069	
Revenves not involving cash inflows (Note 10)		(19,636)		(64,266)		(14,807)		(48,462)	
Changes in assets and liabilities									
resulting from operations (Note 10)		(8,686)		(81,000)		(6,550)		(61,081)	
Total		25,986		(106,717)		19,596		(80,474)	
CASH FLOWS FROM FINANCING ACTIVITIES									
Cash inflows from financing activities		-		52,800		-		39,816	
Cash outflows for financing activities		(4,100)		(—)		(3,092)		()	
Total		(4,100)		52,800		(3,092)		39,816	
NET INCREASE(DECREASE) IN CASH		21,886		(53,917)		16,504		(40,658)	
CASH AT BEGINNING OF THE YEAR		125,676		179,593		94,771		135,429	
CASH AT END OF THE YEAR	₩	147,562	₩	125,676	\$	111,275	\$	94,771	
			)						

## NOTES TO TRUST FINANCIAL STATEMENTS

DECEMBER 31, 2001 AND 2000

### **1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

#### a. Basis of Financial Statement Preparation

The trust operations (the "Trust") of Daegu Bank, Ltd. (the "Bank") maintains its official accounting records in Korean won and prepares statutory financial statements in the Korean language (Hangul) in conformity with the accounting principles generally accepted in the Republic of Korea and the accounting and reporting guidelines by Korean trust and banking regulatory authorities. Certain accounting principles applied by the Trust that conform with financial accounting standards and accounting principles in the Republic of Korea may not conform with generally accepted accounting principles in other countries. Accordingly, these financial statements are intended for use by those who are informed about Korean accounting principles and practices. The accompanying financial statements have been restructured and translated into English from the Korean language financial statements.

#### b. Allowance for Loan Losses

The Trust maintains an allowance for estimated losses on its loans based on minimum specified percentages of outstanding loan balances. These minimum percentages are as follows:

(2)	Precautionary	loans	2%
\_/	rioodationary	Iourio	2 /0

- (3) Substandard loans 20%
- (4) Doubtful loans
- (5) Estimated loans 100%

#### c. Translation of Korean won Statements to U.S. Statements

50%

The financial statements are stated in Korean won, the curreny of the country in which the Trust operates. The translations of Korean won amounts in to U.S. dollar amounts are included solely for the convenience of readers outside of Korea and have been made at the rate of  $\frac{1}{\sqrt{1326.10}}$  to \$1 U.S., the Base rate annaunced by Korean government at December 31, 2001. Such translation should not be construed as representations that the Korean won amounts could be converted into U.S. dollars at that or any other rate.

#### d. Securities

Securities are carried at cost plus incidental expense, with cost determined using the moving average method. When the fair value differs from the acquisition cost, securities are recorded at fair value. Bonds in trust funds where operational strategies are not specifically designated by trustors, according to the transitional regulations of relevent laws, are stated at acquisition cost.

#### e. Trust Fees

The Bank receives trust fees for managing trust accounts. Such fees are determined based on remaining income after deduction of expenses and distribution of income to beneficiaries.

#### f. Special Reserves

A special reserve is set up each year, not to exceed 25% of total annual revenues, for possible future losses until the total reserve balance equals 5% of certain money trust amounts.

#### g. Subsidies from the Bank

Losses incurred from operations of money in trust which there are contracts is entered into that guarantee principal and a minimum level of income, are charged to loss from trust account in the Bank's accounts and credited to subsidies from the Bank in the Trust's accounts. Contributions made by the Bank amounted to 28,389 million won for the year ended December 31, 2001 (14,375 million won for the year ended December 31, 2000).

#### 2. TRUST OPERATIONS

On May 2, 1983, the Bank obtained a license from the Ministry of Finance to operate a trust business in accordance with the related laws, enforcement decrees and working rules of the Trust Act and Trust Business Act.

#### (1) Unspecifed Money Trusts

In unspecified money trusts, the beneficiaries receive their principal upon termination and operating income during the term of the trust (class B) or upon termination (class A). The operating strategy for the trusts is not specified, and various trusts are managed on a pooled basis. The yield is normally fixed in the trust contract.

#### (2) Reserving Objective Trusts

Under reserving objective trusts, a set amount is put aside each month for a specified purpose such as housing, marriage, education and other, and the principal and income earned are paid to the beneficiaries upon maturity of the trust term. The yield is normally

fixed or variable based on the results of trust operations.

#### (3) Development Money Trusts

Development money trusts represent a form of monetary trust, the purpose of which is to supply funds for key construction and other mid to long-term development projects using long-term development savings obtained from the general public by means of issuing beneficiary certificates.

#### (4) Household Money Trusts

Household money trusts represent a form of money trust, the purpose of which is to promote national savings by means of special treatment of household savings. The operating strategy is not specified, and the yield rate is not fixed.

#### (5) Personal Pension Trusts

Personal pension trusts are primarily for saving money in preparation for one's retirement. The method of savings can be either the installment savings method or lump sum savings method. The beneficiaries can receive the principal and operating income by means of either a lump sum payment at maturity of the trust contract or installment pension payments beginning from trust maturity. The operating strategy is not specified, and the operating income is distributed based on the results of trust operations.

#### (6) Business Money Trusts

Business money trusts are primarily for the use of short term surplus funds of corporations. The operating strategy is not specified, and the yield is not fixed.

#### (7) Workers Retirement Installment Trusts

Workers retirement installment trusts are for the payment of a retirement allowance to employees at the maturity of employment contracts. The operating strategy is not specified, and the yield is not fixed.

#### (8) Specified Money Trusts

In specified money trusts, the beneficiaries receive in cash the principal upon termination and operating income during the term of the trust. The operating strategy for the trusts is specified, but the yield is not fixed.

#### (9) National Stock Trusts

National stock trusts represent money trusts, which invest funds entrusted by those who were allocated shares of governmentowned companies as a part of a privatization program. The operation strategy is not specified, and the beneficiaries may receive distributions in proportion to the operating income.

## 3. CASH ON DEPOSITS AT DAEGU BANK

The interest rates earned on deposits at the Bank from money trusts and fund trusts during the years ended December 31, 2001 and 2000 are the Bank's three month repurchase agreement rate.

#### 4. LOANS

(1) Loans at December 31, 2001 and 2000 are as follows :

		Korean	won (million	ns)	U.S dollars (thousands) (Note 1			
		2001	20	00		2001	2	2000
Loans secured by :								
Securities	₩	425	₩	-	\$	320	\$	-
Real estate		128,321	1	104,978		96,766		79,163
Integrated property		45		-		34		-
Receivables		5,692		1,273		4,292		960
Trust benefits		15,274		23,671		11,518		17,850
Guaranteed loans		3,031		23,345		2,286		17,604
		152,788	1	153,267		115,216		115,577
Unsecured loans		13,790		36,708		10,399		27,681
Total	₩	166,578	₩ 1	189,975	\$	125,615	\$	143,258

## NOTES TO TRUST FINANCIAL STATEMENTS

DECEMBER 31, 2001 AND 2000

#### (2) Overdue loans

	Korean won (millions)					S dollars (tho	dollars (thousands) (Note 1)				
		2001	2	2000		2001	20	000			
Less than three months Less than six months Greater than six months	₩	546 2,602 14,917	₩	3,284 10,609 21,259	\$	412 1,962 11,249	\$	2,477 8,000 16,031			
Total	₩	18,065	₩	35,152	\$	13,623	\$	26,508			

## **5. SECURITIES**

(1) Securities at December 31, 2001 and 2000 are as follows :

	Korean won (millions)					U.S dollars (thousands) (Note 1)				
		2001	2	2000		2001	20	000		
Government bonds	₩	126,363	₩	78,305	\$	95,289	\$	59,049		
Finance debentures		68,498		92,103		51,654		69,454		
Local government bonds		65,020		108,267		49,031		81,643		
Corporate bonds		615,552		248,654		464,182		187,508		
Stock		3,889		4,329		2,933		3,265		
Bills discounted		168,598		60,669		127,138		45,750		
Other		135,997		222,573		102,554		167,840		
Total	₩	1,183,917	₩	814,900	\$	892,781	\$	614,509		

## (2) Equity securities

1) Valuation of equity securities at December 31, 2001 and 2000 are as follows :

December 31, 2001	Before	Before valuation		value	Gain(Loss)	on valuation
	Korean won	U.S. dollars	Korean won	U.S. dollars	Korean won	U.S. dollars
Description	(millions)	(thousands) (Note1)	(millions)	(thousands) (Note1)	(millions)	(thousands)(Note1)
Listed securities	₩4,434	\$3,344	₩3,718	\$2,804	(₩716)	(\$540)
KOSDAQ-listed securities	171	129	171	129	-	-
Total	₩4,605	\$3,473	₩3,889	\$2,933	(₩716)	(\$540)
December 31, 2000	Before	e valuation	Fair	value	Gain(Loss)	on valuation
	Korean won	U.S. dollars	Korean won	U.S. dollars	Korean won	U.S. dollars
Description	(millions)	(thousands) (Note1)	(millions)	(thousands) (Note1)	(millions)	(thousands)(Note1)
Listed securities	₩4,066	\$3,066	₩2,652	\$2,000	(₩1,414)	(\$1,066)
KOSDAQ-listed securities	2,229	1,681	1,677	1,265	(552)	(416)
Total	₩6,295	\$4,747	₩4.329	\$3,265	(₩1,966)	(\$1,482)

### 2) Classification of security issuers

December 31, 2001		Amount	
Description	Korean won(millions)	U.S. dollars(thousands) (Note1)	Percentage
Financial services	₩398	\$300	10.23%
Securities	168	127	4.32%
Other	3,323	2,506	85.45%
Total	₩3,889	\$2,933	100.00%

## NOTES TO TRUST FINANCIAL STATEMENTS

DECEMBER 31, 2001 AND 2000

December 31, 2000		Amount	
Description	Korean won(millions)	U.S. dollars(thousands) (Note1)	Percentage
Financial business	₩229	\$173	5.29%
Securities business	70	53	1.62%
Other	4,030	3,039	93.09%
Total	₩4,329	\$3,265	100.00%

### (3) Bonds

1) Valuation of bonds at December 31, 2001 and 2000 are as follows :

December 31, 2001	Before	e valuation	Fair value	Gain(Loss) on valuation		
	Korean won	U.S. dollars	Korean won U.S. dollars	Korean won U.S. dollars		
Description	(millions) (th	nousands)(Note1)	(millions) (thousands)(Note1)	(millions) (thousands)(Note1)		
Government bonds	₩ 127,158	\$ 95,889	₩ 126,363 \$ 95,289	(₩795) (\$600)		
Fianance debentures	68,828	51,903	68,498 51,654	(330) (249)		
Local government bonds	63,876	48,168	65,020 49,031	1,144 863		
Corporate bonds	620,694	468,060	615,552 464,182	(5,142) (3,878)		
Bills bought	168,598	127,138	168,598 127,138			
Other	135,776	102,387	135,997 102,554	221 167		
Total	₩1,184,930	\$ 893,545	₩1,180,028 \$ 889,848	₩ 4,902 \$ 3,697		

December 31, 2000	Before valuation	Fair value	Gain(Loss) on valuation
	Korean won U.S. dollars	Korean won U.S. dollars	Korean won U.S. dollars
Description	(millions) (thousands)(Note1)	(millions) (thousands)(Note1)	(millions) (thousands)(Note1)
Government bonds Fianance debentures Local government bonds Corporate bonds Bills bought Other	<ul> <li>₩ 78,355</li> <li>\$ 59,087</li> <li>93,078</li> <li>70,189</li> <li>105,747</li> <li>79,743</li> <li>250,178</li> <li>188,657</li> <li>60,669</li> <li>45,750</li> <li>221,253</li> <li>166,845</li> </ul>	<ul> <li>₩ 78,305</li> <li>\$ 59,049</li> <li>92,103</li> <li>69,454</li> <li>108,267</li> <li>81,643</li> <li>248,654</li> <li>187,508</li> <li>60,669</li> <li>45,750</li> <li>222,573</li> <li>167,840</li> </ul>	(₩50) (\$38) (975) (735) 2,520 1,900 (1,524) (1,149)  (1,320) 995
Total	₩ 809,280 \$ 610,271	₩ 810,571 \$ 611,244	₩ 1,291 \$ 973

## 2) Classification of bonds by issuers

December 31, 2001			Amount		
Description	Korean	won(millions)	U.S. dollars(thou	sands) (Note1)	Percentage
Government	₩	126,363	\$	95,289	10.71%
Public agencies		354,229		267,121	30.02%
Local government		65,020		49,031	5.51%
Financial services		214,451		161,715	18.17%
Other		419,965		316,692	35.59%
Total	₩	1,180,028	\$	889,848	100.00%
December 31, 2000			Amount		
Description	Korean	won(millions)	U.S. dollars(thous	ands) (Note1)	Percentage
Government	₩	78,305	\$	59,049	9.66%
Public agencies		85,400		64,399	10.54%
Local government		108,268		81,644	13.36%
Financial services		338,274		255,089	41.73%
Other		200,324		151,063	24.71%
Total	₩	810,571	\$	611,244	100.00%

## 3) Classification of bonds by maturity

	1									(Unit	: mil	lion wons)
December 31, 2001	thre	Less than ee months		Less than ix months		ess than one year		Less than ree years		/lore than ree years		Total
Government bonds	₩	10,005	₩	2,067	₩	5,526	₩	56,795	₩	51,970	₩	126,363
Fianance debentures		15,288		11,062		10,192		31,956		-		68,498
Local government bonds		20,948		5,729		7,892		29,132		1,319		65,020
Corporate bonds		64,344		53,698		22,893		402,650		71,967		615,552
Bills bought		36,774		76,744		43,000		-		12,080		168,598
Other		42,977		5,036		70,750		11,907		5,327		135,997
Total	₩	190,336	₩	154,336	₩	160,253	₩	+ 532,440	₩	142,663	₩.	1,180,028
								(	Unit :	thousand d	ollar	s) (Note 1)
Government bonds	\$	7,545	\$	1,559	\$	4,167	\$	42,828	\$	39,190	\$	95,289
Finance debentures	Ŧ	11,528	•	8,342	•	7,686	Ŧ	24,098	Ŧ	-	*	51,654
Local government bonds		15,797		4,320		5,951		21,968		995		49,031
Corporate bonds		48,521		40,493		17,263		303,635		54,270		464,182
Bills bought		27,731		57,872		32,426		-		9,109		127,138
Other		32,409		3,797		53,352		8,979		4,017		102,554
Total	\$	143,531	\$		\$	120,845	\$	401,508	\$	107,581	\$	889,848

										-		0113 00113/
December 31, 2001	thr	Less than ee months		Less than sixmonths		less than one year		ess than ee years		ore than ee years		Total
Government bonds	₩	17,310	₩	16,595	₩	5,043	₩	39,357	₩	-	₩	78,305
Finance debentures		40,716		22,598		1,035		27,754		-		92,103
Local government bonds		8,834		10,192		33,503		55,738		-		108,267
Corporate bonds		49,695		2,735		69,582		104,695		21,947		248,654
Bills bought		45,079		-		-		-		15,590		60,669
Other		84,664		54,862		67,743		-		15,304		222,573
Total	₩	246,298	₩	106,982	₩	176,906	₩	227,544	₩	52,841	₩	810,571
									(Unit : t	housand d	ollar	s) (Note 1)
Government bonds	\$	13,053	\$	12,514	\$	3,803	\$	29,679	\$	-	\$	59,049
Finance debentures		30,704		17,040		781		20,929		-		69,454
Local government bonds		6,662		7,686		25,264		42,031		-		81,643
Corporate bonds		37,474		2,063		52,471		78,950		16,550		187,508
Bills bought		33,994		-		-		-		11,756		45,750
Other		63,844		41,371		51,084		-		11,541		167,840
Total	\$	185,731	\$	80,674	\$	133,403	\$	171,589	\$	39,847	\$	611,244

(Unit : millions wons)

## 6. ALLOWANCE FOR LOAN LOSSES

The allowance for loans as of December 31, 2001 and 2000 are as follows :

## a. Loan classification

a. Loan classification					(December 31, 2001		
	Ammount of	Loans & other		Allowance for loan losses			
Description	Korean won (billions)	U.S. dollars (millions) (Note 1)	Percentage of allowance	Korean won (billions)	U.S. dollars (millions) (Note 1)		
Normal	1,326	1,000	0.0%	_	-		
Precautionary	11	8	8.9%	2	1		
Substandard	8	6	29.3%	4	3		
Doubtful	2	2	56.0%	1	1		
Loss	-	-	100.0%	1	1		
Total	1,347	1,016		8	6		
					(December 31, 2000		
Normal	929	701	0.0%	-	_		
Precautionary	27	20	8.9%	2	1		
Substandard	30	23	29.3%	9	7		
Doubtful	15	11	56.0%	8	6		
Loss	1	1	100.0%	1	1		
Total	1,002	756		20	15		

### b. Change in allowance for loan losses

	Amount	
Description	Korean won(billions)	U.S. dollars(millions) (Note1)
December 31, 2000	20	15
Provision for losses	1,436	1,083
Other increase	28,701	21,643
Write-offs	(2,372)	(1,789)
Disposition to the Korea Assets		
Management Company	(36,297)	(27,371)
Reversal	(3,743)	(2,823)
Decemeber 31, 2001	(12,255)	(9.242)

## 7. ADJUSTMENT OF LOANS

The details of adjusted loans December 31, 2001 and 2000 are as follows :

The details of adjusted loans December 31, 2001 and 2000 are as follows :						(Unit : millions wons)		
	Amount bef	ore adjustment U.S. dollars	Amount	after adjustment U.S. dollars	Amount difference U.S. dollars			
	Korean won (millions)	(thousands) (Note 1)	Korean won (millions)	(thousands) (Note 1)	Korean won (millions)	(thousands) (Note 1)		
Court receivership and other(2001)	159	120	135	102	24	18		
Court receivership and other(2000)	4,439	3,347	2,976	2,244	1,463	1,103		

## 8. MONEY TRUSTS

(1) Money trusts at December 31, 2001 and 2000 are as follows :

	Korean v	von (millions)	U.S dollars (thousands) (Note 1)		
	2001	2000	2001	2000	
Unspecific money trusts	₩ 125	₩ 127	\$ 94	\$ 96	
Reserving objective trusts	26,220	49,462	19,772	37,299	
Household money trusts	129,743	189,151	97,838	142,637	
Development money trusts	59	9,288	45	7,004	
Pension trusts	12,711	14,188	9,585	10,699	
Business money trusts	27,746	50,144	20,923	37,813	
National stock trusts	469	863	354	651	
Personal pension trusts	131,793	117,397	99,384	88,528	
Long-term house trusts	171,732	223,328	129,502	168,410	
Specified money trusts	211,335	187,934	159,366	141,719	
Open type money trusts	226,167	44,126	170,550	33,275	
New pension trusts	343,172	2,041	258,783	1,539	
Other money trusts	175,142	210,500	132,073	158,736	
Total	₩1,456,414	₩1,098,549	\$1,098,269	\$ 828,406	

(2) Details of trust accounts for which the Bank guarantees principal and/or interest are as follows :

	Korean won (millions)				U.S dollars (thousands) (Note 1)			
	2001		2000		2001		2000	
	Book Value	Trust Fee	Book Value	Trust Fee	Book Value	Trust Fee	Book Value	Trust Fee
Unspecific money trusts	₩ 125	₩ 12		₩ 419	\$ 94	\$9	\$ 96	\$ 315
Development money trusts	59	(28,389)	9,288	(14,375)	44	(21,408)	7,004	(10,840)
Reserving objective trusts	940	50	8,033	293	709	38	6,058	221
Household money trusts	19,708	726	39,255	647	14,862	547	29,602	488
Pension trusts	12,711	115	14,188	178	9,585	87	10,699	134
Business money trusts	164	4	4,041	58	124	3	3,047	44
Personal pension trusts	131,793	1,236	117,397	1,345	99,384	932	88,528	1,014
Retirement trusts	33,065	241	29,741	25	20,934	182	22,427	19
New personal pension trusts	1,240	9	525	1	935	7	396	1
New pension trusts	343,173	1,168	2,041	6	258,784	881	1,539	5
Pension trusts	1,224	3	-	-	923	2	-	-
Total	₩ 544,202	₩(24,825)	₩ 224,636	₩ (11,403)	\$ 410,378	\$ (18,720)	\$ 169,396	\$ (8,599)

## 9. SPECIAL RESERVES

Special reserves at December 31, 2001 and 2000 are as follows :

	Korear	n won (millions)	U.S dollars (thousands) (Note 1)		
	2001	2000	2001	2000	
Unspecific money trusts Pension trusts Household money trusts Business money trusts Reserving objective trusts Personal pension trusts Retirement trusts New personal pension trusts New pension trusts Pension trusts Total	₩         5           247         985           8         47           1,003         88           2         412           1         ₩         2,798	₩       4         209         1,962         202         817         591         8         -         2         -         2         -         2         - <td>\$ 4 186 743 6 35 756 66 2 311 1 \$ 2,110</td> <td>\$ 3 158 1,479 152 616 446 6 - 2 2 \$ 2,862</td>	\$ 4 186 743 6 35 756 66 2 311 1 \$ 2,110	\$ 3 158 1,479 152 616 446 6 - 2 2 \$ 2,862	
		/			

#### **10. STATEMENTS OF TRUST CASH FLOWS**

a. Cash in the statements of trust cash flows is cash on deposit at Daegu Bank in the balance sheets.

b. Addition of expenses not involving cash outflows :

	Korean	won (millions)	U.S dollars (th	ousands) (Note 1)
				<b>`</b>
	2001	2000	2001	2000
Loss on disposal of securities	₩2,350	₩18,413	\$1,772	\$13,885
Loss on redemption of securities	8,269	5,844	6,235	4,407
Loss on valuation of securities	8,699	8,865	6,560	6,685
Provision for special reserve	960	762	724	574
Provision for allowance for loan losses	27,960	4,665	21,084	3,518
Loss on disposal of loans	6,071	-	4,578	-
Total	₩54,308	₩38,549	\$40,953	\$29,069

c. Deduction of revenues not involving cash inflows:

Korean won (millions)

U.S dollars (thousands) (Note 1)

	2	001		2000		2001	2000
Gain on sales of securities	₩	8,046	₩	12,042	\$	6,067	\$ 9,081
Gain on redemption of securities		2,810		6,531		2,119	4,925
Gain on valuation of securities		3,081		8,189		2,323	6,175
Gain on sales of receivables		-		35		-	26
Reversal of special reserve		1,956		492		1,475	371
Reversal of allowance for loan losses		3,743		36,977		2,823	27,884
Total	₩	19,636	₩	64,266	\$	14,807	\$ 48,462
		/			1	/	

d. Changes in assets and liabilities resulting from operations :

2001         2000         2001           Decrease in loans         ₩ 17,325         ₩ 257,232         \$ 13,065           Decrease (increase) in securities         (374,397)         609,499         (282,329)           Decrease in other assets         24,419         53,065         18,414           Decrease in allowance for loan losses         (36,492)         (27,447)         (27,518)           Increase (decrease) in money trust         357,866         (877,779)         269,863           Increase (decrease) in other liabilities         2,593         (95,570)         1,955           Total         ₩ (8,686)         ₩ (81,000         \$ (6,550)		Ko	rean won (m	nillions)	ι	J.S dollars (th	ousand	ds) (Note 1)
Decrease in loans         ₩         17,325         ₩         257,232         \$         13,065           Decrease (increase) in securities         (374,397)         609,499         (282,329)           Decrease in other assets         24,419         53,065         18,414           Decrease in allowance for loan losses         (36,492)         (27,447)         (27,518)           Increase (decrease) in money trust         357,866         (877,779)         269,863           Increase (decrease) in other liabilities         2,593         (95,570)         1,955								
Decrease (increase) in securities         (374,397)         609,499         (282,329)           Decrease in other assets         24,419         53,065         18,414           Decrease in allowance for loan losses         (36,492)         (27,447)         (27,518)           Increase (decrease) in money trust         357,866         (877,779)         269,863           Increase (decrease) in other liabilities         2,593         (95,570)         1,955		2001		2000		2001		2000
	Decrease (increase) in securities Decrease in other assets Decrease in allowance for loan losses Increase (decrease) in money trust	(374,3 24, (36,4 357, 2,	97) 419 92) 366 593	609,499 53,065 (27,447) (877,779) (95,570)	\$	(282,329) 18,414 (27,518) 269,863	\$	193,976 459,618 40,016 (20,698) (661,925) (72,068) (61,081)

#### **11. DESCRIPTION AND AMOUNTS OF CONTINGENT LIABILITIES**

- (1) As of December 31, 2001, pending lawsuits are as follows : 2 cases filed by the Trust amounting to 9,808 million won. Management believes that the results of the lawsuits will not have a significant effect on the financial statements of the Trust.
- (2) The Trust transfered loans with recourse to Korea Asset Management Corporation. On December. 31, 2001, 20.4 billion won of such transfered loans remain unsettled. Additional gains or losses will be recored upon final settlement of the loans by Korea Asset Management Corporation in accordance with the recourse provisions.

#### **12. ECONOMIC UNCERTAINTIES**

Beginning in 1997, Korea and other countries in the Asia pacific region experienced a severe contraction in substantially all aspects of their economies. This situation is commonly referred to as the 1997 Asian financial crisis. In response to this situation, the Korean government and the private sector began implementing structural reforms to historical business practices.

The Korean economy continues to experience difficulties, particularly in the areas of restructuring private enterprises and reforming the banking industry. The Korean government continues to apply pressure to Korean companies to restructure into more efficient and profitable firms. The banking industry is currently undergoing consolidation and uncertainty exists with regard to the continued availability of financing. The Trust may be either directly or indirectly affected by the situation described above.

The accompanying financial statements reflect management's current assessment of the impact to date of the economic situation on the financial position of the Trust. Actual results may differ materially from management's current assessment.

### **INDEPENDENT AUDITORS' REPORT**

DECEMBER 31, 2001 AND 2000

#### Ahn Kwon

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**Deloitte** Touch Tohmatsu

To the Stockholders and Board of Directors of

The Daegu Bank, Ltd.

We have audited the accompanying consolidated balance sheet of The Daegu Bank, Ltd. (the "Bank") and subsidiaries as of December 31, 2001 and 2000, and the related consolidated statements of operations, stockholders' equity and cash flows for the years then ended (all expressed in Korean won). These consolidated financial statements are the responsibility of the Bank's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in Korea. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such consolidated financial statements present fairly, in all material respects, the financial position of the Bank and subsidiaries as of December 31, 2001 and 2000, and the results of their operations, changes in their stockholders equity and their cash flows for the years then ended, in conformity with financial accounting standards generally accepted in Korea

Our audit also comprehended the translation of Korean won amounts into U.S dollar amounts and, in our opinion, such translation has been made in conformity with the basis stated in Note 2. Such U.S. dollar amounts are presented solely for the convenience of readers outside of Korea.

Without gualifying our opinion, we draw attention to the following :

As explained in Note 29 to the accompanying consolidated financial statements, the Bank transferred loans with recourse to Korea Asset Management Corporation. On December 31, 2001, w150.2 billion of such transferred loans remains unsettled. Additional gains or losses may be recorded upon the final settlement of the loans with Korea Asset Management Corporation in accordance with the recourse provisions.

As explained in Note 33 to the accompanying consolidated financial statements, the operations of the Bank and subsidiaries have been affected, and may continue to be affected for the foreseeable future, by the general unstable economic conditions in the Republic of Korea and in the Asia Pacific region. The ultimate effect of these uncertainties on the financial position of the Company as of the balance sheet date cannot presently be determined.

Accounting principles and auditing standards and their application in practice vary among countries. The accompanying consolidated financial statements are not intended to present the financial position results of operations and cash flows in accordance with accounting principles and practices generally accepted in countries other than the Republic of Korea. In addition, the procedures and generally accepted and applied in other countries. Accordingly, this report and the accompanying consolidated financial statements are for use for those knowledgeable about Korean accounting procedures and auditing standards and their application in practice.

Ahn Kuon & Co.

March 4, 2002

## **CONSOLIDATED BALANCE SHEETS**

YEARS ENDED DECEMBER 31, 2001 AND 2000

	Korean	won (millions)	U.S dollars (the	ousands) (Note 2)
	2001	2000	2001	2000
ASSETS				
Cash and due from banks (Note 3)	₩ 1,268,761	₩ 2,368,534	\$ 956,761	\$ 1,786,090
Trading securities (Notes 2 and 4)	399,236	229,939	301,060	173,395
Investment securities (Notes 2 and 5)	4,105,282	3,201,901	3,095,756	2,414,525
Loans (Notes 6, 7, 11 and 25)	8,315,301	6,645,142	6,270,493	5,011,041
Fixed assets (Note 12)	349,464	358,018	263,528	269,978
Other assets (Note 13)	636,370	444,811	479,881	335,428
Total assets	15,074,414	13,248,345	11,367,479	9,990,457
LIABILITIES AND STOCKHOLDERS' EQUITY Liabilities:				
Deposits (Note 14)	10,986,720	9,272,225	8,284,986	6,992,101
Borrowings (Note 15)	2,260,753	2,380,160	1,704,813	1,794,857
Debentures (Note 16)	436,276	387,067	328,992	291,884
Other liabilities (Note 17)	798,244	646,103	601,949	487,220
Total liabilities	14,481,993	12,685,555	10,920,740	9,566,062
Stockholders' Equity :				
Common stock, par value ₩5,000 Authorized - 300,000 thousand shares (Note 18)				
Issued and outstanding - 120,420 thousand shares	602,100	602,100	454,038	454,038
Capital surplus	3,058	3,058	2,306	2,306
Accumulated deficit	(38,495)	(69,336)	(29,029)	(52,285)
Capital adjustments				
Treasury stock	-	(1,610)	-	(1,214)
Gain(loss) on valuation of investment securities	(4,091)	1,490	(3,085)	1,124
Other	(97)	(2,230)	(73)	(1,682)
Minority interest	29,946	29,318	22,582	22,108
Total stockholders' equity	592,421	562,790	446,739	424,395
Total liabilities and stockholders' equity	₩ 15,074,414	₩ 13,248,345	\$ 11,367,479	\$ 9,990,457

# CONSOLIDATED STATEMENTS OF OPERATIONS

DECEMBER 31, 2001 AND 2000

	Korean won (millions)					U.S dollars (thousands) (Note 2				
		2001		2000		2001		2000		
	•	2001		2000		2001		2000		
OPERATING REVENUES										
Interest on due from banks	₩	115,054	₩	97,616	\$	86,761	\$	73,611		
Interest on trading securities		26,480		9,289	, T	19,968	Ť	7,005		
Interest on investment securities		253,038		276,239		190,814		208,309		
Interest on loans		591,641		556,793		446,151		419,873		
Interest - other		17,648		18,219		13,308		13,739		
Total interest income		1,003,861		958,156		757,002		722,537		
Fees and commissions		126,178		89,588		95,150		67,557		
Trading securities revenue		12,944		22,345		9,761		16,850		
Investment securities revenue		895		277		675		209		
Gain on foreign currency transaction		13,369		12,956		10,081		9,770		
Trust account commission fees		14,286		16,239		10,773		12,246		
Reversal of allowance for acceptances and guarantees		565		32,057		426		24,174		
Other		3,379		1,999		2,548		1,507		
Total operating revenue		1,175,477		1,133,617		886,416		854,850		
OPERATING EXPENSES										
Interest on deposits		461,118		463,998		347,725		349,897		
Interest on borrowings		130,570		143,024		98,462		107,853		
Interest on debentures		35,569		32,455		26,822		24,474		
Interest - other		27,672		12,872		20,867		9,707		
Total interest expense		654,929		652,349		493,876		491,931		
General & administrative expenses (Note 20)		174,473		183,497		131,568		138,373		
Provision for loan losses		108,621		180,876		81,910		136,397		
Commission expenses		9,944		6,949		7,499		5,240		
Depreciation and amortization		19,069		17,214		14,380		12,981		
Trading securities expenses		16,518		38,362		12,456		28,928		
Loss on foreign currency transactions		5,051		2,518		3,809		1,899		
Other (Note 21)		28,296		20,880		21,338		15,745		
Total operating expenses		1,016,901		1,102,645		766,836		831,494		
Operating income		158,576		30,972		119,580		23,356		
Non-operating income (expense)		(125,726)		(10,600)		(94,809)		(7,993)		
Income before income taxes		32,850		20,372		24,771		15,363		
Income tax expense (Note 23)		558		780		421		588		
Income before minority interest		32,292		19,592		24,350		14,775		
Net income of minority interest		1,451		3,896		1,094		2,938		
Net income	₩	30,841	₩	15,696	\$	23,256	\$	0		
Basic net income per share (Note 22)	₩	258	₩	132	\$	0.2	\$	0.1		
Diluted net income per share (Note 22)	₩	258	₩	132	э \$	0.2	\$	0.1		
(In Korean won and U.S. dollars)	٧٧	200	٧V	102	Ψ	0.2	Ψ	0.1		

												rean won (millions)
		Capital Stock		Capital Surplus		etained Irnings		apital ustments		inority terest		Total
JANUARY 1, 2000	₩	602,100	₩	3,064	₩	(74,873)	₩	(18,340)	₩	35,548	₩	547,499
Consolidated net income						15,696						15,696
Prior period error correction (Note 24	)					(10,220)						(10,220)
Capital adjustments								15,990				15,990
Net income of minority interest										3,896		3,896
Dividends										(2,146)		(2,146)
Other				(6)		61				(7,980)		(7,925)
II.DECEMBER 31, 2000	₩	602,100	₩	3,058	₩	(69,336)	₩	(2,350)	₩	29,318	₩	562,790
JANUARY 1, 2001	₩	602,100	₩	3,058	₩	(69,336)	₩	(2,350)	₩	29,318	₩	562,790
Consolidated net income						30,841						30,841
Capital adjustments								(1,838)				(1,838)
Net income of minority interest										1,451		1,451
Dividends										(1,380)		(1,380)
Other										557		557
III.DECEMBER 31,2001	₩	602,100	₩	3,058	₩	(38,495)	₩	(4,188)	₩	29,946	₩	592,421

										(tł	nousands)
	(	Capital Stock	Capital Surplus		etained arnings	Capital Adjustments		Minority s Interest		Total	
JANUARY 1, 2000	\$	454,038	\$ 2,311	\$	(56,461)	\$	(13,830)	\$	26,806	\$	412,864
Consolidated net income					11,837						11,836
Prior period error correction					(7,707)						(7,707)
Capital adjustments							12,059				12,058
Net income of minority interest									2,938		2,938
Dividends									(1,618)		(1,618)
Other			(5)		46				(6,018)		(5,976)
.DECEMBER 31, 2000	\$	454,038	\$ 2,306	\$	(52,285)	\$	(1,771)	\$	22,108	\$	424,395
III.JANUARY 1, 2001	\$	454,038	\$ 2,306	\$	(52,285)	\$	(1,771)	\$	22,108	\$	424,396
Consolidated net income					23,256						23,256
Capital adjustments							(1,387)				(1,387)
Net income of minority interest									1,094		1,094
Dividends									(1,040)		(1,040)
Other									420		420
IV.DECEMBER 31,2001	\$	454,038	\$ 2,306	\$	(29,029)	\$	(3,158)	\$	22,582	\$	446,739

74

U.S dollars

# CONSOLIDATED STATEMENTS OF CASH FLOWS

DECEMBER 31, 2001 AND 2000

	Korean	won (millions)	U.S dollars (thousands) (No				
	2001	2000	2001	2000			
	2001	2000	2001	2000			
CASH FLOWS FROM OPERATING							
ACTIVITIES							
Net income	₩ 30,841	₩ 15,697	\$ 23,256	\$ 11,837			
Addition of expenses not							
involving cash outflows (Note 30)	206,756	275,066	155,913	207,425			
Deduction of revenues not							
nvolving cash inflows (Note 30)	(145,095)	(219,493)	(109,415)	(165,518			
Changes in assets and liabilities							
esulting from operations (Note 30)	(85,283)	329,601	(64,311)	248,549			
Total	7,219	400,871	5,443	302,293			
CASH FLOWS FROM INVESTING							
ACTIVITIES							
Cash inflows from investing activities							
Disposal of securities	1,104,648	3,396,267	833,005	2,561,094			
Disposal of premises and equipment	2,477	2,690	1,868	2,029			
Decrease in other assets	12,470,490	4,822,263	9,403,884	3,636,425			
	13,577,615	8,221,220	10,238,757	6,199,548			
Cash outflows for investing activities							
Acquisition of securities	1,459,775	3,324,094	1,100,803	2,506,669			
Acquisition of premises and equipment	31,478	15,613	23,737	11,774			
ncrease in other assets	12,530,617	4,691,283	9,449,225	3,537,654			
	14,021,870	8,030,990	10,573,765	6,056,097			
Total	(444,255)	190,230	(335,008)	143,451			
CASH FLOWS FROM FINANCING	(,====)						
ACTIVITIES							
Cash inflows from financing activities							
ncrease in borrowings	12,172,100	10,554,709	9,178,870	7,959,210			
ncrease in other liabilities	11,657,127	4,734,554	8,790,534	3,570,284			
	23,829,227	15,289,263	17,969,404	11,529,494			
Cash outflows for financing activities	20,020,227	10,200,200	17,000,404	11,020,10			
Repayment of borrowings	11,987,407	10,553,975	9,039,595	7,958,657			
Cash Dividends	1,979		1,492	7,000,007			
Decrease in other liabilities	12,396,495	4,572,814	9,348,085	3,448,318			
	24,385,881	15,126,789	18,389,172	11,406,975			
Total	(556,654)	162,474	(419,768)	122,519			
	(000,004)	102,474	(413,700)	122,013			
DUE FROM BANKS	(993,690)	753,575	(749,333)	568,264			
	(993,090)	755,575	(749,333)	500,204			
CASH AND DUE FROM BANKS AT	2 000 440	1 000 007	1 660 040				
BEGINNING OF THE YEAR	2,080,442	1,326,867	1,568,842	1,000,578			
		0.000.440	¢ 040 500	ф 4 БОО С. 11			
END OF THE YEAR (Note30)	₩ 1,086,752	₩ 2,080,442	\$ 819,509	\$ 1,568,842			

#### 1. GENERAL

The Daegu Bank, Ltd. (the "Bank") was established on October 7, 1967 to engage in commercial banking and foreign exchange activities. The Bank's shares were listed on the Korean Stock Exchange on May 12, 1972.

The Bank's outstanding common stock (par value ₩5,000) totaled ₩602,100 million won as of December 31, 2001.

The Insight Ventures Corp., a subsidiary of the Bank, was founded in August 1987, the capital stock amounted to 20 billion won as of December 31, 2001 and the Banks' equity comprises 30.98% and 30.98% as of December 31, 2001 and 2000, respectively.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### a. Basis of Consolidated Financial Statement Preparation

The Bank and subsidiaries its official accounting records in Korean won and prepares statutory consolidated financial statements in the Korean language (Hangul) in conformity with the accounting principles generally accepted in the Republic of Korea. Certain accounting principles applied by the Bank and subsidiaries that conform with financial accounting standards and accounting principles in the Republic of Korea may not conform with generally accepted accounting principles in other countries. Accordingly, these consolidated financial statements are intended for use by those who are informed about Korean accounting principles and practices. The accompanying consolidated financial statements have been restructured and translated into English from the Korean language consolidated financial statements. Certain information included in the Korean language financial consolidated statements, but not required for a fair presentation of the Bank's consolidated financial position, results of operations or cash flows, is not presented in the accompanying consolidated financial statements.

#### b. Principles of Consolidation

- i) The consolidated financial statements include the accounts of the Bank, trust accounts and subsidiary. Intercoms any accounts and transactions have been eliminated in consolidation.
- ii) Subsidiaries and equity method investees

(December 31,2001)

	The Daegu Bank, Ltd. Ownership	Fiscal year-end	Remarks
Insight Ventures Corp	30.98%	March 31	Subsidiary
(December 31,2000)			
	The Daegu Bank, Ltd. Ownership	Fiscal year-end	Remarks
Insight Ventures Corp	30.98%	March 31	Subsidiary

The Bank's ownership in the Daegu Mutual Financial Saving Co., Ltd. is less than 30%, as of December 31, 2000 and the Bank wrote off the investment because of its accumulated deficit.

As total assets of Daegu Credit Information Co., Ltd., for which the bank owns 53.32% equity, are less than 7,000 million won, the Bank did not include its accounts in the consolidated financial statements.

The Korea Non-Bank Leasing Co., Ltd., whose total liabilities exceed its net assets, is excluded from the application of the equity method.

iii) Certain trust accounts that require the Bank to guarantee minimum earnings were also consolidated in the accompanying consolidated financial statements.

#### b. Allowance for Loan Losses

The Bank and subsidiaries maintain an allowance for estimated losses on its loans based on Forward Looking Criteria including the borrower's future estimated cash flows and loan collectibility. Additionally, the Bank and subsidiaries provide an allowance for outstanding guarantees and acceptances for substandard or below classifications using the same method as the one used for its loans (see Note 8).

#### c. Valuation allowance for non-business use property

A valuation allowance for non-business use property is established for the expected loss on disposition of nonbusiness use property.

#### d. Valuation of Trading Securities and Investment Securities

- i) Trading Securities
  - ①Trading securities are recorded at cost plus incidental expenses, determined by the moving average method. When the market value differs from the acquisition cost, trading securities are recorded at market value and valuation gains or losses are reported in current operations.
- ii) Investment Securities
  - ① Among investment securities, investments in equity securities with readily determined fair value are recorded at cost, plus incidental purchase expenses, cost being determined by the moving average method. However, if the fair value of equity securities (excluding equity securities of affiliated companies) differs from the book value, investments in equity securities are recorded at fair value and any valuation gains and losses are reflected as a capital adjustment in shareholders' equity.
  - ② Investments in bonds are stated at acquisition cost with incidental purchase expenses, cost being determined by the moving average method. Bonds purchased with the intent to hold to maturity are stated at acquisition cost plus any difference between the acquisition cost and face amounts, amortized over the related bond's maturity period.
  - (3) Available-for sale bonds are stated at market value and any valuation gains and losses are reflected as a capital adjustments in shareholders' equity.
  - ④ Investments in equity securities without a readily determined fair value are stated at acquisition cost. If the fair value or net asset value declines significantly below acquisition cost and is not expected to recover, the acquisition cost is adjusted to the fair value or net asset value. In these cases, the difference between the original acquisition cost and revalued amount is charged to current operations.

#### e. Fixed Assets

Premises and equipment are stated at cost or at their appraised values in accordance with the Asset Revaluation Law.

#### f. Translation of Foreign Currency Denominated Accounts

The Bank and its subsidiaries maintain its accounts in Korean won. Transactions conducted in foreign currencies have been recorded in Korean won based on the prevailing rates of exchange at the transaction dates. As allowed under financial accounting standards generally accepted in Korea, accounts with balances denominated in foreign currencies are translated in the accompanying financial statements at the Base Rate announced by the Korean government on the balance sheet dates which, for U.S dollars, were US\$ 1 to ₩1,326.1 and US\$ 1 to ₩1,259.7 as of December 31, 2001 and 2000, respectively.

#### g. Retirement and Severance Benefits

In accordance with the Bank and subsidiaries' policy and the Korean Labor Standards Law, employees terminating their employment after one year of service are entitled to severance benefits based on the length of service (benefits are based on years of service; minimum of one month's pay for each year of service) and the rate of payment in effect on the date of termination.

As of December 31, 2001 and 2000, the estimated liability for severance and retirement benefits totaled ₩85,138 million and ₩101,926 million, respectively.

#### h. Restricted Loans

Restricted loans, whose terms, including principal, interest and /or maturity, are changed under the reorganization proceedings, such as court receivership and work-out program, are recorded at their present value, and the difference between the nominal value and their present value is presented as a deduction (present value discount) from the related loans, and is amortized into interest income using the effected interest rate method.

#### i. Translation of Korean won Statements to U.S Dollar Statements

The financial statements are stated in Korean won, the currency of the country in which the Bank and subsidiaries are incorporated and operates. The translations of Korean won amounts into U.S dollar amounts are included solely for the convenience of readers outsiders of Korea and have been made at the rate of US\$ 1 to  $\forall$ 1,326.1, the base rate announced by the Korean government at December 31, 2001. Such translations should not be construed as representations that the Korean won amounts could be converted into U.S dollar at that or any other rate.

#### 3. CASH AND DUE FROM BANKS

a. Cash and due from banks at December 31, 2001 and 2000 are as follows :

		Korean	won (r	U.S dollars (thousands) (Note 2					
	$\left( \right)$				$\bigcap$		N N		
		2001		2000	1	2001	2000		
Cash on hand	₩	380,591	₩	296,913	\$	287,000	\$	223,899	
Due in local currency		871,402		2,042,739		657,116		1,540,411	
Due in foreign currency		16,768		28,882		12,645		21,780	
	₩	1,268,761	₩	2,368,534	\$	956,761	\$	1,786,090	

b. Deposits restricted for use at December 31, 2001 and 2000 are as follows :

		Korean	won (r	nillions)	ι	J.S dollars (the	ousands) (Note 2)		
	$\bigcap$		N N						
		2001		2000		2001		2000	
Due from the Bank of Korea	₩	182,009	₩	283,593	\$	137,251	\$	179,921	
Deposits for severance benefits		-		49,500		-		37,327	
	₩	182,009	₩	333,093	\$	137,251	\$	217,248	
			/						

(\*) Due from the Bank of Korea is restricted due to the regulations in the Korean Banking Act and other regulations.

(\*) Deposits for severance benefits are used only upon employees' termination.

#### **4. TRADING SECURITIES**

a. Trading securities stated at fair value at December 31, 2001 and 2000 are as follows :

		Korean	won (n	nillions)	U.S dollars (thousands) (Note 2					
	$\bigcap$		\ \		$\left( \right)$		N N			
		2001		2000		2001	2000			
Stocks	₩	10,045	₩	2,301	\$	7,575	\$	1,735		
Bonds		338,999		42,065		255,636		167,812		
Beneficiary certificates and other		50,192		185,573		37,849		3,848		
	₩	399,236	₩	229,939	\$	301,060	\$	173,395		

#### b. Bonds

		Korean w	on (mil	lions)	U.S dollars (thousands) (Note 2)					
ance debentures rporation bonds neficiary certificates	Boo	ok value	Fa	ir value	Во	ok value	Fair value			
Government and public bonds	₩	78,079	₩	77,531	\$	58,879	\$	58,465		
Finance debentures		38,861		38,613		29,035		29,118		
Corporation bonds		225,229		222,855		169,843		168,053		
Beneficiary certificates		25,999		26,018		19,606		19,620		
Other		24,185		24,174		18,238		18,229		
	₩	392,353	₩	389,191	\$	295,601	\$	293,485		

YEARS ENDED DECEMBER 31, 2001 AND 2000

		Korean w	on (mill	ions)	U.S dollars (thousands) (Note 2					
(December 31, 2000)	Boc	ok value	Fai	ir value	Во	ok value	F	air value		
Government and public bonds	₩	66,357	₩	68,702	\$	50,039	\$	51,807		
Finance debentures		15,907		16,121		11,995		12,157		
Other		139,441		142,815		105,151		107,696		
	₩	221,705	₩	227,638	\$	167,185	\$	171,660		

c. Stocks

		Korean w	U.S dollars (thousands) (Note 2)					
(December 31, 2001)	Book value Fair value Book val					ok value	Fa	ir value
Listed companies KOSDAQ-listed companies	₩	9,258) 171	₩	9,874 <sup>،</sup> 171	\$	6,981 129	\$	7,446 129
	₩	9,429	₩	10,045	\$	7,110	\$	7,575

		Korean w	ons)	U.S dollars (thousands) (Note :				
(December 31, 2000)	Book	x value	Faiı	r value	Book value		Fair value	
Listed companies KOSDAQ-listed companies	₩	3,294 347	₩	1,964 337	\$	2,484 262	\$	1,481 254
	₩	3,641	₩	2,301	\$	2,746	\$	1,735

#### **5. INVESTMENT SECURITIES**

a .Investment securities at December 31, 2001 and 2000 are as follows :

		Korean	won (r	nillions)	ι	J.S dollars (the	ousar	nds) (Note 2)
	$\left( \right)$				$\left( \right)$			
	(	2001		2000		2001		2000
Stocks	₩	57,053	₩	46,313	\$	43,023	\$	34,924
Government and public bonds		1,647,345		562,094		1,242,248		423,870
Finance debentures		585,158		725,332		441,262		546,967
Corporate bonds		465,659		1,372,931		351,149		1,035,315
Beneficiary certificates		432,755		348,571		326,337		262,854
Investment securities in foreign currency		44,928		28,930		33,880		21,816
Other		872,384		117,730		657,857		88,779
	₩	4,105,282	₩	3,201,901	\$	3,095,756	\$	2,414,525

DECEMBER 31, 2001 AND 2000

#### b. Equity Securities :

		Korean wo	n (millior	ıs)	U	I.S dollars (the	ousands)	(Note 2)
(December 31, 2001)	Boc	ok value	Fa or net)	ir value asset value)	В	ook value	Fair value (or net asset value)	
(1) Equity method investees								
Korea Non-Bank Leasing Co., Ltd.	₩	-	₩	-	\$	-	\$	-
Daegu Credit Information Co., Ltd.		800		800		603		603
		800		800	\$	603	\$	603
(2) Listed companies	₩	60,019	₩	32,200	\$	45,260	\$	24,282
(3) Non-listed companies								
Daegu Mutual Financial and Saving Co., Ltd.	₩	-	₩	-	\$	-	\$	-
Daegu World Trade Center.		577		535		435		403
Daegu Bank Finance Co., Ltd.		-		-		-		-
BC Card Co., Ltd.		792		1,830		597		1,380
Kiwoom. Com Co., Ltd.		1,500		1,271		1,131		958
National Information and Credit Evaluation, Inc		206		350		155		264
Korea Securities Finance. Corp.		10		12		8		9
Korea Housing Guarantee Co., Ltd.		1,804		2,240		1,360		1,689
SK Investment Trust Management Co., Ltd.		3,000		3,358		2,262		2,532
Other		16,164		10,388		12,189		7,834
	₩	24,053	₩	19,984	\$	18,137	\$	15,069

		Korean wo	n (millio	ns)	U.S dollars (thousands) (Note 2)				
(December 31, 2000)	Вос	ok value		ir value asset value)	B	ook value		ir value asset value)	
(1) Equity method investees									
Korea Non-Bank Leasing Co., Ltd.	₩	-	₩	-	\$	-	\$	-	
Daegu Credit Information Co., Ltd.		800		800		603		603	
	₩	800	₩	800	\$	603	\$	603	
(2) Listed companies	₩	45,062	₩	13,956	\$	33,981	\$	10,524	
(3) Non-listed companies									
National Information and Credit Evaluation, Inc	₩	206	₩	260	\$	155	\$	196	
Korea Housing Guarantee Co., Ltd.		1,594		1,594		1,202		1,202	
BC Card Co., Ltd.		792		2,059		597		1,553	
Korea Securities Finance. Corp.		10		16		8		12	
Daegu Mutual Financial and Saving Co., Ltd.		-		-		-		-	
Daegu Bank Finance Co., Ltd.		-		-		-		-	
Kiwoom. Com Co., Ltd.		1,500		1,451		1,131		1,094	
Daegu World Trade Center.		5,577		5,766		435		450	
SK Investment Trust Management Co., Ltd.		3,000		3,155		2,262		2,379	
Other		2,394		3,039		5,576		6,190	
	₩	15,073	₩	17,340	\$	11,366	\$	13,076	

YEARS ENDED DECEMBER 31, 2001 AND 2000

c. Bonds :

(December 31, 2001)       Face value       Book value       Fair value       Fair value       Book value       Fair value         (1) Available-for-sale Bonds       (1) Available-for-sale Bond       (1) Available-for-sale Bonds       (1) Available-for-sale Bond       (1) Available-for-sale
National Housing Bond       ₩       34,244       ₩       31,276       ₩       31,628       \$       25,823       \$       23,585       \$       23,850         Monetary Stabilization Bond       143,096       139,983       140,229       107,907       105,560       105,745
National Housing Bond       ₩       34,244       ₩       31,276       ₩       31,628       \$       25,823       \$       23,585       \$       23,850         Monetary Stabilization Bond       143,096       139,983       140,229       107,907       105,560       105,745
Monetary Stabilization Bond         143,096         139,983         140,229         107,907         105,560         105,745
Corporate Bond         112,931         111,905         111,741         85,160         84,387         84,263
Deposit Insurance Corp. Bond         228,600         214,870         222,413         172,385         162,032         167,720
Commercial papers         70,000         70,000         70,000         52,786         52,786         52,786
Other 809,573 818,822 835,117 610,493 617,466 629,755
₩ 1,398,444 ₩1,386,856 ₩ 1,411,128 \$ 1,054,554 \$ 1,045,816 \$ 1,064,119
(2) Held-to-Maturity Bonds
National Housing Bond         433,650         ₩         393,041         ¥         393,041         \$         296,389         \$         296,389
Treasury Bond 207,850 211,130 211,130 156,738 159,211 159,211
Corporate Bond         384,912         368,793         368,793         290,259         278,103         278,103
Deposit Insurance Corp. Bond         128,174         134,987         134,987         96,655         101,792         101,792
Other 1,488,388 1,484,221 1,484,221 1,122,380 1,119,238 1,119,238
2,642,974 2,592,172 2,592,172 1,993,043 1,954,733 1,954,733
₩ 4,041,418 ₩3,979,028 ₩ 4,003,300 \$ 3,047,597 \$ 3,000,549 \$ 3,018,852
Korean won (millions) U.S dollars (thousands) (Note 2)
(December 31, 2000) Face value Book value Fair value Face value Book value Fair value
(1) Available-for-sale Bonds
National Housing Bond ₩ 92,080 85,864 ₩ 89,048 \$ 69,437 \$ 64,749 \$ 67,150
Monetary Stabilization Bond 190,000 189,992 190,017 143,277 143,271 143,290
Corporate Bond 146,348 144,975 145,930 110,360 109,324 110,045
Deposit Insurance Corp. Bond 73,600 77,443 83,067 55,501 58,399 62,640
Other 657,009 654,447 680,093 495,444 493,513 512,852
₩ 1,159,037 ₩1,152,721 ₩ 1,188,155 \$ 874,019 \$ 869,256 \$ 895,977
(2) Held-to-Maturity Bonds
National Housing Bond ₩ 8,110 ₩ 7,275 ₩ 7,275 \$ 6,116 \$ 5,486 \$ 5,486
Treasury Bond 113,800 235,340 134,900 102,406 101,727 101,727
Corporate Bond         424,071         424,071         319,788         319,788         319,788
Deposit Insurance Corp. Bond         17,774         20,220         20,220         13,403         15,248         15,248
Commercial papers 110,000 110,000 110,000 82,950 82,950 82,950
Other 1,261,998 1,242,037 1,242,037 951,661 936,609 936,609

1,938,503

1,957,753

₩ 3,116,790

1,938,503

1,461,808

1,461,808

\$ 2,357,785

1,476,324

₩3,091,224 ₩ 3,126,658 \$ 2,350,343 \$ 2,331,064

d. Valuation of investment securities in foreign currency

		Korean w	on (mi	llions)	U.S d	dollars (thou	isands)	(Note 2)
(December 31, 2001)	Book	c value	Fai	r value	Boc	ok value	Fa	ir value
(Off-shore)								
Sakura Capital Funding Ltd.	₩	6,630	₩	6,630	\$	5,000	\$	5,000
PT Pelaburan Indonesia		4,774		4,774		3,600		3,600
Shinhan Bank		4,042		4,002		3,048		3,018
United Communication		3,072		3,072		2,317		2,317
(Foreign currency)								
Hyundai Motor Company		6,629		6,591		4,999		4,970
Samsung America INC.		6,630		6,598		5,000		4,975
BNP Paribas		13,261		13,261		10,000		10,000
	₩	45,038	₩	44,928	\$	33,964	\$	33,880

		Korean w	on (mi	llions)	U.S	dollars (thou	(sands	(Note 2)
(December 31, 2000)	Bool	k value	Fai	r value	Boo	ok value	Fa	ir value
(Off-shore)								
Emerging Portfolio Investment	₩	6,299	₩	6,299	\$	4,750	\$	4,750
Sakura Capital Funding Ltd.		6,299		6,299		4,750		4,750
PT Pelaburan Indonesia		4,369		4,535		3,295		3,420
Shinhan Bank		3,779		3,732		2,850		2,814
United Communication		3,530		3,530		2,662		2,662
(Foreign currency)								
Samsung America INC.		3,779		4,535		2,850		3,420
	₩	28,055	₩	28,930	\$	21,157	\$	21,816

#### e. Classification by countries

		Korean wo	ons)	U.\$	S dollars (tho	usan	ds) (Note 2)	Percentage(%)			
					$\left( \right)$						
		2001		2000		2001		2000	2001	2000	
Korea	₩	17,190	₩	14,565	\$	12,963	\$	10,983	38.3%	50.3%	
Thailand		3,072		3,531		2,317		2,663	6.8%	12.2%	
Indonesia		4,774		4,535		3,600		3,420	10.6%	15.7%	
Japan		6,631		6,299		5,000		4,750	14.8%	21.8%	
France		13,261		-		10,000		-	29.5%	-%	
	₩	44,928	₩	28,930	\$	33,880	\$	21,816	100.0%	100.0%	
			)								

YEARS ENDED DECEMBER 31, 2001 AND 2000

#### f. Classification by issuer

		Korean won (millions)				S dollars (tho	usano	ls) (Note 2)	Percentage(%)			
	$\bigcap$			$\left( \right)$								
		2001		2000	/	2001		2000	2001	2000		
Financial institutions	₩	23,893	₩	10,031	\$	18,018	\$	7,564	53.2%	34.6%		
General company		13,188		4,535		9,945		3,420	29.3%	15.7%		
Foreign countries company		7,847		9,829		5,917		7,412	17.5%	34.0%		
Off-shore fund		-		4,535		-		3,420	-%	15.7%		
	₩	44,928	₩	28,930	\$	33,880	\$	21,816	100.0%	100.0%		

#### 6. LOANS

Loans as of December 31, 2001 and 2000 are as follows :

	Korean won (millions)					U.S dollars (thousands)				
	$\left( \right)$				$\bigcap$		١			
		2001		2000		2001		2000		
Loans in local currency :										
Loans to enterprises	₩	4,426,649	₩	4,605,407	\$	3,338,096	\$	3,472,896		
Loans to households		1,577,286		962,470		1,189,417		725,790		
Loans to public sectors and others		519,924		436,139		392,070		328,888		
		6,523,859		6,004,016		4,919,583		4,527,574		
Loans in foreign currency		94,788		86,313		71,479		65,088		
Call loans		576,881		57,263		435,021		43,182		
Bills bought		28,033		36,647		21,139		27,635		
Foreign exchange bills purchased		98,715		255,059		74,440		192,338		
Advances to customers		9,686		8,226		7,304		6,203		
Accounts receivable-credit cards		450,626		251,763		339,813		189,852		
Other		692,000		248,301		521,831		187,241		
		1,950,729		943,572		1,471,027		711,539		
Sub total		8,474,588		6,947,588		6,390,610		5,239,113		
Allowance for loan losses		(145,632)		(279,084)		(109,820)		(210,455)		
Present value discounts		(13,655)		(23,362)		(10,297)		(17,617)		
Total	₩	8,315,301	₩	6,645,142	\$	6,270,493	\$	5,011,041		

#### 7. ALLOWANCE FOR LOAN LOSSES

The allowances for loan losses as of December 31, 2001 and 2000 are as follows :

#### a. Loan classification

(December 31, 2001)

		Amoun	t of loa	ns	Allowance for loan losses					
Description	Korea	n won (millions)		U.S. dollars usands) (Note 2)	Korean	won (millions)		.S. dollars ands) (Note 2)		
Normal loans	₩	6,501,460	\$	4,902,692	₩	31,371	\$	23,657		
Precautionary loans		275,442		207,708		5,509		4,154		
Substandard loans		118,975		89,718		23,795		17,944		
Doubtful loans		128,827		97,147		71,466		53,892		
Estimated loans		9,515		7,175		9,515		7,175		
Trust account loans		174,266		131,413		3,976		2,998		
Total	₩	7,208,485	\$	5,435,853	₩	145,632	\$	109,820		

#### (December 31, 2000)

		Amoun	t of loa	ns	Allowance for loan losses					
Description	Korear	n won (millions)	(tho	U.S. dollars usands) (Note 2)	Korean	won (millions)		S. dollars ands) (Note 2)		
Normal loans	₩	5,713,878	\$	4,308,784	₩	27,444	\$	20,695		
Precautionary loans		397,265		299,574		7,946		5,993		
Substandard loans		277,252		209,073		55,450		41,815		
Doubtful loans		280,737		211,701		163,158		123,036		
Estimated loans		12,589		9,493		12,589		9,493		
Trust account loans		64,366		48,538		12,497		9,424		
Total	₩	6,746,087	\$	5,087,163	₩	279,084	\$	210,455		

b. Allowance for loan losses by type of loan

		Allowance for loan losses										
		Korean wo	n (milli	ons)	U.S. dollars (thousands)(Note							
			\ \		$\bigcap$							
Loan type		2001		2000		2001		2000				
Loans in local currency	₩	93,394	₩	181,327	\$	70,428	\$	136,737				
Loans in foreign currency		5,536		7,039		4,175		5,308				
Advances to customers		2,210		1,005		1,666		758				
Foreign exchange bills purchased		24,483		11,534		18,462		8,698				
Accounts receivable-credit cards		7,138		3,360		5,383		2,534				
Other		12,871		74,819		9,706		56,420				
	₩	145,632	₩	279,084	\$	109,820	\$	210,455				

c. As of December 31, 2001, written-off which the statute of limitation did not expire amounted to ₩496,140 million.

#### 8. ALLOWANCES FOR OUTSTANDING GUARANTEES AND ACCEPTANCES

Allowances for outstanding guarantees and acceptances as of December 31, 2001 and 2000 are as follows :

			Allowance for	or outstanding						
		Guarantees an	d acceptances			guarantees ar	nd acceptances			
			U.S. c	lollars			U.S. dollars			
	Korean wo	n (billions)	(millions	)(Note 2)	Korean wo	n (billions)	(millions)(Note 2)			
Description	2001	2000	2001	2000	2001	2000	2001	2000		
Normal	₩ 213,860	₩ 259,020	\$ 161,270	\$ 195,325	₩ -	₩ -	\$-	\$-		
Substandard or below	21,689	22,546	16,355	17,002	9,098	9,663	6,861	7,287		
	₩ 235,549	₩ 281,566	\$ 177,625	\$ 212,327	₩ 9,098	₩ 9,663	\$ 6,861	\$ 7,287		
						)				

#### 9. CLASSIFICATION OF ASSETS AND LIABILITIES BY MATURITY

Classifications of assets and liabilities by maturity as of December 31, 2001 and 2000 are as follows :

		Assets							Liabilities							
						U.S. d	lollar	s						U.S. d	ollars	
	K	Corean wo	n (bil	lions) (millions)(Note 2)						orean wo	n (bill	ions)	(millions)(Note 2)			
			)													
Description	2	2001	2	2000	2	2001		2000	2	2001	2	000	2	2001	20	000
Less than six months	₩	7,260	₩	6,386	\$	5,475	\$	4,816	₩	6,285	₩	5,079	\$	4,739	\$	3,830
Less than one year		2,356		2,790		1,777		2,104		1,424		1,871		1,074		1,411
Less than three years		1,808		969		1,363		731		1,186		931		894		702
Greater than three years		968		1,218		730		918		3,569		2,861		2,691		2,157
	₩	12,392	₩	11,363	\$	9,345	\$	8,569	₩	12,464	₩	10,742	\$	9,398	\$	8,100

#### **10. TRANSACTIONS WITH OTHER FINANCIAL COMPANIES**

Transactions with other financial institutions for the years ended December 31, 2001 and 2000 are as follows :

		Deposits from						Loan to								
	Ko	orean wo	U.S. dollars on (billions) (millions)(Note 2)					Ko	orean wo	n (billi	ons)	U.S. dollars (millions)(Note 2)			2)	
	(															
	2	001	20	000	20	001		2000	2	2001	2	000	ź	2001	20	000
Banks Other	₩	552 170	₩	540 128	\$	416 128	\$	407 97	₩	795 764	₩	136 3	\$	600 576	\$	103 2
	₩	722	₩	668	\$	544	\$	504	₩	1,559	₩	139	\$	1,176	\$	105

#### **11. OVERDUE LOANS**

Details of overdue loans from customers as of December 31, 2001 and 2000 are as follows :

		Korean	won (n	nillions)	U.	.S. dollars (the	ousands)(Note 2)	
	$\bigcap$				$\bigcap$			
	1	2001		2000		2001		2000
Loans Advances to customers	₩	176,410 6,043 182,453	₩	330,279 4,715 334,994	\$	133,029 4,557 137,586	\$ \$	249,060 3,556 252,616

The Bank did not record accrued interest income on its overdue loans due from customers.

#### **12. FIXED ASSETS**

Fixed assets at December 31, 2001 and 2000 are as follows :

		Korean won (millions)				U.S. dollars (thousands)(Not				
					$\bigcap$					
		2001		2000		2001		2000		
Tangible assets Intangible assets Non-business use property Sub total Accumulated depreciation Valuation allowance of non-business use property Total	₩	435,180 9,369 9,248 453,797 (104,004) (329) 349,464	₩	429,416 7,360 14,828 451,604 (93,194) (392) 358,018	\$	328,165 7,065 6,974 342,204 (78,428) (248) 263,528	\$	323,819 5,550 11,182 340,551 (70,277) (296) 269,978		

Land value announced by the Korean government for tax purposes (book value) at December 31, 2001 and 2000 are ₩124,007 million (₩176,493 million) and ₩129,437 million (₩180,222 million) respectively

#### **13. OTHER ASSETS**

Other assets at December 31, 2001 and 2000 are as follows :

		Korean	won (n	nillions)	ι	ds)(Note 2)		
		2001		2000		2001		2000
Guarantee deposits Accounts receivable Accrued income Prepaid expenses Accounts receivable related to	₩	91,291 201,041 193,317 566	₩	96,851 121,871 167,252 7,321	\$ \$	68,842 151,603 145,779 427	\$ \$	73,035 91,902 126,123 5,521
disposal of fixed assets Other		2,115 148,537		5,245 47,402		1,595 112 <i>,</i> 010		3,955 35,745
Sub total Present value discount account Total	₩	636,867 (497) 636,370	₩	445,941 (1,131) 444,811	\$	480,256 (375) 479,881	\$	336,280 (853) 335,428
					$\overline{}$			

#### **14. DEPOSITS**

Deposits at December 31, 2001 and 2000 are as follows :

	Korea	n won (millions)	U.S. dollars (th	ousands)(Note 2)		
				\		
	2001	2000	2001	2000		
Deposits in local currency Deposits in foreign currency Negotiable certificates of deposit	<ul> <li>₩ 10,713,291</li> <li>47,832</li> <li>225,597</li> <li>₩ 10,986,720</li> </ul>	51,464 136,526	\$ 8,078,796 36,070 170,120 \$ 8,284,986	\$ 6,850,339 38,809 102,953 \$ 6,992,101		
		)				

Savings deposits at December 31, 2001 and 2000 amounted to ₩8,288,604 million and ₩7,216,442 million, respectively.

#### **15. BORROWINGS**

Borrowings at December 31, 2001 and 2000 are as follows :

		Korean	nillions)	U.S. dollars (thousands)(Note					
	2001 2000				$\left( \right)$		\ \		
		2001		2000	1	2001		2000	
Borrowings in local currency Borrowings in foreign currency Securities sold under repurchase agreements Bills sold Due to the Bank of Korea in foreign currency Call money	₩	1,329,301 179,419 696,264 16,484 31,992 7,293 2,260,753	₩	1,149,143 206,876 769,526 139,436 113,369 1,810 2,380,160	\$	1,002,414 135,298 525,046 12,430 24,125 5,500 1,704,813	\$	866,558 156,003 580,293 105,147 85,491 1,365 1,794,857	

#### **16. DEBENTURES**

a. Debentures at December 31, 2001 and 2000 are as follows :

		Korean	nillions)	U.S. dollars (thousands)(Note 2)				
							<u>,</u>	
		2001	2000		2001			2000
Debentures in local currency Premiums on debentures Sub total Debentures in foreign currency Discounts on debentures Sub total Total	₩	374,028 3,914 377,942 58,525 (191) 58,334 436,276	₩	324,086 5,046 329,132 58,525 (590) 57,935 387,067	\$	282,051 2,952 285,003 44,133 (144) 43,989 328,992	\$	244,390 3,805 248,195 44,133 (444) 43,689 291,884

b. Debentures in local currency at December 31, 2001 are as follows :

	Issuance Date	Due Date	Interest Rate(%)		rean won millions)	S. dollars nds)(Note 2)
General debentures 1 <sup>st</sup> subordinated debentures 2 <sup>nd</sup> subordinated debentures 4 <sup>rd</sup> subordinated debentures 5 <sup>rd</sup> subordinated debentures Premium in debentures	1997.12 ~ 1997.12.26 1999. 6.17 2000. 4.26 2001 .3.26	2000.12 ~ 2000.12.26 2004.12.31 2005. 7.26 2007. 1.26	7.30~11.95 11.95 floating rate 10.20~10.50 8.50	₩	28 104,000 100,000 120,000 50,000 374,028 3,914 377,942	\$ 21 78,425 75,409 90,491 37,705 282,051 2,952 285,003

c. Convertible bonds in foreign currency at December 31, 2001 are as follows :

		Issuance Date	Due Date	Interest Rate(%)		ean won nillions)		5. dollars nds)(Note 2)
1 <sup>st</sup> convertible debentures Discounts on debentures		1999.6.17	2002.6.17	zero	₩	58,525 (191) 58,334	\$	44,133 (144) 43,989
Guaranteed interest rate	:	6.90%						
Conversion price	:	5,500 won						
Exchange rate application	:	Exchange r	ate in conversi	on				
Conversion period	:	1 month aft	er the issuanc	e date to 1 month	prior to	the due d	ate.	
Repayment	:	If not conve	erted, a lump-s	um payment at 11	2.16% (	of principa	I	
		balance wil	l be made on J	une 17, 2002.				

#### **17. OTHER LIABILITIES**

Other liabilities at December 31, 2001 and 2000 are as follows :

	Korean won (millions)					U.S. dollars (thousands)(Note				
					$\bigcap$					
		2001		2000		2001		2000		
Reserve for severance and										
retirement benefits	₩	85,138	₩	101,926	\$	64,202	\$	76,862		
Transfers to the National Pension Fund		(4,992)		(6,347)		(3,764)		(4,786)		
Due from Insurer severance benefits		(67,290)		(20,157)		(50,743)		(15,200)		
		12,856		75,422		9,695		56,876		
Allowance for guarantees		9,098		9,663		6,861		7,287		
Inward foreign exchange remittance		888		1,683		670		1,269		
Accounts payable		116,521		49,118		87,867		37,039		
Accrued expenses payable		256,144		232,361		193,156		175,221		
Unearned revenue		23,075		25,532		17,400		19,253		
Guarantee money received		19,305		21,314		14,558		16,073		
Other		360,357		231,010		271,742		174,202		
	₩	798,244	₩	646,103	\$	601,949	\$	487,220		
					$\overline{\ }$					

#### **18. COMMON STOCK**

The Bank's outstanding common stock is ₩602,100 million at December 31, 2001.

#### **19. FOREIGN CURRENCY DENOMINATED ASSETS AND LIABILITIES**

Details of foreign currency denominated assets and liabilities as of December 31, 2001 and 2000 are as follows :

		U.S. dollars (thousands)				Korean won equivalent (millions			
	$\bigcap$						N N		
		2001		2000		2001		2000	
(Assets) Cash in foreign currency Due from banks Investment securities Loans Call loans Bills bought in foreign currency Other	\$	8,306 12,644 33,880 71,478 1,446 74,440 6,715 208,909	\$	6,453 21,780 21,815 65,088 3,800 192,338 1,622 312,896	₩	11,014 16,767 44,928 94,787 1,918 98,715 8,905 277,034	₩	8,557 28,882 28,930 86,313 5,039 255,060 2,151 414,932	

Liabilities)       2001       2000       2001       2000         (Liabilities)       Deposits       \$ 36,070       \$ 38,809       ₩ 47,832       ₩ 51,464         Due to the Bank of Korea in foreign currency       24,125       85,491       31,992       113,369         Borrowings       135,298       156,003       179,419       206,876         Call money       5,500       1,365       7,294       1,810         Debentures       44,133       44,133       58,525       58,525         Foreign exchange remittances pending       670       1,269       888       1,683         Deposits for letters of guarantees       4,548       4,090       6,031       5,424         Other       312       1,197       414       1,588		U.S. dollars (thousands)				Korean won equivalent (millions)				
(Liabilities)       Deposits       \$ 36,070       \$ 38,809       ₩ 47,832       ₩ 51,464         Due to the Bank of Korea in foreign currency       24,125       85,491       31,992       113,369         Borrowings       135,298       156,003       179,419       206,876         Call money       5,500       1,365       7,294       1,810         Debentures       44,133       44,133       58,525       58,525         Foreign exchange remittances pending       670       1,269       888       1,631         Deposits for letters of guarantees       4,548       4,090       6,031       5,424         Other       312       1,197       414       1,588										
Deposits         \$ 36,070         \$ 38,809         ₩ 47,832         ₩ 51,464           Due to the Bank of Korea in foreign currency         24,125         85,491         31,992         113,369           Borrowings         135,298         156,003         179,419         206,876           Call money         5,500         1,365         7,294         1,810           Debentures         44,133         44,133         58,525         58,525           Foreign exchange remittances pending         670         1,269         888         1,631           Deposits for letters of guarantees         4,548         4,090         6,031         5,424           Other         312         1,197         414         1,588		2001		2000	( 	2001		2000		
	Deposits Due to the Bank of Korea in foreign currency Borrowings Call money Debentures Foreign exchange remittances pending Deposits for letters of guarantees	24,125 135,298 5,500 44,133 670 4,548 312		85,491 156,003 1,365 44,133 1,269 4,090 1,197		31,992 179,419 7,294 58,525 888 6,031 414		113,369 206,876 1,810 58,525 1,683 5,424 1,588		

#### 20. GENERAL AND ADMINISTRATIVE EXPENSES

Details of general and administrative expenses for the years ended December 31, 2001 and 2000 are as follows : Korean won (millions) U.S. dollars (thousands)(Note 2)

		2001		2000		2001		2000
Salaries and employee benefits Other expenses	₩	87,443 87,030	₩	97,100 86,397	\$	65,940 65,628	\$	73,222 65,151
	₩	174,473	₩	183,497	\$	131,568	\$	138,373

#### **21. OTHER EXPENSES**

Details of other expenses for the years ended December 31, 2001 and 2000 are as follows :

	Korean won (millions)				U.S. dollars (thousands)(Note			
		2001		2000	1	2001		2000
Loss from guaranteed trust funds	₩	12,972	₩	12,299	\$	9,782	\$	9,274
Other		15,324		8,581		11,556		6,471
	₩	28,296	₩	20,880	\$	21,338	\$	15,745
			1					

#### 22. BASIC AND DILUTED INCOME PER SHARE

The Bank's basic and diluted income per share for the years ended December 31, 2001 and 2000 are computed as follows :

	Korean w	on (millions)	U.S. dollars (thousands)(Note 2				
		1		\			
	2001	2000	2000 2001				
(1) Basic income per share							
Net income	₩ 30,841,208,331	₩15,696,482,325	\$ 23,257,076	\$ 11,836,575			
Weighted average number of							
common shares outstanding	119,351,729	119,269,797	119,351,729	119,269,797			
Basic income per share	₩ 258	₩ 132	\$ 0.19	\$ 0.10			
(2) Diluted income per share							
Net income	₩ 30,841,208,331	₩15,696,482,325	\$ 23,257,076	\$ 11,836,575			
Weighted average number of							
common shares outstanding	119,351,729	119,269,797	119,351,729	119,269,797			
Common stock equivalents							
(convertible debentures)	-	-	-	-			
	119,351,729	119,269,797	119,351,729	119,269,797			
Diluted income per share	₩ 258	₩ 132	\$ 0.2	\$ 0.1			

In 2001 and 2000, the effect of convertible debentures is not considered in calculating income per share due to its antidilative nature.

#### 23. INCOME TAX EXPENSE

(1). The Bank recognized no income tax expense for the years ended December 31, 2001 and 2000, as its operating loss carry forwards exceeded its taxable income. In addition, there was no change in deferred income tax assets in 2001 and 2000 as no net deferred tax assets have been recorded as of December 31, 2001 and 2000, due to the unlikely realization of such assets is uncertain.

#### (2) Differences between taxable income accounting income

			Korean v	von (millior	าร)	U.S. dollar	rs (thousand	ls)(Note 2)
	Temporar	Temporary Differences P		Differences	Temporary	Differences	Permanent	Differences
	0001	0000	0001	0000	0001	0000	0001	0000
a) Additions	2001	2000	2001	2000	2001:	2000	2001	2000
Securities Accrued revenues Allowance for loan losses Reserve for severance and	₩ 54,317 137,743 8,053	₩ 29,809 94,606	₩ - - -	162 -	\$ 40,960 103,871 6,073	\$ 22,479 71,342 -	\$ - - -	\$ 122 - -
retirement benefits	26,837	-	-	-	20,238	-	-	-
Fixed assets not used for business purpose	204	310	-	-	154	234	-	-
Other	6,211	6,355	2,271	2,776	4,684	4,792	1,713	2,093
	₩233,365	₩131,080	₩ 2,271	2,938	\$175,980	\$98,847	\$ 1,713	\$ 2,215

			Korean won (millions)			U.S. dollars (thousands)(Note			
	Temporar	Temporary Differences F		Differences	Temporary	Differences	Permanent	Differences	
	$\left( \right)$		$\left( \right)$		$\left( \right)$		$\left( \right)$		
b) Deductions :	2001	2000	2001	2000	2001:	2000	2001	2000	
Securities Accrued revenues Fixed assets not used for business purpose Allowance for loan losses Reserve for severance and retirement benefits Other	<ul> <li>₩ 16,403 60,100 267 22,912</li> <li>26,814 15,336</li> <li>₩141,832</li> </ul>	₩32,366 77,491 1,506 - 36,001 ₩147,364	₩ - - - 615 ₩ 615	₩ - - - 654 ₩ 654	\$ 12,369 45,321 201 17,278 20,220 11,565 \$106,954	58,435 1,136 - 27,148	\$ - - - 464 \$ 464	\$ - - - - - - - - - - - - - - - - - - -	

(3) Details of temporary differences

		Korean won	(millions)		U.S. dollars (thousands)(Note 2)				
(December 31, 2001)	Opening Balance	Increase	Decrease	Ending balance	Opening balance	Increase	Decrease	Ending balance	
a) Temporary differences to be deduc	cted from taxab	ole income							
Securities Fixed assets not used for	₩ 11,086	₩ 54,317	₩ 16,403	₩ 49,000	\$ 8,360	\$ 40,960	\$ 12,369	\$ 36,950	
business purpose Allowance for Ioan Iosses	392 29,084	204 8,053	267 22,912	329 14,225	296 21,932	154 6,073	201 17,278	248 10,727	
Reserve for severance and retirement benefits Other	12,905 51,196	26,837 3,831	26,814 15,336	12,928 39,691	9,732 38,606	20,238 2,889	20,220 11,565	9,749 29,931	
b) Temporary differences to be added	104,663 to taxable inc	93,242 ome	81,732	116,173	78,926	70,314	61,633	87,605	
Accrued revenues Other	152,607 28,974	60,100	137,743 2,380	74,964 26,594	115,080 21,849	45,321	103,871 1,795	56,530 20,054	
c) Income tax effects	181,581	60,100	140,123	101,558	136,929	45,321	105,666	76,584	
Deferred income tax assets Deferred income tax liabilities Deferred income tax assets for	31,085 (53,930)	27,693 (17,850)	24,275 (41,617)	34,503 (30,163)	23,441 (40,668)	20,883 (13,461)	18,306 (31,383)	26,018 (22,746)	
operating loss carry forwards Deferred income tax assets	147,883 ₩125,038	- ₩ 9,843	36,791 ₩ 19,449	111,092 ₩115,432	111,517 \$94,290	- \$ 7,422	27,744 \$ 14,667	83,773 \$87,045	

DECEMBER 31, 2001 AND 2000

		Korean won	(millions)		U.S. c	lollars (thou	usands)(Not	e 2)
(December 31, 2000)	Opening Balance	Increase	Decrease	Ending balance	Opening balance	Increase	Decrease	Ending balance
a) Temporary differences to be deduct Fixed assets not used for	ed from taxab	le income						
business purpose	₩ 2,351	₩ 310	₩ 1,506	₩ 1,155	\$ 1,773	\$ 234	\$ 1,136	\$ 871
Securities	49,026	29,809	32,366	46,469	36,970	22,479	24,407	35,042
Other	85,184	6,355	36,001	55,538	64,236	4,792	27,148	41,881
	136,561	36,474	69,873	103,162	102,979	27,505	52,691	77,794
b) Temporary differences to be added	from taxable i	ncome						
Tangible assets	28,984	-	-	28,984	21,857	-	-	21,857
Accrued revenues	188,786	77,491	94,606	171,671	142,362	58,435	71,342	129,456
	217,770	77,491	94,606	200,655	164,219	58,435	71,342	151,313
c) Income tax effects								
Deferred income tax assets	42,061	11,234	21,521	31,774	31,718	8,471	16,229	23,960
Deferred income tax liabilities	(67,073)	(23,867)	(29,139)	(61,801)	(50,579)	(17,998)	(21,973)	(46,604)
Deferred income tax assets for	(- ))	( - ) /	( - ) )	(- / /	(	( ))	( ])	( -) /
operating loss carry forwards	158,563	-	495	158.068	119,571	-	373	119,198
Deferred income tax assets	₩133,551	₩(12,633)	₩ (7,123)	₩128,041	\$100,710	\$(9,527)	\$ (5,371)	\$ 96,554

#### 24. LOSS ON PRIOR PERIOD ERROR CORRECTIONS

The Bank recorded a valuation loss of ₩10,220 million on the Contribution to Non-Performing Assets Fund as a prior period error correction, which is reported as an increase of accumulated deficit as of January 1, 2001.

#### **25. RESTRUCTURED LOANS**

The details of restructured loans at December 31, 2001 are as follows :

(1) Loans related to work-out plans

	An	nount befo	re rest	ructuring	Ar	nount afte	r restru	icturing		Diffe	erence	
		rean won nillions)		.S. dollars sands)(Note 2)		rean won millions)		S. dollars ands)(Note 2)		orean won millions)		dollars ds)(Note 2)
December 31, 2000 Current period Korea Housing	₩	79,296 37,262	\$	59,796 28,099	₩	66,929 32,582	\$	50,471 24,570	₩	12,367 4,680	\$	9,326 3,529
Guarantee Co .Ltd. December 31, 2001	₩	24,120 140,678	\$	18,189 106,084	₩	22,080 121,591	\$	16,650 91,691	₩	2,040 19,087	\$	1,538 14,393

(2) Loans related to court receivership and composition

	Am	ount befo	re restr	ructuring	Ar	nount afte	r restru	cturing		Diffe	erence	
		rean won nillions)		.S. dollars ands)(Note 2)		rean won millions)		S. dollars ands)(Note 2)		rean won nillions)		dollars ds)(Note 2)
December 31, 2000 Current period	₩	21,730 14,279	\$	16,386 10,768	₩	12,775 13,077	\$	9,634 9,861	₩	8,955 1,202	\$	6,753 906
December 31, 2001	₩	36,009	\$	27,154	₩	25,852	\$	19,495	₩	10,157	\$	7,659

(3) Changes in present value discount account

	Korean won (millions)	U.S. dollars (thousands)(Note 2)
December 31, 2000 Current period Collections	₩ 21,322 7,922 (15,589)	\$   16,079 5,974 (11,756)
December 31, 2001	₩ 13,655	\$ 10,297

#### 26. TRANSACTIONS RELATED TO OFFICERS AND STOCKHOLDERS

The details of transactions related to officers and stockholders for the years ended December 31, 2001 and 2000 are as follows :

	Amount of loans and guarantees provided by the Bank										
		Korean wo	n (milli	ons)	U.S. dollars (thousands)(Note 2						
		2001		2000		2001		2000			
Officers	₩	225	₩	120	\$	170	\$	90			
Stockholders		95,626		130,992		72,110		98,780			
	₩	95,851	₩	131,112	\$	72,280	\$	98,870			

#### 27. INSURANCE COVERAGE

At December 31, 2001, the Bank's buildings, equipment and leasehold deposits were insured against fire losses of up to approximately  $\frac{197,773}{100}$  million (US\$149,139 thousand).

#### 28. ACCEPTANCES AND GUARANTEES

Acceptances and guarantees at December 31, 2001 and 2000 are summarized as follows :

	Korean won (mill	ions)	U.S. dollars (thous	sands)(Note 2)
		A CONTRACTOR OF		
Description	2001	2000	2001	2000
Confirmed acceptances and guarantees				
Acceptances :				
Local currency	₩ -	₩ -	\$ -	\$-
Foreign currencies	69,789	96,019	52,627	72,407
Guarantees :				
Local currency	113,650	140,626	85,702	106,045
Foreign currencies	52,110	44,921	39,296	33,875
Unconfirmed acceptances and guarantees	120,873	136,844	91,149	103,193

DECEMBER 31, 2001 AND 2000

Assets pledged as collateral relating to the borrowings from the Bank of Korea by the bank at December 31, 2001 and 2000 are as follows:

	Korea	in won (mill	ons)		U.S.	s)(Note 2)		
	$\bigcap$				$\left( \right)$			
Description		2001		2000		2001		2000
Note pledged as collateral	₩	405,834	₩	264,394	\$	306,036	\$	197,784

#### 29. COMMITMENTS AND CONTINGENCIES

#### a. Commitments

The Bank has entered into various currency forward contracts and interest rate swaps in order to hedge foreign exchange and interest risks. Details of such contracts outstanding as of December 31, 2001 and 2000 are as follows :

	Korear	n won (mill	ions)		U.S. dollars (thousands)(Note 2				
	2	2001	2	2000		2001		2000	
Interest rate swaps									
Buy	₩	3,978	₩	7,558	\$	3,000	\$	5,699	
Sell		3,978		7,558		3,000		5,699	
Currency forward contracts									
Buy	₩	22,924	₩	3,490	\$	17,287	\$	2,632	
Sell		24,486		8,454		18,465		6,375	
Currency future contracts									
Buy	₩	-	₩	-	\$	-	\$	-	
Sell		8,620		-		6,500		-	

- b. The Bank transferred loans with recourse to Korea Asset Management Corporation. On December 31, 2001, ₩150.2 billion of such transferred loans remains unsettled. Additional gains or losses will be recorded upon final settlement of the loans with Korea Asset Management Corporation in accordance with the recourse provisions.
- c. Bills endorsed under guarantee

	Korean won (millions)				U.S. dollars (thousands)(Note 2)				
					$\left( \right)$				
	2	001	ź	2000		2001		2000	
Bills endorsed under guarantee	₩	2,933	₩	3,769	\$	2,212	\$	2,842	

d. Contributions to Guaranteed Income Trust funds

The Bank is contingently liable for the deficiency in income on certain guaranteed income trust funds. As a result of this, the financial position and operating results of the Bank may be affected on an ongoing basis by the results of such trust fund operations. Also, the accounting principles followed by these trust funds are different in certain respects from the accounting principles followed by the Bank.

- e. Contingent liabilities
- (1) As of December 31, 2001, lawsuits from pending litigation are as follows: 19 cases filed against the bank amounting to ₩1,296 million. Management believes that the results of the lawsuits will not have a significant effect on the financial statements of the bank.
- (2) As of December 31, 2001, amounts of ₩1,903 million in commercial loans were rendered to those who applied for court receivership or composition, and those who are already placed under court receivership or composition, including those who are carrying out management improvement plans.

However, since the collectibility of such loans solely depend upon whether they will return to normal operations in the future, it is currently not possible to predict the resulting outcomes.

#### **30. STATEMENTS OF CASH FLOWS**

- a. The difference between cash in the statements of cash flows and cash and due from banks in the balance sheets is due to restricted cash and deposits.
- b. Addition of expenses not involving cash outflows for the years ended December 31, 2001 and 2000 consists of the following :

	Korean won (millions)					U.S. dollars (thousands)(Note 2)				
Description		2001		2000		2001		2000		
Depreciation	₩	16,558	₩	15,688	\$	12,486	\$	11,830		
Provision for loan losses		108,621		179,821		81,910		135,602		
Reserve for severance and retirement benefits		12,450		16,545		9,388		12,476		
Losses on securities		61,808		50,134		46,609		37,806		
Loss from disposal of fixed assets		2,600		934		1,961		704		
Amortization of other assets		2,511		1,524		1,894		1,149		
Other		2,208		10,420		1,665		7,858		
Total	₩	206,756	₩	275,066	\$	155,913	\$	207,425		

c. Deduction of revenues not involving cash inflows for the years ended December 31, 2001 and 2000 consists of the following:

	Korean won (millions) U.S				U.S. c	J.S. dollars (thousands)(Note 2)				
	$\left( \right)$				$\left( \right)$					
Description		2001		2000		2001		2000		
Gain on securities	₩	57,710	₩	33,055	\$	43,519	\$	24,927		
Gain on disposal of fixed assets		392		286		296		216		
Bad debts		43,236		120,097		32,604		90,564		
Transfer from allowance for guarantee		565		32,057		426		24,174		
Payment of severance and retirement benefits		29,238		11,613		22,048		8,757		
Amortization of present value discount		9,707		21,257		7,320		16,030		
Other		4,247		1,128		3,202		850		
Total	₩	145,095	₩	219,493	\$	109,415	\$	165,518		

d. Changes in assets and liabilities resulting from operations for the years ended December 31, 2001 and 2000 consist of the following:

	Korean won (milli	ons)	U.S. dollars (thousands)(Note 2)					
				A CONTRACTOR OF				
Description	2001	2000	2001	2000				
Decrease(increase) in loans in local currency	₩(1,670,159)	₩ (938,940)	\$ (1,259,452)	\$ (708,046)				
Decrease(increase) in other assets	(23,028)	45,783	(17,365)	34,524				
Increase(decrease) in deposits in local currency	1,714,495	1,303,461	1,292,885	982,928				
Increase(decrease) in other liabilities	(106,591)	(80,703)	(80,379)	(60,857)				
Total	₩ (85,283)	₩ 329,601	\$ (64,311)	\$ 248,549				

	Korean won (millions)			U.S. dollars (thousands)(Note 2)			
			$\left( \right)$				
Description	2001	2000		2001		2000	
Cash and due from bank	₩ 1,268,760	₩ 2,368,535	\$	956,760	\$	1,786,090	
Restricted due from bank	(182,009)	(288,093)		(137,251)		(217,248)	
	₩ 1,086,751	₩ 2,080,442	\$	819,509	\$	1,568,842	

#### **31. DISPOSITIONS OF DEFICIT**

Dispositions of deficit within 2 years from January 1, 2001 are as follow :

Description	Korean	won (millions)	.S. dollars ands) (Note 2)	Approval date for general stockholders meeting
Reserve for separate	₩	134,033	\$ 101,073	1999. 02. 26
Reserve for dividends		10,500	7,918	//
Reserve for business rationalization		13,550	10,218	//
Reserve for legal		45,825	34,556	//
Reserve for capital surplus		82,022	61,852	//
Reserve for revaluation surplus		196,766	148,379	//
	₩	482,696	\$ 363,996	

#### **32. VALUE-ADDED INFORMATION**

	Korean won (millions)			U.S. dollars (thousands)(Note 2)				
	$\bigcap$				$\left( \right)$			
Description		2001		2000	/	2001		2000
Salaries	₩	74,923	₩	78,692	\$	56,499	\$	59,341
Provision for severance benefits		12,450		25,630		9,388		19,327
Rent		1,929		1,705		1,455		1,286
Taxes		8,222		8,108		6,200		6,114
Depreciations		19,069		17,592		14,380		13,266
	₩	116,593	₩	131,727	\$	87,922	\$	99,334

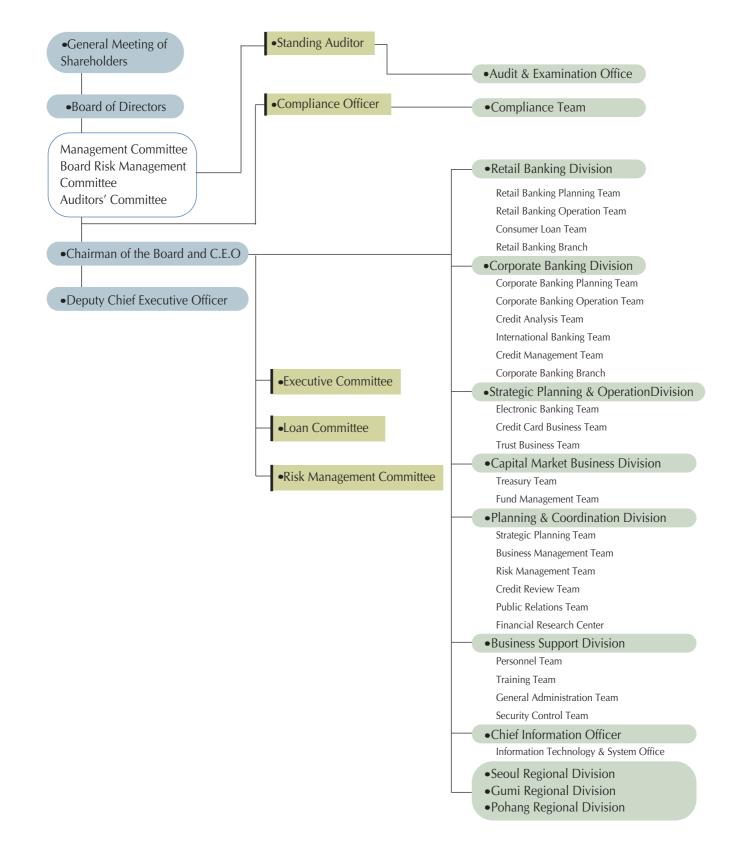
#### **33. ECONOMIC UNCERTAINTIES**

Beginning in 1997, Korea and other countries in the Asia pacific region experienced a severe contraction in substantially all aspects of their economies. This situation is commonly referred to as the 1997 Asian financial crisis. In response to this situation, the Korean government and the private sector began implementing structural reforms to historical business practices.

The Korean economy continues to experience difficulties, particularly in the areas of restructuring private enterprises and reforming the banking industry. The Korean government continues to apply pressure to Korean companies to restructure into more efficient and profitable firms. The banking industry is currently undergoing consolidation and uncertainty exists with regard to the continued availability of financing. The Bank may be either directly or indirectly affected by the situation described above.

The accompanying financial statements reflect management's current assessment of the impact to date of the economic situation on the financial position of the Bank. Actual results may differ materially from management's current assessment.

# Organization Chart



# Board of Directors



### Executive Committee (Officers)

1. Kim Kuk-nyon	Chairman of the Board & Chief Executive Officer
2. Lee Hwa-eon	Deputy Chief Executive Officer
3. Park Young-bae	Standing Auditor
4. Lim Sang-nyoung	Senior Executive Officer
5. Back Young-tae	Senior Executive Officer
6. Bae Dal-jo	Senior Executive Officer
7. Park Sung-dong	Executive Officer
8. Jo Seong-tae	Executive Officer
9. Lee Sang-bae	Executive Officer



## Non-standing Directors

Lee Kyung-jae	Senior Research Fellow / Korea Institute of Finance
Kwon Hyuk-zoo	Lawyer
Oh Soon-tack	President/Dongil Industries Co., Ltd.
Chung Kee-young	Professor/Keimyung Univ.
Huh No-mok	Lawyer

# **Brief History**

<b>1960s</b> • October 7, 1967 • October 20, 1969	Commenced business with paid-in capital of W 106million Moved to a newly constructed headquarters building
<b>1970s</b> • May 12, 1972 • October 1, 1973 • November 30, 1978 • October 23, 1979	Listed stock on the Korea Stock Exchange Commend "Class-A" foreign exchange business Began operation of the Daegu Bank Computer Center Established New York Representative Office
<ul> <li>1980s</li> <li>Fabruary 7, 1983</li> <li>January 18, 1984</li> <li>May 28, 1985</li> <li>April 26, 1985</li> <li>October 22, 1985</li> <li>August 22, 1987</li> <li>September 19, 1987</li> <li>May 5, 1988</li> <li>June 27, 1989</li> <li>July 21, 1989</li> <li>October 11, 1989</li> <li>December 7, 1989</li> </ul>	Began offering on-line banking services at all business units Acquired the Daegu Mutal Financial & Saving Company Increased paid-in capital to W35 billion Completed construction of new headquaters building Established a subsidiary, the Daegu Leasing Co., Ltd. Established a subsidiary, the Daegu Investment Corporation (Renamed as Insight Venture Corporation) Increased paid - in capital to W 50 billion Increased paid - in capital to W 100 billion Increased paid - in capital to W 150 billion Increased paid - in capital to W 150 billion Increased paid - in capital to W 165 billion by transferring W15 billion from the Bank's capital reserve Completed construction of new Computer Center Building Established Tokyo Representative Office
<ul> <li>1990s</li> <li>September 9, 1991</li> <li>December 27, 1991</li> <li>May 2, 1994</li> <li>June 24, 1995</li> <li>July 21, 1995</li> <li>Aguest 8, 1996</li> <li>February 27, 1997</li> <li>April 25, 1997</li> <li>July 19, 1997</li> <li>February 21, 1998</li> <li>June 30, 1998</li> <li>October 24, 1998</li> <li>November 30, 1998</li> <li>November 30, 1999</li> <li>December 31, 1998</li> <li>February 18, 1999</li> <li>June 17, 1999</li> <li>November 5, 1999</li> <li>November 20, 1999</li> </ul>	Commenced operation of an integrated on-line service system Established the Dae-Eun Scholarship Foundation Established a subsidiary, Daegu Banking Institude Increased paid-in capital to W210 billion Established Hong Kong Representative Office Established a subsidiary Daegu Bank Finance Co.,Ltd. Increased paid-in capital to W220.5billion by stock-dividend Established a subsidiary, Mirae Futures Coporation Increased paid-in capital to W316.5billion Closed Hong Kong Representative Office Closed a sudsidiary, Mirae Futures Coporation Increased paid-in capital to W482.1 billion Increased paid-in capital to W482.1 billion Increased paid-in capital to W502.1 billion Closed Tokyo Representative Office Closed New York Representative Office Commenced operation of next generation integrated on-line system Issued overseas convertible bonds of USD50 million Closed a subsidiary, the Daegu Leasing Co., Ltd. Increased paid-in capital to W602.1 billion
2000s • July 5, 2000 • June 23, 2001 • July 7, 2001 • July 8, 2001	Established a subsidiary, Daegu Credit Information Co., Ltd. Commenced operation of CRMS (Credit Risk Management System) Established a cyber Dokdo branch Commenced operation of Plus Firm Banking system

Daegu Bank

# **Corporate Information**

### Major Stockholders

Name	Stocks	Ownership
Samsung Insurance Co., Ltd.	9,724,715	8.07%
Atlantis Korean Smaller	3,325,000	2.76%
Stabilization Funds for Stock Market.	2,609,698	2.16%
Dongil Industry Co., Ltd	2,131,903	1.77%
Kyobo Investment Trust Management Co., Ltd.	1,224,120	1.01%

### **Subsidiaries**

#### 1. Insight Ventures Corporations

146-29, Gamsam-dong, Dalseo-gu, Daegu 704-150, Korea. Tel : 82-53-551-7891, Fax : 82-53-551-7980 President : Kim Chang-hwan The Bank's ownership : 30.98%

#### 2. Daegu Credit Information Co., Ltd.

527-4, Bisan-dong, Seo-gu, Daegu 703-040, Korea Tel : 82-53-573-7700, Fax : 82-53-608-1400 President : Roh Kyun The Bank's ownership : 53.32%

#### 3. Domestic Network

Area	Number of Network
Daegu	132
Gyeongbuk	45
Seoul	3
Busan	1
Ulsan	1

#### 4. Number of total employees : 2,788

#### 5. International Banking Team at Headquarters, Daegu

Mailing Address : 118, Suseong-dong, 2-ga, Suseong-gu, Daegu 706-712, Korea Tel : 82-53-740-2544 Fax : 82-53-756-2095 SWIFT : DAEBKR22, Telex : K54334 DAEGUBK Tel : General Manager : 82-53-740-2541

Correspondent Banking : 82-53-740-2544 Import : 82-53-740-2547 Export : 82-53-740-2551 Money Transfer & Check Collection : 82-53-740-2549

#### 6. International Banking Team at Seoul

Mailing Address : 70, Sogong-dong, Jung-gu, Seoul 100-070, Korea SWIFT : DAEBKR22SEL, Telex : D28306 DAEGUBK Fax : 82-2-775-7484

Tel : Import & Export : 82-2-771-6100 (Ext.341) Money Transfer & Check Collection : 82-2-771-6100 (Ext:344)