## MACOTO BANK <br> 誠黍銀行

## ANNUAL REPORT 2004

## MACOTO BANK - ANNUAL REPORT 2004

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Financial Highlights 2004

|  |  | Unit: Million |  |
| :---: | :---: | :---: | :---: |
| 2003 NT\$ | Balance Sheet (At year-end) | 2004 NT\$ | 2004 US\$ |
| 215,886 | Total Assets | 227,503 | 7,128 |
| 123,889 | Loans, net | 134,326 | 4,209 |
| 170,025 | Customer Deposits | 190,769 | 5,977 |
| 10,719 | Shareholders' Equity | 10,921 | 342 |
| 7,090 | Capital | 7,090 | 222 |
|  | Profits \& Loss Accounts (For the year) |  |  |
| 8,638 | Interest Income | 9,444 | 296 |
| 11,000 | Total Revenues | 12,187 | 382 |
| 2,828 | Interest Expenses | 2,770 | 87 |
| 10,771 | Total Operating Costs \& Expenses | 11,954 | 375 |
| 229 | Income Before Income Tax | 233 | 7 |
| 183 | Net Income | 206 | 7 |
|  | Financial Ratios |  |  |
| 0.12\% | Return on Assets | 0.11\% |  |
| 2.15\% | Return on Equity | 2.16\% |  |
| 73.83\% | Loans to Deposits Ratio | 71.15\% |  |
| 9.33\% | BIS Ratio | 9.69\% |  |
|  | Staffs \& Networks |  |  |
| 2,625 | Number of Employees | 2,607 |  |
| 80 | Number of Branches | 80 |  |

The exchange rate on December 31, 2004 was US\$ = NT\$ 31.917

## A Message to Shareholders

The first half of the year 2004 has been a promising start for the world economy. It can be characterized by the continuation of a full force recovery and a positive economic trend that began in the latter half of 2003. However the growing economy was slightly offset in the second half of 2004 by the sudden sharp rise in world oil prices, the weak labor market in industrial countries, and the increase in the US Federal Reserve rate. The repercussions of these adverse events have marginally inhibited the overall potential growth of the world economy. The world growth rate of the year 2004 stands at $4.1 \%$, and although lower than potentially expected, it still indicates a stable growing world economy that has fully recovered from the events of 2003.

Retrospectively, the Taiwanese economy has also coursed a similar track as that of the world economy. In the first half of 2004, the Taiwanese economy experienced an astonishingly high growth rate of $7.29 \%$ - a sign of a prosperous economy fueled by the ongoing robust foreign trade and increase in domestic investment. In the latter half of the 2004 many countries adopted a policy of higher interest rates as a measure against inflation caused by rising oil prices, which has had a negative effect on the economic growth. However due to the improvements in the labor market, and increase in domestic investment in high technology commodities such as electronics, high speed railway and the prominent 'No. 6 Naphtha Cracker Project', Taiwan has been able to overcome the negative effects of the rising oil price and has experienced an overall remarkable end of year growth rate of $5.71 \%$ in 2004 . As a result, the exchange rate of the N.T. dollar against the U.S. dollar rose from 33.976 to 31.917, caused by the weakening of the U.S. dollar and the relative appreciation of various Asian currencies.

As for our performance in the 2004 financial year, there was substantial growth in the consumer banking business. The outstanding loans amounted to NT\$ 30.6 billion, an increase of NT\$ 10.3 billion, which is a $51 \%$ growth rate over the previous year. In particular, we have continued to expand our credit card business as we allied with renowned enterprises and launched the 'JAA Co-brand Card" and the "Miramar Entertainment Card". We always aim to increase credit card usage, and consolidate customer loyalty through our various promotional activities. As a result the total credit card consumption of this financial year amounted to NT\$17.3 billion, which is a $\mathrm{NT} \$ 3.4$ billion increase.

In respect to the levels of the Deposit and Loan business, the yearend balance of deposits of 2004 was NT\$190.7 billion, 20.7 billion
 more than that of 2003. The amount of outstanding loans also increased totaling NT\$ 135.7 billion, 10.2 billion more than that of 2003. This is due to the stable growth of the Taiwanese economy, which caused an increase in the demand for additional capital from enterprises. During 2004, the transaction volume in foreign exchange totaled US $\$ 1.93$ billion; US $\$ 300$ million increase over the previous year. In our efforts to improve our quality of credited assets as well as to abide by government policies, we persistently wrote off the bad assets, which led to a net income of NT\$ 260 million and lowered our NPL to $3.51 \%$ at the end of 2004.

Furthermore, the year 2004 credit ratings were released, and on December 22, 2004, we were assigned by the Taiwan Ratings Corporation standards a long-term credit rating of twBBB+ and a short-term credit rating of twA-2. The outlook on the long-term rating is stable.

Prospectively, in 2005 the world economy is expected to gradually cool-off because of the slowdown in the volume of international trade. Domestically, it is anticipated that the situation in the labor market will improve lowering unemployment rate. Simultaneously there will be increased investment into the high-speed railway and the 'No. 6 Naphtha Cracker Project' causing an increase in the general level of consumer prices. In addition, the government's policy to promote the 'New Ten Construction Project' will in turn instigate a multiplier effect in the economy. As a result, the creation of jobs and injection of increased capital is expected to lead to a steady rise in general levels of domestic demand. It is forecasted that the annual growth rate in Taiwan will be $3.63 \%$. Anticipating a stable and growing economy, our bank aims to focus its efforts to continue and innovate various financial products, actively write off non-performing loans, expand the scope of our E-banking services, generate more income fees and centralize our operation process to further improve our efficiency. We predict that by the end of 2005, the amount of deposits and loans that we handle will reach a balance of NT\$ 203 billion and NT\$ 149.6 billion respectively. With the continuous support of our valuable shareholders and the relentless determination of our motivated employees, we have the confidence that we will continue to set high standards to best cater our customers, achieve our operating objectives set forth and accomplish much greater things to come.

Chen I Lin
Chairman

## Corporate Profile History of Macoto Bank

In January 1997, the Third Taipei Credit Cooperative was approved to convert into a commercial bank. It was originated from the Manka Credit Union, a local financial organization found by a group of gentry from Taipei Manka District in April 1918.

After the restoration of Taiwan, due to the announcement of new laws by the Government, Manka Credit Union was reconstituted as the Taipei Manka Credit Cooperative in July 1946. In June 1966, with the modification of laws, it was converted from a limited responsibility organization into a guaranteed responsibility organization and the name "Guaranteed Responsibility Taipei Third Credit Cooperative" was introduced.

Since our conversion to a commercial bank, we have cooperated with government policy and supportively solved various financial problems. Firstly, Macoto acquired Second Hsinchu Credit Cooperative in 1997 and became the pioneer to acquire Credit Cooperatives amongst all the private commercial banks. In the following year, Macoto acquired the Eighth Taichung Credit Cooperative, expanding our scope of operations into the Middle of Taiwan. After Macoto's acquisition of Second Chia-Yi Credit Cooperative in August 2001, Macoto also incorporated the Gang Shan Credit Cooperative under the implementation of the Financial Redevelopment funds
 from the Executive Yuan. As a result, Macoto is presently equipped with eighty branches and has thrived into a nationwide bank.

To expand the branches over the island and broaden the new business, we put an enormous amount of effort into developing comprehensive financial services. At present, our major businesses include deposit, loan, payment agency, remittance, trust, credit card, and foreign exchange. In 2002, we were authorized to set up OBU in order to meet customers' demand on overseas business and expand to our foreign exchange business.

To provide a wide range of services to the customer's such as banking, insurance, securities and investing, we invested to form the Macoto Life Insurance Agency and the Macoto Property Insurance Agency to further enhance our one-stop shopping service. In March 2005, we invested into the Macoto Finance (HK) Ltd. in Hong Kong to expand our overseas network and to enhance our international competitiveness. Through Hong Kong's liberal and international banking environment, we are now able provide customers with the necessary diversified and efficient financial services.

Since Macoto's inception in January 2002, the bank has held the philosophy of "Honesty \& Sincerity" in order to maximize the success of our operations. In particularly, Macoto announced the bright new slogan "Making Communities Together", which originates from the word Macoto. This was the underlying reason for the name change from Makoto Bank. We strongly live by our slogan, and we will continue to devote all of our efforts to maximize market growth for our customers and to cultivate the domestic market.

In the year of 2004, Macoto completed the implementation of the New Core Banking system. Such an efficient system will inevitably speed up the development of new financial products and simplify operation procedures to render the latest and perfect banking services to our clients. It is no doubt that in the near future, our business operations will again lead to new milestones.

## Organization Chart of Macoto Bank 2004



## General Corporate Data

| 1. Date of Original Establishment: | July 7, 1918 (known as Manka Credit Union) |
| :--- | :--- |
| 2. Date of Conversion to Makoto Bank: | Jan. 1, 1997 |
| 3. Bank Name Change: | Jan. 1, 2002 |
| 4. Total shareholders equity: | NT\$10,719,079,000 (US\$335,842,310) |
| 5. Number of shares issued: | $709,039,800$ |
| 6. Number of employees: | 2,607 |
| 7. Number of branches: | 80 |
| 8. Auditor: | Deloitte \& Touche |
| 9. Taiwan Rating: | twBBB+/twA-2 |

## The Major Shareholders:

| 1. Lin Wu, Yeuh Man | $8.73 \%$ |
| :--- | :--- |
| 2. Evergreen E-Services Corp | $3.53 \%$ |
| 3. Che Wang Industrial Corp. | $3.18 \%$ |
| 4. Chi Chuang Industrial Corp. | $2.33 \%$ |
| 5. Chen I Lin | $2.30 \%$ |
| 6. Jr Chen Investment Corp. | $2.08 \%$ |
| 7. Formosa Feather Mills Ltd. | $1.65 \%$ |
| 8. Ternce Tai | $1.51 \%$ |
| 9. Belinda Yu Chen | $1.46 \%$ |
| 10. Chen Jo Investment Ltd. | $1.45 \%$ |

## Human Resources:

## Board of Directors:

| Chairman | Chen I Lin |
| :---: | :---: |
| Vice Chairman | Steven Lin |
| Managing Director | Tien Sung Lee |
| Director | Frank Hung |
| Director | Yung Ping Chang |
| Director | Ming Jen Huang |
| Director | Cheng San Lin |
| Director | Jung Yuan Che |
| Director | Ternce Tai |
| Director | Bang Yi Huang |
| Director | Chien Tung Lin |
| Director | Daniel J. Chen |
| Supervisor | Chen Chia Yang |
| Supervisor | Cheng Li Lin |
| Chief Auditor | Ching Hsin Chen |

## Executive Officers:

| Frank Hung | President |
| :---: | :---: |
| Debbie Lin | Senior EVP |
|  | Small Enterprise Finance Dept., Consumer Banking Dept. \& Car Loans Dept. |
| Bang Yi Huang | Senior EVP |
|  | Corp. Banking Dept., International Banking Dept. \& Offshore Banking Dept. |
| Mei Ching Yang | Senior EVP |
|  | Human Resources Dept., Overdue Loan \& Control Dept., General Services Office \& Security Control Office |
| Hung Jen Huang | Senior EVP |
|  | Treasury Dept. \& Trust Dept. |
| Eugene Chang | Deputy Senior EVP |
|  | Credit Card Business Dept. \& Customer Services Dept. |
| Ching Tai Huang | Deputy Senior EVP |
|  | Personal Real Estate \& Wealth Management Dept., Account Office \& Business Development Dept. |
| Chen Chi Shieh | EVP \& Dept. General Manager |
|  | International Banking Dept. \& Offshore Banking Unit |

Owned Subsidiaries: (\% shares hold by Macoto Bank at the end of April 12, 2005)

| $100 \%$ | Macoto Life Insurance Agency Co., Ltd. |
| :--- | :--- |
| $100 \%$ | Macoto Property Insurance Agency Co., Ltd. |
| $49.70 \%$ | Macoto Marketing Consultant Co., Ltd. |
| $100 \%$ | Macoto Finance (HK) Limited |

Clerks and Staffs:

Number, average seniority and age of clerks recruited over the last two years.

| Year | Number | Average Seniority | Average age |
| :---: | :---: | :---: | :---: |
| 2003 | 2,625 | 4.79 | 34.18 |
| 2004 | 2,607 | 5.09 | 31.75 |

Staff Educational Level

| Year | Post graduate | University | High School | Other |
| :---: | :---: | :---: | :---: | :---: |
| 2003 | $2.33 \%$ | $73.94 \%$ | $22.40 \%$ | $1.33 \%$ |
| 2004 | $2.27 \%$ | $73.49 \%$ | $22.90 \%$ | $1.34 \%$ |

## Result of Operations <br> Deposits/Loans

## Deposits Business

Due to the continuation of the world economic recovery begun in 2003, Taiwan experienced a stable growing economy. Thus has led to a boost in the wealth effect, and consequently has increased the total balance deposit. At the end of 2004, the total deposits amounted to NT\$190,761 million, a sharp increase of NT\$ 20,746 million, or $12.20 \%$ increase compared to the end of previous year.

Looking forward to the year of 2005 , it is expected that both Taiwan and the world economy will continue the trend of steady economic growth. It is predicated that the deposits business will continue its growth owing to the positive economic trend. In addition, in order to increase our operational revenues and improve our profitability, we will persist to explore our sources of fee income.


## Deposits business for the past two years



## Loans Business

At the end of 2004, the bank's total outstanding loans amounted to NT\$ 135,734 million representing an increase of NT\$ 10,199 million, or $8.12 \%$ growth rate compared to the previous year. Among the increased amount, Personal and Consumer loans totaled NT\$6,221 million and corporate loans amounted to NT\$ 3,978 million compared with a year earlier.

Change of amount of loan business for the past two years

|  |  |  | Unit: NT\$ millions |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Secured loans | 2004 | $\mathbf{2 0 0 3}$ | Change |  |
| Unsecured loans | Amount | Amount | Amount | $\%$ |
| Total loans | 73,572 | 75,457 | $(1,885)$ | $(2.49)$ |

## Consumer Loans Business

In order to facilitate growing demands of the public, increase revenues and expand the scope of our services, we aggressively engaged in the consumer banking market since September of 1997. Aiming to rapidly increase our clients base by catering to the various different types of consumers, we commenced a range of products, such as "Small No-Collateral Loan", "Entrepreneurship Loan", "Credit Union Installment Loan", "Loan Replacement Project", "Government Employee Loan", "Correspondent Banking Employee Loan", "Small amount Credit Loan", "New Wed EZ Loan", "Easy Credit Loan", "Venture Capitalist Loan", "Consumer Products Installment Loan", "Auto Loan", and "Kintaro Cash Card" of revolving credit. Additionally, we also provide various loan packages for our premium customers, which include "Appreciation Plan", "Good Customer Plan", "Revolving Credit Union Loan Plan", "Internet Lottery for Kintaro cash card" and "Revolving Auto loan Plan" etc. to satisfy the diversity of customer needs.


## Change of amount of consumer loans business for the past two years

Unit: NT\$ millions

|  | Small amount credit loans |  | Cash card |  | Auto loans |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Credited <br> Amount | Year-end balance | Credited <br> Amount | Year-end balance | Credited <br> Amount | Year-end balance |
| 2003 | 12,180 | 13,646 | Note | 2,441 | 4,374 | 4,218 |
| 2004 | 21,234 | 23,192 | Note | 2,221 | 5,330 | 5,228 |
| Change | 9,054 | 9,546 |  | (220) | 956 | 1,010 |

[^0]
## Credit Cards Business

After the successful introduction of cartoon themed credit cards, we went forward to redesign "The Son of Taiwan Charity Card" in 2004. We also introduced the "Macoto Bank Cobras Card" after the Taiwanese baseball team, the "JAA Co-brand Card" and the "Miramar Entertainment Card". Due to the extreme success of these promotional credit cards, by August 2004, the total active credit cards achieved the goal of one million.

With the aim to constantly encourage credit card usage and to consolidate consumer loyalty, over the year 2004, we one after the other launched marketing campaigns such as "Online Jackpot", "Free-Gifts for cardholders", "Zero Interest Tax payment paid by credit cards", "2004 Yi Ran Festival", "2004 Tainan County Hu Tou Bei Carnival", "2004 Macoto Music Festival", "Department Store Spending Rewards Plan" and a zero-interest installment and low-interest payment plans for our cardholders. These promotional campaigns have been successful and boosted our credit card usage significantly. In 2004, the annual amount of consumption was NT\$17.3 billions, an increase of 3.4 billions compare to previous year.

In the future, we will continue to devote our efforts to develop innovative marketing products in order to attract premium customers and enhance our credit card's competitiveness. Such efforts will also further consolidate customer loyalty and provide our cardholders with comprehensive services.

Credit cards business for 2004 \& 2003
Unit: NT\$ thousand

| Item/Year | 2004 | 2003 |
| :---: | :---: | :---: |
| Total issuance(s) | $2,018,142$ | $1,538,060$ |
| Aggregate credit amount | $17,368,721$ | $13,946,803$ |
| Total cash advance amount | $3,543,912$ | $2,616,514$ |

## Trust Business

In 2004, our "Designated purpose trust funds investing in domestic native securities" amounted to NT\$ 6,343 million; our "Designated purpose trust funds investing in foreign securities" amounted NT\$ 427 million. The foreign currency trust funds investments in foreign securities totaled $\mathrm{NT} \$ 1,537$ million. The amount of underwriting totaled $\mathrm{NT} \$ 8,334,455$ million. At the end of 2004, the size of Trustwell Grand Dollar Growth Fund, TLAM Harvest Bond Fund and UBS Dragon Fund under our custody totaled NT\$ 1,861 million. The following table provides the comparison amount between the years 2003 and 2004.

Trust business for 2004 \& $2003 \quad$ Unit: NT\$ millions

| Item/Year | 2004 | 2003 | Change |
| :--- | :---: | :---: | :---: |
| Designated purpose trust funds investing in domestic native | 6,343 | 6,029 | 314 |
| securities | 427 | 300 | 127 |
| Designated purpose trust funds investing in foreign securities | 1,537 | 2,747 | $(1,210)$ |
| The Foreign currency trust funds investments in foreign securities | $8,334,455$ | 1,861 |  |
| Underwriting |  | $4,534,516$ | $(2,674)$ |
| Total Funds under our custody |  |  |  |

## International Banking Business

It is forecasted that the trend in the world economy will continue to grow, our bank has seized the opportunity of a favorable economic climate, and as a result, various departments of our foreign exchange business have grown. Comparisons of performance of each business in 2003 and 2004 are as follows:

In 2004, Import and export documentary volume reached US\$ 397 million, $72 \%$ more than the US\$ 166 million in 2003. The total amount of remittance business was up to US\$ 1,426 million, an increase of 276 million, a $24 \%$ growth rate compared with the 2003. Foreign currency deposits reached US\$ 98 million, an increase of 17 million, and or a growth rate of $20 \%$ from the previous year.

The past two years volume in foreign exchange
Unit: US\$

| Year | Item | Volume / balance at the end of the year | Items of transactions |
| :---: | :---: | :---: | :---: |
| 2003 | Import | 172,062,455 | 1,211 |
|  | Export | 59,024,917 | 1,099 |
|  | Outward Remittance | 541,366,437 | 18,907 |
|  | Inward Remittance | 608,198,152 | 5,730 |
|  | Forward Exchange | 163,436,628 | 138 |
|  | Guarantee | 8,514,340 | 8 |
|  | Demand deposit | 19,171,490 | --- |
|  | Time deposit | 62,229,187 | --- |
|  | Loans | 47,381,198 | --- |
| 2004 | Import | 297,326,697 | 1,526 |
|  | Export | 99,849,794 | 926 |
|  | Outward remittance | 728,280,483 | 20,435 |
|  | Inward remittance | 697,416,099 | 8,155 |
|  | Forward Exchange | 10,610,252 | 11 |
|  | Guarantee | 157,590 | 1 |
|  | Demand deposit | 53,839,063 | --- |
|  | Time deposit | 44,247,756 | --- |
|  | Loans | 69,970,057 | --- |

## Other Financial Data

a. Capital Adequacy

| (In NT\$ millions ) | 2004 |  |
| :--- | :---: | :---: |
| Capital | Amount | Amount |
| Tier I | 9,574 | 9,267 |
| Tier II | 5,322 | 5,161 |
| Tier III | 0 | 0 |
| Ratio | 6.39 | $\%$ |
| Tier I | 3.55 | 6.32 |
| Tier II | $(0.25)$ | 3.52 |
| Tier III | 9.69 | - |
| Deduction of long-term investment | $(0.51)$ |  |
| Total Capital adequacy (BIS) ratio |  | 9.33 |

b. Summary of Credit

Breakdown by Business Segment

| (ln NT\$ millions) | 2004 | Amount |
| :--- | :---: | :---: |
| Corporate | 53,388 | 49,381 |
| Loans | 49,558 | 46,453 |
| Guarantees | 1,481 | 1,672 |
| Acceptances | 244 | 417 |
| L/C Issuance | 2,105 | 839 |
| Individual | 104,548 | 96,190 |
| Loans | 86,176 | 79,082 |
| Credit Card-Receivable | 18,372 | 17,108 |
| Total Credit Exposures | 157,936 | 145,571 |

The above Credit exposures exclude loan collection
c. Corporate Credit Exposure

Distribution by Industry - Loans Breakdown by Business Segment

| (In NT\$ millions) | 2004 |  | 2003 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Amount | \% | Amount | \% |
| Manufacturing | 12,758 | 26 | 12,186 | 26 |
| Construction | 5,374 | 11 | 6,090 | 13 |
| Foreign Trade, Wholesale Trade and Eating-drinking | 8,165 | 16 | 6,192 | 13 |
| Places |  |  |  |  |
| Transportation, Storage and Communication | 3,114 | 6 | 2,637 | 6 |
| Securities and Futures | 2,000 | 4 | 1,344 | 3 |
| Real Estate | 5,239 | 11 | 4,714 | 10 |
| Business Services | 6,879 | 14 | 5,763 | 13 |
| Others | 6,029 | 12 | 7,527 | 16 |
| Total | 49,558 | 100 | 46,453 | 100 |

Manufacturing Industry Breakdown - Loans Breakdown by Business Segment

| (In NT\$ millions) | 2004 |  | 2003 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Amount | \% | Amount | \% |
| Food | 391 | 3 | 534 | 4 |
| Textile | 1,818 | 14 | 1,885 | 16 |
| Chemical | 402 | 3 | 470 | 4 |
| Plastic | 866 | 7 | 817 | 7 |
| Metal | 2,134 | 17 | 1,364 | 11 |
| Electrical \& Electronics Machinery | 3,944 | 31 | 3,327 | 27 |
| Transport Equipment | 3,114 | 24 | 2,231 | 18 |
| Others | 89 | 1 | 1,558 | 13 |
| Total | 12,758 | 100 | 12,186 | 100 |

d. Individual Credit Exposure

| (In NT\$ millions) | 2004 |  | 2003 |  |
| :--- | ---: | ---: | ---: | ---: |
| Mortgage Loans | Amount | $\%$ | Amount |  |
| Short Term Secured Loans | 46,060 | 54 | 49,313 | 62 |
| Others | 2,032 | 2 | 2,028 | 3 |
| Total | 38,084 | 44 | 27,741 | 35 |

e. Loans breakdown by Tenor

| (In NT\$ millions) | 2004 |  | 2003 |  |
| :--- | :--- | :--- | :--- | :--- |
|  | Amount | $\%$ | Amount |  |
| 1 year or less | 35,295 | 26 | 37,352 | 30 |
| Over 1 year to 7 years | 51,844 | 38 | 40,546 | 32 |
| Over 7 years | 48,595 | 36 | 47,637 | 38 |
| Total | 135,734 | 100 | 125,535 | 100 |

f. Summary of Overdue Credits

| (In NT\$ millions) | 2004 | 2003 |
| :---: | :---: | :---: |
|  | Amount | Amount |
| Total Overdue Credits | 4,769 | 5,415 |
| NPL Ratio (\%) | 3.51\% | 4.31\% |
| Bad Debt Reserve - $*$ Loans | 1,411 | 1,646 |
| * Guarantee Contingent Liabilities | 15 | 34 |
| * Credit Card Receivable | 635 | 270 |
| * Other Receivable | 81 | 66 |
| Total Bad Debt Reserve | 2,142 | 2,016 |

Overdue credits, according to MOF's definition, include (1) principal past due more than 3 months, and (2) interest past due more than 6 months, if principal payment is not past due, etc.
g. Summary of Deposits

| (In NT\$ million) |  | 2004 |  | 2003 |
| :--- | :---: | :---: | :---: | :---: |
|  | Amount | $\%$ | Amount | \% |
| Checking Account Deposits | 2,848 | 1.5 | 2,432 | 1.4 |
| Demand Deposits | 11,039 | 5.8 | 8,471 | 5.0 |
| Foreign Currency Demand Deposit | 1,718 | 0.9 | 651 | 0.4 |
| Saving-Demand Deposits | 44,843 | 23.5 | 39,826 | 23.4 |
| Subtotal | 60,448 | 31.7 | 51,380 | 30.2 |
| Time Deposits | 32,448 | 17.0 | 24,498 | 14.4 |
| Foreign Currency Time Deposit | 1,412 | 0.7 | 2,114 | 1.3 |
| Saving-Time Deposits | 96,453 | 50.6 | 92,023 | 54.1 |
| Subtotal | 130,313 | 68.3 | 118,635 | 69.8 |
| Total Deposits | 190,761 | 100.0 | 170,015 | 100.0 |

At the end of 2004, time deposits were $68.3 \%$ of total deposits.

| h. Quasi Liquid Assets | Security Investments |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| As of December 31 |  |  | As of December 31 |  |  |
| ( In NT\$ millions ) | 2004 | 2003 | ( In NT\$ millions ) | 2004 | 2003 |
| Cash and cash equivalents | 2,922 | 3,382 | Commercial Papers | - | - |
| Inter-bank Assets | 21,073 | 19,613 | Treasury Bill | - | - |
| Security Investments | 7,691 | 6,717 | Government Bonds | 2,197 | 1,809 |
|  |  |  | Corporate Bonds | 1,876 | 1,518 |
|  |  |  | Convertible Bonds | 775 | 436 |
|  |  |  | Listed Stocks | 713 | 1,175 |
|  |  |  | Bond Purchased Under Resale | 678 | 100 |
|  |  |  | Agreements |  |  |
|  |  |  | Financial Debenture | 850 | 317 |
|  |  |  | Mutual Funds | 5 | 939 |
|  |  |  | Beneficiary Securities | 750 | 164 |
|  |  |  | Negotiable Certificates of Deposit | 1 | 10 |
|  |  |  | Overseas marketable securities | 57 | 249 |
|  |  |  | Less Allowance for devaluation | (211) | - |
| Total | 31,686 | 29,712 | Total | 7,691 | 6,717 |
| Quasi Liquid Ratio | 13.93\% | 13.76\% |  |  |  |

i. Summary of Income and Expenses

| ( In NT\$ millions ) | 2004 |  | 2003 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Amount | \% | Amount | \% |
| Interest Income | 9,444 | -- | 8,638 | -- |
| Interest Expense | 2,770 | -- | 2,828 | -- |
| Net Interest Income | 6,674 | 119 | 5,810 | 119 |
| Provision for Loan Losses | 3,011 | 54 | 2,550 | 52 |
| Net Interest Income After Provision for Loan Losses | 3,663 | 65 | 3,260 | 67 |
| Fee Income ( Net) | 1,230 | 22 | 873 | 18 |
| Capital Gain on Stocks Trading (Net) | 154 | 3 | 724 | 14 |
| Other Operating Income | 545 | 10 | 40 | 1 |
| Operating Income | 5,592 | 100 | 4,897 | 100 |
| Operating and Administrative Expenses | 4,750 | 85 | 4,082 | 83 |
| Operating Profit | 842 | 15 | 815 | 17 |
| Non-operating Income ( Net) | (609) | (11) | (586) | (12) |
| Net Profit Before Income Tax | 233 | 4 | 229 | 5 |
| Provision for Income Tax | (27) | (1) | (46) | (1) |
| Net Profit | 206 | 3 | 183 | 4 |

## Financial Ratios

| Items | 2004 | 2003 |
| :---: | :---: | :---: |
| Financial Structure: |  |  |
| Debt to assets ratio (\%) | 95.19 | 95.03 |
| Deposit to equity ratio (\%) | 1,746.79 | 1,586.19 |
| Fixed assets to equity ratio (\%) | 91.66 | 86.24 |
| Debt-Paying Ability: |  |  |
| Current ratio (\%) | N/A | N/A |
| Liquidity ratio (\%) | 11.53 | 12.65 |
| Operational Capability: |  |  |
| Loans to deposits ratio (\%) | 71.15 | 73.83 |
| NPL ratio (\%) | 3.51 | 4.31 |
| Total assets turnover (\%) | 5.30 | 5.44 |
| Average operating income per employee (in TWD 1,000) | 4,511 | 4,016 |
| Average after-tax profit per employee (in TWD 1,000) | 79 | 70 |
| Profitability: |  |  |
| Return on total assets (\%) | 0.11 | 0.12 |
| Return on equity (\%) | 2.16 | 2.15 |
| Profit margin (\%) | 1.75 | 1.73 |
| Earnings per share | 0.29 | 0.26 |
| Cash Flows: | - | - |
| Cash flow ratio (\%) | - | - |
| Cash flow adequacy ratio (\%) | 23.17 | 67.85 |
| Cash flow reinvestment ratio (\%) | - | - |

Note:

* Return on Assets: Income before tax / Average assets
* Return on Equity: Income before tax / Average net worth


## Financial Report

Financial Statements for the Years Ended December 31, 2004 and 2003 and Independent Auditors' Report

## Independent Auditors' Report

To the Board of Directors and the Stockholders of Macoto Bank:

We have audited the accompanying balance sheets of Macoto Bank (the "Bank") as of December 31, 2004 and 2003, and the related statements of income, changes in stockholders' equity, and cash flows for the years then ended. These financial statements are the responsibility of the Bank's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the Rules Governing the Audit of Financial Statements of Financial Institutions by Certified Public Accountants and auditing standards generally accepted in the Republic of China. Those rules and standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

As described in Note 12 to the financial statements, the Bank incurred loss on disposal of non-performing loans amounted to NT \$5,000,521 thousand dollars for the year ended December 31, 2002. The Bank deferred and amortizes the loss over five years according to the "Law Governing Merger of Financial Institutions" which is not in conformity with generally accepted accounting principles in the Republic of China. The unamortized part is accounted as other assets - deferred loss. If the loss on disposal of non-performing loans is not deferred, the carrying value of deferred loss as of December 31, 2004 and 2003 should be reduced by NT \$2,000,209 thousand dollars and NT \$3,000,313 thousand dollars and retained earnings should be decreased by NT \$2,000,209 thousand dollars and NT \$3,000,313 thousand dollars, respectively.

In our opinion, based on our audits, except for the deferred loss on disposal of non-performing loans which is not in conformity with generally accepted accounting principles as described in the third paragraph, the financial statements present fairly, in all material respects, the financial position of Macoto Bank at December 31, 2004 and 2003 and the results of its operations and its cash flows for the years then ended, in conformity with Guidelines Governing the Preparation of Financial Reports by Public Bank (effective on January 1, 2004), Guidelines Governing the Preparation of Financial Reports by Securities Issuers (effective in 2003) and accounting principles generally accepted in the Republic of China.

January 29, 2005

## Notice to Readers

The accompanying financial statements are intended only to present the financial position, results of operations and cash flows in accordance with accounting principles and practices generally accepted in the Republic of China and not those of any other jurisdictions. The standards, procedures and practices to audit such financial statements are those generally accepted and applied in the Republic of China.

For the convenience of readers, the auditors' report and the accompanying financial statements have been translated into English from the original Chinese version prepared and used in the Republic of China. If there is any conflict between the English version and the original Chinese version or any difference in the interpretation of the two versions, the Chinese-language auditors' report and financial statements shall prevail. Also, as stated in Note 2 to the financial statements, the additional footnote disclosures that are not required under generally accepted accounting principles were not translated into English.

## Balance Sheets

DECEMBER 31, 2004 AND 2003
(In Thousands of New Taiwan Dollars)

| ASSETS | $\mathbf{2 0 0 4}$ | $\mathbf{2 0 0 3}$ |
| :--- | ---: | ---: |
|  |  |  |
| Cash and cash equivalents (Note 3) | $\mathbf{2 0 , 9 2 1 , 5 6 2}$ | $\$$ |
| Due from Central Bank of China and banks (Notes 4) | $21,072,894$ | $19,613,004$ |
| Short-term investments, net (Notes 2, 5 and 26) | $7,691,091$ | $6,716,686$ |
| Receivables, net (Notes 2, 6, 7, 24, 25, and 28) | $19,571,793$ | $18,532,451$ |
| Prepayments | 241,543 | 210,238 |
| Loans, net (Notes 2, 7, 25, and 28) | $134,325,745$ | $123,889,365$ |
| Long-term investments | $20,229,192$ | $21,307,692$ |
| Long-term investment - equity method (Notes 2, 8 and 35) | 187,845 | 511,891 |
| Long-term investment - cost method (Notes 2, 8 and 35) | 486,652 | 536,060 |
| Long-term investment in bonds (Notes 2, 8 and 26) | $19,554,695$ | $20,076,799$ |
| Other long-term investments (Notes 2 and 8) |  | $-182,942$ |
| Property and equipment, net (Notes 2, 9, 25 and 27) | $10,009,920$ | $9,244,223$ |
| Intangible asset - goodwill (Notes 2 and 10) | $1,347,362$ | $1,451,618$ |
| Other assets (Notes 2, 12 and 24) | $10,092,164$ | $11,539,568$ |
| TOTAL ASSETS | $227,503,266$ | $\$$ |

LIABILITIES AND STOCKHOLDERS' EQUITY

| LIABILITIES: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Bonds sold under repurchase agreements (Notes 2, 13 and 25) | \$ | 1,257,025 | \$ | 6,133,581 |
| Due to Central Bank of China and banks (Note 14) |  | 6,196,062 |  | 11,798,715 |
| Payables (Notes 2 and 15) |  | 2,934,504 |  | 3,314,333 |
| Advances received |  | 536,529 |  | 435,628 |
| Customer deposits (Notes 16 and 25) |  | 190,768,661 |  | 170,024,799 |
| Financial debenture (Note 17) |  | 14,514,300 |  | 13,214,300 |
| Other liabilities (Notes 2, 11 and 18) |  | 375,097 |  | 245,984 |
| Total liabilities | \$ | 216,582,178 | \$ | 205,167,340 |
| STOCKHOLDERS' EQUITY: |  |  |  |  |
| Common stock (Note 19) |  | 7,090,398 |  | 7,090,398 |
| Capital reserve (Note 20): |  |  |  |  |
| Premium on capital stock |  | 2,682,834 |  | 2,682,834 |
| Other capital reserve |  | 5,449 |  | 5,449 |
| Retained earnings (Note 21): |  |  |  |  |
| Legal reserve |  | 282,120 |  | 227,308 |
| Special reserve |  | 658,278 |  | 530,385 |
| Accumulated earnings |  | 206,210 |  | 182,705 |
| Other adjustments on stockholders' equity |  |  |  |  |
| Cumulative translation adjustments (Note 2) |  | $(4,201)$ |  | - |
| Total stockholders' equity |  | 10,921,088 |  | 10,719,079 |

COMMITMENTS AND CONTINGENCIES (Notes 2, 27 and 29)

| TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY | $\$$ | $227,503,266$ | $\$$ | $215,886,419$ |
| :--- | :--- | :--- | :--- | :--- |

The accompanying notes are an integral part of the financial statements.

## Statements of Income

YEARS ENDED DECEMBER 31, 2004 AND 2003
(In Thousands of New Taiwan Dollars, Except Earnings Per Share)

## OPERATING REVENUES (Note 2):

| Interest income (Note 25) | $\$ 9,443,800$ |
| :--- | ---: |
| Service fees (Note 25) | $\mathbf{8 , 6 1 8 , 4 8 9}$ |
| Gain on sale of short-term investments (Note 2) | 153,495 |
| Other operating income (Notes 2 and 8) | 544,922 |


| Total operating revenues | $11,760,706$ | $10,541,468$ |
| :--- | :--- | :--- |

OPERATING COSTS AND EXPENSES:

| Interest expenses (Note 25) | $2,827,684$ |  |
| :--- | ---: | ---: |
| Service charges | $2,769,763$ | 266,582 |
| Provision for reserve accounts (Notes 2 and 7) | $3,010,731$ | $2,549,940$ |
| Other operating costs (Notes 2) | 10,502 | - |
| Operating expenses (Notes 10, 11, 22 and 27) | $4,739,576$ | $4,082,518$ |


| Total operating costs and expenses | 10,918,581 | 9,726,724 |
| :---: | :---: | :---: |
| INCOME FROM OPERATIONS | 842,125 | 814,744 |
| NON-OPERATING INCOME | 426,262 | 458,304 |
| NON-OPERATING EXPENSES (Note 23) | 1,035,142 | 1,044,306 |
| INCOME BEFORE INCOME TAX | 233,245 | 228,742 |
| PROVISION FOR INCOME TAX (Notes 2 and 24) | $(27,035)$ | $(46,037)$ |
| NET INCOME | \$ 206,210 | \$ 182,705 |
| BASIC EARNINGS PER SHARE - Before income tax (Note 19) | \$0.33 | \$0.32 |
| BASIC EARNINGS PER SHARE - After income tax (Note 19) | \$0.29 | \$0.26 |

The accompanying notes are an integral part of the financial statements.

## Statements of Changes In Stockholders' Equity

YEARS ENDED DECEMBER 31, 2004 AND 2003
(In Thousands of New Taiwan Dollars)

|  | Common <br> Stock | Capital <br> Reserve | Retained Earnings |  |  | Cumulative <br> Transaction <br> Adjustments | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Legal <br> Reserve | Special <br> Reserve | Accumulated Earnings |  |  |
| BALANCE, JANUARY 1, 2003 | \$ 7,090,398 | \$ 2,686,503 | \$ 178,043 | \$ | \$ 579,650 | \$ | \$ 10,534,594 |
| Appropriations and distributions: |  |  |  |  |  |  |  |
| Legal reserve (Note 21) | - | - | 49,265 | - | $(49,265)$ | - | - |
| Accumulated earnings transferred to special reserve for loss on sale of non-performing loans not fullyamortized (Note 21) | - | - | - | 530,385 | $(530,385)$ | - | - |
| Adjustment due to change of ownership interest on equitymethod investees (Note 20) | - | 1,780 | - | - | - | - | 1,780 |
| Net income for 2003 | - | - | - | - | 182,705 | - | 182,705 |
| BALANCE, DECEMBER 31, 2003 | 7,090,398 | 2,688,283 | 277,308 | 530,385 | 182,705 | - | 10,719,079 |

Appropriations and distributions:
Legal reserve (Note 21) - $\quad$ - $\quad 54,812 \quad-\quad(54,812)$
Accumulated earnings transferred
to special reserve for loss on sale
of non-performing loans not fully-
amortized (Note 21)

Cumulative translation adjustments (Note 2)

Net income for 2004
206,210
206,210

BALANCE, DECEMBER 31, 2004 \$ 7,090,398 $\$ 2,688,283 \quad \$ \quad 282,120 \quad \$ 658,278$ \$ $206,210 \quad \$ \quad(4,201) \$ \quad 10,921,088$

See notes to financial statements.

## Statements of Cash Flows

YEARS ENDED DECEMBER 31, 2004 AND 2003
(In Thousands of New Taiwan Dollars)

## CASH FLOWS FROM OPERATING ACTIVITIES:

| Net income | \$ | 206,210 | \$ | 182,705 |
| :---: | :---: | :---: | :---: | :---: |
| Adjustments to reconcile net income to net cash provided by (used |  |  |  |  |
| in)operating activities |  |  |  |  |
| Depreciation |  | 323,199 |  | 314,658 |
| Amortization |  | 163,657 |  | 138,501 |
| Amortization of loss on disposal of non-performing loans |  | 1,000,104 |  | 1,000,104 |
| Provision for doubtful accounts and loan losses |  | 2,673,249 |  | 2,549,940 |
| Devaluation (value recovery) of short-term investment |  | 211,405 |  | $(732,290)$ |
| Provision of reserve for default and trading losses |  | 5,806 |  | - |
| Provision for devaluation of pledged properties taken-over |  | 140,000 |  | - |
| Reversion of reserve for guarantee |  | $(19,729)$ |  | - |
| Amortization of premium on long-term investments |  | 64,113 |  | 66,479 |
| Cash dividend from equity method long-term investment |  | 23,149 |  | 18,787 |
| Gain on disposal of long-term investments |  | $(264,774)$ |  | - |
| Equity in gains of equity method investees |  | $(106,651)$ |  | $(3,580)$ |
| (Gain) loss on sale and disposal of property and equipment and pledged |  |  |  |  |
| properties taken-over |  | $(9,904)$ |  | 37,737 |
| Net changes in operating assets and liabilities |  |  |  |  |
| Receivables |  | $(1,418,224)$ |  | $(8,565,600)$ |
| Prepayments |  | $(31,305)$ |  | $(30,724)$ |
| Deferred tax asset |  | $(22,011)$ |  | 42,605 |
| Payables |  | $(379,829)$ |  | 388,581 |
| Advances received |  | 100,901 |  | 19,278 |
| Accrued pension liabilities |  | 6,763 |  | $(6,464)$ |
| Net cash provided by (used in ) operating activities |  | 2,666,129 |  | $(4,579,283)$ |

## CASH FLOWS FROM INVESTING ACTIVITIES:

| (Increase) decrease in due from Central Bank of China and banks | $(1,459,890)$ | 1,659,347 |
| :---: | :---: | :---: |
| Increase in short-term investments | $(1,185,810)$ | $(3,900,279)$ |
| Increase in loans | $(10,201,710)$ | $(21,262,946)$ |
| Write-offs of doubtful accounts and loan losses | $(2,529,037)$ | $(1,842,873)$ |
| Increase in long-term investments | $(67,938)$ | $(407,640)$ |
| Proceeds from disposal of long-term investments | 785,467 | - |
| Decrease (increase) in long-term bond investments | 640,933 | $(8,018,043)$ |
| Purchase of property and equipment | $(1,159,530)$ | $(804,891)$ |
| Proceeds from sale of property and equipment | 14,975 | 6,622 |
| Decrease (increase) in refundable deposits | 1,062,520 | $(3,893,494)$ |
| Increase in pledged properties taken-over | $(1,090,391)$ | $(1,285,153)$ |
| Disposal of pledged properties taken-over | 411,231 | 197,948 |
| Increase in deferred charges | $(47,887)$ | $(98,516)$ |
| $\underline{\text { Proceeds from disposal of non-performing loans }}$ | - | 918,400 |
| Net cash used in investing activities | $(14,827,067)$ | $(38,731,518)$ |

## Statements of Cash Flows

YEARS ENDED DECEMBER 31, 2004 AND 2003
(In Thousands of New Taiwan Dollars)

|  | 2004 |  | 2003 |  |
| :---: | :---: | :---: | :---: | :---: |
| CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| Increase (decrease) in bonds sold under repurchase agreements | \$ | $(4,876,556)$ | \$ | 6,111,497 |
| (Decrease) increase in due to Central Bank of China and banks |  | $(5,602,653)$ |  | 7,172,841 |
| Increase in customer deposits |  | 20,743,862 |  | 21,548,869 |
| Increase in security deposits received |  | 133,393 |  | 9,533 |
| Increase in financial debenture |  | 1,300,000 |  | 8,700,000 |
| Appropriated loan fund |  | 2,880 |  | 20,790 |
| Net cash provided by financing activities |  | 11,700,926 |  | 43,563,530 |
| NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS |  | $(460,012)$ |  | 252,729 |
| CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR |  | 3,381,574 |  | 3,128,845 |
| CASH AND CASH EQUIVALENTS, END OF YEAR | \$ | 2,921,562 | \$ | 3,381,574 |

SUPPLEMENTARY DISCLOSURE OF CASH FLOW INFORMATION
Cash paid during the year

| Interest | $\$$ | $2,776,665$ | $\$ 2,865,190$ |  |
| :--- | :---: | :---: | :---: | :---: |
| Income tax | $\$$ | 149,944 | $\$$ | 65,870 |

SUPPLEMENTARY DISCLOSURES OF NONCASH INVESTMENT AND
FINANCING ACTIVITIES:


The accompanying notes are an integral part of the financial statements

# Notes To Financial Statements 

YEARS ENDED DECEMBER 31, 2004 AND 2003
(In Thousands of New Taiwan Dollars, Unless Stated Otherwise)

## 1. ORGANIZATION AND OPERATIONS

On September 23, 1996, the Third Credit Cooperative of Taipei, a credit union, was approved by the Taiwan Ministry of Finance to reorganize into a commercial bank named Macoto Bank (the "Bank"). The name was officially changed to Macoto Bank in January 2002. The Bank is engaged in providing general commercial banking services to customers. Also, the Bank is engaged in customer deposits, personal installment and term loans, bankers' acceptances, foreign exchange transactions, commercial lending, letters of credit, wire transfer services, government bonds, short-term bill and marketable equity security investments, issuing credit card, and engaging in the operations of trust business and custodian of trust funds, etc.

The Bank acquired all of the assets and assumed all of the liabilities of the Second Credit Cooperative of Hsinchu, the Eighth Credit Cooperative of Taichung, the Second Credit Cooperative of Chiayi and the Credit Cooperative of Gang Shang (credit unions) on January 5, 1997, January 1, 1998, August 31, 2001 and September 14, 2001, respectively. The acquisitions were approved by the Republic of China (ROC) Ministry of Finance.

As of December 31, 2004 and 2003, there are 2,607 and 2,625 employees, respectively, in the Bank.

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## Basis of Presentation

The accompanying financial statements have been prepared in conformity with the Guidelines Governing the Preparation of Financial Reports by Public Banks (effective on January 1, 2004), Guidelines Governing the Preparation of Financial Reports by Securities Issuers (effective in 2003) and accounting principles generally accepted in the Republic of China. In preparing financial statements in conformity with these guidelines and principles, the Bank is required to make certain estimates and assumptions that could affect the amounts of loans, discounts, bills purchased, accounts receivable, interest receivable, guarantees, pension, accrued litigation loss, deferred income tax, and warranty. Actual results could differ from these estimates. According to SFAS No. 28 Disclosures in the Financial Statements of Banks, accounts included in the Bank's financial statements were not classified as current or noncurrent

For the convenience of readers, the accompanying financial statements have been translated into English from the original Chinese version prepared and used in the Republic of China. If there is any conflict between the English version and the original Chinese version or any difference in the interpretation of the two versions, the Chinese-language financial statements shall prevail. However, the accompanying financial statements do not include English translation of the additional footnote disclosures that are not required under generally accepted accounting principles but are required by the Securities and Futures Bureau (SFB, formerly the "Securities and Futures Commission" before July 1, 2004) for their oversight purposes.

The Bank's significant accounting policies are summarized as follows:

## Short-Term Investments

Short-term investments mainly consist of government bonds, corporate bonds, financial bonds, marketable equity securities, bonds purchased under resale agreements, convertible bond, convertible certificates of deposit, beneficiary securities and mutual funds. These short-term investments are recorded at their original cost at acquisition date. The equity securities, non-equity securities and mutual funds are treated as investment portfolios and are stated at the lower of aggregate cost or market as of the balance sheet dates. Market values for listed public company stocks are determined based on the average closing price of the last month of the current year. Market values for mutual funds are determined based on the net values per unit as of the balance sheet dates. Costs of the marketable securities sold are
determined using the moving average method. Stock dividends received are not recognized as income, instead are reflected as an increase in the number of shares held.

Under the Guidelines Governing the Preparation of Financial Reports by Public Banks, effective on January 1, 2004, the repurchase/ resale transactions are treated as financing, no longer treated as outright purchases and sales.

## Allowances for Doubtful Accounts and Loan Losses and Reserve for Guarantee

Allowances provided for loans, discounts, bills purchased, accounts receivable, interest receivables and guarantees are determined based on management's evaluation of the collectibility of individual accounts, the borrowers'/clients' financial condition and payment history, past loss experience and other pertinent factors, in accordance with "Rules for Bank Assets Evaluation, Loss Reserve Provision, and Disposing of Overdue Loans, Delinquent Loans and Bad Debts" issued by the MOF. According to said rules, at a minimum, if the loans, discounts, bills purchased, accounts receivable, interest receivables and guarantees are deemed unrecoverable, they should be provided in full and losses should be recognized as an expense currently, and if the recovery possibility is deemed low, no less than $50 \%$ of the loan amount should be provided and the losses should also be recognized as an expense currently.

Accounts deemed uncollectible are written off with the approval of the Board of Directors.

## Recognition of Revenues

Interest revenue on loans is recorded on the accrual basis. No interest revenue is recognized in the accompanying financial statements on loans and other credits extended by the Bank that are classified as nonperforming loans. The interest revenue on those loans/ credits is recognized upon collection. Under Ministry of Finance regulations, the interest revenue on credits for which agreements have been reached to extend their maturities is recognized upon collection.

Service fees are recorded as income upon receipt or substantial completion of activities involved in the earnings process.

## Long-Term Investments

Long-term investments consist of beneficiary securities, non-listed stocks and government bonds. The stocks are recorded at cost, while bonds are stated at cost with any premium or discount amortized to interest income over the life of the bonds using the straight-line method

Investments are accounted for by the equity method of accounting when the ownership interest of the Bank, or of the Bank and its subsidiary combined, is $20 \%$ or more; or when the Bank or its subsidiary can exercise significant influence. Investment in companies in which the Bank's ownership interest is less than $20 \%$ and over which the Bank is unable to exercise significant influence is accounted for by the cost method. The difference between the cost of investment and the net value of ownership interest is amortized over 5 years using the straight-line method.

## Property and Equipment

Property and equipment are stated at cost less accumulated depreciation. Major replacements and improvements are capitalized, while regular repairs and maintenance are expensed in the period incurred.

Depreciation is provided on a straight-line basis over the estimated useful lives of the assets. Depreciation is continued for the remaining salvage value of the property, plant and equipment if such assets are still in operation after reaching their estimated useful lives. Any gain or loss resulting from sale of the assets is recorded to non-operating income or expense in the current year.

## Goodwill

The excess of cost over the fair value of acquired identifiable assets, referred to as Goodwill, is amortized using the straight-line method over twenty years under the Statement of Financial Accounting Standards ("SFAS") No. 25, " The Purchase Method of Accounting for Business Consolidation," Paragraph 4, issued by the Accounting Research and Development Foundation of the ROC.

## Pension Plan

The Bank has a pension plan (the "Plan") covering all eligible employees. According to the Plan, the retirement benefits are based on an employee's years of service and average compensation for the six-month period before retirement.

The Plan's fund is administered by a Pension Fund Administration Committee and is deposited with an authorized bank. The Bank recognizes the pension cost according to SFAS No. 18, "Accounting for Pension," issued by the Accounting Research and Development Foundation of the ROC.

The employee's retirement fund is not included in the financial statements.

## Pledged Properties Taken-over

Pledged properties are recorded at estimated net present value at the date of acquisition, and are stated at lower of cost or net present value at December 31 of the respective years.

## Deferred Charges

Deferred charges are stated at cost and amortized using the straight-line method. Deferred charges are included in other assets.

## Deferred Loss

Deferred loss resulted from the disposal of non-performing loans to asset management company. According to the "Law Governing Merger of Financial Institution" and the File No. 091300051 issued by the Ministry of Finance, the deferred loss is amortized over 5 years.

## Income Tax

Inter-period income tax allocation is applied, in which tax effects of loss carryforward, deductible temporary differences and income tax credits are recognized as deferred income tax assets, and those of taxable temporary differences are recognized as deferred income tax liabilities. A valuation allowance is provided for deferred income tax assets that are not certain to be realized.

According to the ROC SFAS No. 12, the Bank recognized the tax benefit from the tax credit earned at the year the expenditure arises from research and development and personnel training expenditure.

Under the Amended Income Tax Law of ROC, a 10\% additional income tax is levied on distributable earnings earned in 1998 onward that remain undistributed in the following year. The $10 \%$ additional income tax is recognized in the year the shareholders held their meeting and decided to retain the earnings.

Adjustment of prior years' income tax is added to or deducted from current income tax expense in the year the adjustment is made.

## Foreign Currency Transactions

The Bank records foreign currency transactions in the respective currencies in which these are denominated at rates when the transactions occur. Gains or losses, caused by different foreign exchange rates applied when foreign currency receivables and payables are settled, are credited to or charged against current income. Assets and liabilities denominated in foreign currencies are translated at the exchange rates at balance sheet date, and any resulting gains or losses are credited to or charged against current income.

Long-term equity investments denominated in foreign currencies are restated at the balance sheet date exchange rates. The related translation adjustments net of deferred tax assets (liabilities), are reported as "Cumulative Translation Adjustments", which is a separate component of stockholders' equity.

## Commitments and Contingencies

The Bank estimates any contingent loss that meets two basic requirements:
(a) Information available prior to issuance of the financial statements indicates that it is probable that an asset has been impaired or that a liability has been incurred at the date of the financial statements.
(b) The amount of the loss can be reasonably estimated.

If a loss is probable or estimable, but not both, or if there is at least a reasonable possibility that a liability may have been incurred, the nature of the contingency must be disclosed in a footnote, along with an estimate of the possible loss or the range of the possible loss if an estimate can be made.

## Derivative Financial Instruments

The Bank is party to certain derivative transactions, including forward exchange contracts, currency swaps. These contracts are entered into for purposes of reducing the Bank's foreign exchange rate risks.

## Forward Exchange Contracts

Forward exchange contracts ("forward contracts") engaged by the Bank pertains to an agreement to exchange different currencies at a specified future date and at a specified rate (the "forward rate").

The forward exchange contracts are for trading purpose. The gain or loss from the difference between the contracted forward rates and spot rates at settlement is credited or charged to current income. The gain or loss on these forward contracts is computed by multiplying the foreign currency amount of the forward contract by the difference between the forward rate available for the remaining maturity of the contract and the contracted forward rate (or the forward rate last used to measure a gain or loss on that contract for an earlier period). The gain or loss is recognized in income for the current period. No separate accounting recognition is given to the discount or premium on these forward contracts not qualified for hedge accounting.

## Currency Swaps

Foreign-currency spot-position assets or liabilities on currency swap contracts are recorded at spot rates when the transactions occur, while the corresponding forward-position assets or liabilities are recorded at the contracted forward rates. The difference between spot rate on the contract date and contracted forward rate is amortized by the straight-line method over the term of the contract and recorded as interest income or expense. On the balance sheet date, the receivable and payable contracts are netted out. Currency Swaps are used for nontrading purpose.

## Interest Rate Swaps

Interest rate swaps ("IRSs"), which are used for nontrading purpose, involve no exchange of principal either at inception or upon maturity, rather, they involve the periodic exchange of interest payments, between the floating and the fixed interest rates, arising from an underlying notional principal amount. IRSs are recorded on the contract dates using memorandum entries. The net interest receivable/ payable upon each settlement is recorded as an adjustment to interest revenue/ expense associated with the items being hedged.

## Asset Swaps

Asset swaps, which are used for nontrading purpose, are exchanged between the fixed interest rates of foreign currency convertible bonds and bills and the market floating interest rates. Asset swaps are recorded on the contract dates using memorandum entries. Asset swaps are to avoid the interest rate risk of foreign currency convertible bonds and bills, and therefore the net interest receivable/ payable upon each settlement is recorded as an adjustment to interest revenue/ expense associated with the items being hedged.

## Non-Derivative Financial Instruments

The valuation of financial assets and liabilities and the recognition of profits or losses as a result of the valuation are based on the accounting policies previously mentioned and the GAAP of ROC.

## Reclassifications

Certain 2003 accounts have been reclassified to conform to the 2004 financial statement presentation.

## 3. CASH AND CASH EQUIVALENTS

As of December 31, 2004 and 2003, cash consisted of the following:

|  | $\mathbf{2 0 0 4}$ | $\mathbf{2 0 0 3}$ |  |
| :--- | :--- | :---: | :---: |
|  |  |  |  |
| Cash | $\$ 1,537,305$ | $\$ 1,551,618$ |  |
| Notes and checks for clearing | 810,616 | $1,290,514$ |  |
| Foreign currencies | 126,246 | 139,873 |  |
| Due from banks | 447,395 | 399,569 |  |
|  |  |  | $\$ 3,381,574$ |
| Total | $\$$ | $2,921,562$ | $\$$ |

4. DUE FROM CENTRAL BANK OF CHINA AND BANKS

As of December 31, 2004 and 2003, due from Central Bank of China and banks consisted of the following:

|  | $\mathbf{2 0 0 4}$ | $\mathbf{2 0 0 3}$ |
| :--- | :---: | :---: |
| Negotiable certificate of deposit issued by Central Bank of China | $\$ 12,115,170$ | $\$ 12,821,170$ |
| Bank reserves - demand deposit, Central Bank of China | $4,880,946$ | $4,167,733$ |
| Bank reserves - checking account, Central Bank of China | $2,672,715$ | $2,414,749$ |
| Bank reserves - foreign currency | 3,192 | 3,398 |
| Deposits in Financial Information Exchange Center | 201,664 | 53,053 |
| Call loans to banks | $1,199,207$ | 152,901 |
| Total | $\$ 21,072,894$ | $\$ 19,613,004$ |

As prescribed by the ROC Banking Law, the Bank is required to maintain a bank reserve with the Central Bank of China for its outstanding demand deposits and checking accounts on a monthly basis. The bank reserves are determined based on the average amount of deposits in each month and legal bank reserve rate. The bank reserve for demand deposit cannot be withdrawn until the monthly adjustment on the bank reserve is made.

## 5. SHORT-TERM INVESTMENTS

As of December 31, 2004 and 2003, short-term investments consisted of the following:

|  | 2004 |  | 2003 |  |
| :---: | :---: | :---: | :---: | :---: |
| Government bonds | \$ | 2,196,984 | \$ | 1,809,173 |
| Financial debenture |  | 849,764 |  | 316,597 |
| Corporate bonds |  | 1,875,680 |  | 1,518,663 |
| Convertible bonds |  | 775,228 |  | 435,968 |
| Listed stocks |  | 713,318 |  | 1,174,537 |
| Bond purchased under resale agreements |  | 678,416 |  | 100,000 |
| Mutual funds |  | 5,000 |  | 938,926 |
| Beneficiary securities |  | 749,660 |  | 163,998 |
| Overseas marketable securities |  | 57,450 |  | 248,776 |
| Negotiable certificates of deposit |  | 996 |  | 10,048 |
| Subtotal |  | 7,902,496 |  | 6,716,686 |
| Less allowance for devaluation |  | $(211,405)$ |  | - |
| Total | \$ | 7,691,091 | \$ | 6,716,686 |

As of December 31, 2004 and 2003, bond purchased under resale agreements will be subsequently sold at $\$ 678,926$ thousand and \$100,019 thousand, respectively.

A portion of government bonds is pledged as a trust fund reserve as described in Note 26.

## 6. RECEIVABLES

As of December 31, 2004 and 2003, receivables consisted of the following:

|  | $\mathbf{2 0 0 4}$ | $\mathbf{2 0 0 3}$ |  |
| :--- | ---: | ---: | ---: |
|  |  |  |  |
| Notes receivable | $\$$ | 10,819 | $\$$ |
| Accounts receivable, net | $17,971,520$ | 5,499 |  |
| Interests receivable | 784,473 | $16,942,892$ |  |
| Other receivables, net | 448,922 | 756,171 |  |
| Accrued revenue | 15,000 | 268,737 |  |
| Customers' liabilities under acceptances | 244,139 | 32,719 |  |
| Income tax refundable | 96,617 | 416,640 |  |
| Forward exchange contracts receivable, net | 303 | 97,966 |  |
|  |  |  | 11,827 |
| Total | $\$ 19,571,793$ | $\$$ | $18,532,451$ |

## 7. LOANS, NET (INCLUDING OVERDUE LOANS)

As of December 31, 2004 and 2003, loans consisted of the following:

|  | 2004 |  | 2003 |  |
| :---: | :---: | :---: | :---: | :---: |
| Secured loans due within one year and overdrafts | \$ | 13,830,278 | \$ | 14,917,976 |
| Secured loans due from one to seven years |  | 11,952,078 |  | 11,416,341 |
| Secured loans due more than seven years |  | 44,006,836 |  | 44,193,191 |
| Loans due within one year and overdrafts |  | 16,526,146 |  | 15,738,425 |
| Loans due from one to seven years |  | 39,892,165 |  | 29,129,974 |
| Loans due more than seven years |  | 4,587,840 |  | 3,444,110 |
| Export bill negotiated |  | 264,954 |  | 53,426 |
| Bills and notes discounted |  | 2,921 |  | 6,856 |
| Exchange bills negotiated |  | 3,074 |  | - |
| Delinquent loans |  | 4,670,717 |  | 6,635,000 |
| Subtotal |  | 135,737,009 |  | 125,535,299 |
| Less allowance for loan losses |  | $(1,411,264)$ |  | $(1,645,934)$ |
| Loans, net | \$ | 134,325,745 | \$ | 123,889,365 |

## Allowance for Loan Losses and Accounts Receivable

Allowance for loan losses and accounts receivable at December 31, 2004 and 2003 consisted of the following:

|  | Unrecovery <br> Risk for <br> Particular <br> Loans | Unrecovery <br> Risk for Overall Loan <br> Portfolio (Excluding <br> the Particular Loans) | Total |
| :--- | :---: | :---: | :---: | :---: |


|  | 2003 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Unrecovery Risk for Particular Loans |  | Unrecovery Risk for Overall Loan Portfolio (Excluding the Particular Loans) |  | Total |  |
| Balance, January 1, 2003 | \$ | 949,734 | \$ | 325,941 | \$ | 1,275,675 |
| Provision for loan losses and doubtful receivable |  | 2,263,660 |  | 286,280 |  | 2,549,940 |
| Write offs |  | $(1,842,873)$ |  | - |  | $(1,842,873)$ |
| Balance, December 31, 2003 | \$ | 1,370,521 | \$ | 612,221 | \$ | 1,982,742 |

## 8. LONG-TERM INVESTMENTS

As of December 31, 2004 and 2003, long-term investments consisted of the following:

|  | $\mathbf{2 0 0 4}$ | $\mathbf{2 0 0 3}$ |
| :--- | ---: | ---: |
|  |  |  |
| Long-term bond investments | $\$ 19,554,695$ | $\$ 20,076,799$ |
| Long-term equity investments | 674,497 | $1,047,951$ |
| Other long-term investments | - | 182,942 |
|  |  | $\$ 20,229,192$ |
| Total |  | $\$ 21,307,692$ |

Portion of long-term bond investments is sold under repurchase agreements and pledged as refundable deposits and as a collateral of financial debenture as described in Note 26.

The Bank is approved by authority to establish Macoto Finance (HK) Limited in Hong Kong in June, 2004. The capital of Macoto Finance (HK) Limited is HKD 15,600 thousand.

Amortization of the excess of cost of the long-term equity investment under equity method over net identifiable assets, recorded as goodwill, for the years ended December 31, 2004 and 2003 and their balances as of those dates are summarized as follows:

| Investee | Cost Excess of <br> the Investment | Current Period <br> Amortization | Accumulated <br> Amortization | Unamortized <br> Balance |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Macoto Security Co., Ltd. | $\$ 49,301$ | $\$ 24,100$ | $\$ 49,301$ | $\$$ | - |


| Investee | Cost Excess of <br> the Investment | Current Period <br> Amortization | Accumulated <br> Amortization | Unamortized Balance |
| :---: | :---: | :---: | :---: | :---: | :---: |

The shareholders of Macoto Security Co., Ltd. approved to process the liquidation of Macoto Security Co., Ltd on December 22, 2003. The Board of Directors approved March 26, 2004 as the liquidation date.

The Bank's equity in earnings of equity method investees for the years ended December 31, 2004 and 2003 is summarized as follows:

2004

|  | 2004 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Investee | Net Earnings | Average Ownership Percentage |  | Equity in Earnings |
| Macoto Life Insurance Agency Co., Ltd. | \$ 73,071 | 100.00\% |  | 73,071 |
| Macoto Property Insurance Agency Co., Ltd. | 4,023 | 100.00\% |  | 4,023 |
| Macoto Marketing Consultant Co., Ltd. | 63,092 | 49.70\% |  | 31,357 |
| Macoto Finance (HK) Limited | $(1,800)$ | 100.00\% |  | $(1,800)$ |
| Total |  |  |  | 106,651 |
|  |  | 2003 |  |  |
| Investee | Net Earnings | Average Ownership Percentage |  | Equity in Earnings |
| Macoto Life Insurance Agency Co., Ltd. | \$ 24,056 | 100.00\% |  | 24,056 |
| Macoto Property Insurance Agency Co., Ltd. | 1,929 | 100.00\% |  | 1,929 |
| Macoto Marketing Consultant Co., Ltd. | $(6,438)$ | 77.54\% |  | $(4,992)$ |
| Macoto Security Co., Ltd. | $(7,783)$ | 97.04\% |  | $(7,553)$ |
| Total |  |  |  | 13,440 |

According to Guidelines Governing the Preparation of Financial Reports by Public Banks, the net earnings of Macoto Property Insurance Agency Co., Ltd., an equity method investee, is not necessary to be certified by Certified Public Accountants.

Macoto Life Insurance Agency Co., Ltd., Macoto Property Insurance Agency Co., Ltd., Macoto Marketing Consultant Co., Ltd. and Macoto Security Co., Ltd. are incorporated as subsidiaries of the Bank but were not consolidated because they do not qualify for consolidation. As permitted under SFAS No. 7, "Accounting for Consolidated Financial Statements," and other related laws, financial statements of majority-owned subsidiaries ( $50 \%$ or more) are not consolidated with those of the parent company when (a) both the total assets and total sales of the subsidiaries individually are less than $10 \%$ of those of the parent company, and when (b) both the accumulated total assets and the accumulated total sales of the subsidiaries collectively are less than $30 \%$ of those of the parent company.

## 9. PROPERTY AND EQUIPMENT

As of December 31, 2004 and 2003, property and equipment consisted of the following:

| Investee | 2004 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Cost | Accumulated Depreciation |  | Carrying Value |  |
| Land | \$ | 6,214,538 | \$ | - | \$ | 6,214,538 |
| Buildings |  | 1,926,043 |  | 401,747 |  | 1,524,296 |
| Computer equipment |  | 756,117 |  | 401,999 |  | 354,118 |
| Transportation facilities and vehicles |  | 33,102 |  | 20,779 |  | 12,323 |
| Miscellaneous equipment |  | 959,275 |  | 482,944 |  | 476,331 |
| Advance payment on construction in-process and equipment |  | 1,428,314 |  | - |  | 1,428,314 |
| Total | \$ | 11,317,389 | \$ | 1,307,469 | \$ | 10,009,920 |
|  | 2003 |  |  |  |  |  |
| Investee |  | Cost |  | ccumulated epreciation |  | Carrying Value |
| Land | \$ | 5,922,439 | \$ | - | \$ | 5,922,439 |
| Buildings |  | 1,888,934 |  | 360,776 |  | 1,528,158 |
| Computer equipment |  | 628,660 |  | 373,090 |  | 255,570 |
| Transportation facilities and vehicles |  | 32,862 |  | 16,493 |  | 16,369 |
| Miscellaneous equipment |  | 1,035,338 |  | 445,444 |  | 589,894 |
| Advance payment on construction in-process |  | 931,793 |  | - |  | 931,793 |
| Total | \$ | 10,440,026 | \$ | 1,195,803 | \$ | 9,244,223 |

As of December 31, 2004 and 2003, the insurance coverage on fixed assets and pledged properties taken-over (see Note 12) amounted to $\$ 4,901,112$ thousand and $\$ 4,613,901$ thousand, respectively.
10. GOODWILL

The goodwill which resulted from the acquisition was determined in accordance with SFAS No. 25, "Business Combination - Accounting Treatment under Purchase Method". The goodwill is amortized using the straight-line method over 20 years. As of December 31, 2004 and 2003, the balances of goodwill are calculated as follows:

|  | $\mathbf{2 0 0 4}$ | $\mathbf{2 0 0 3}$ |  |
| :--- | :---: | :---: | :---: |
| Original amount | $\$$ |  |  |
| Less accumulated amortization | $2,082,113$ | $(734,751)$ | $2,082,113$ |
|  |  |  | $(630,495)$ |
| Total | $\$ 1,347,362$ | $\$$ | $1,451,618$ |

For the years ended December 31, 2004 and 2003, the goodwill amortization expenses of $\$ 104,256$ and $\$ 104,255$ are included in operating expenses.

## 11. PENSION PLAN

In accordance with SFAS No. 18, "Accounting for Pensions", the Bank recognizes the pension cost. The details of related pension cost are summarized as follows:

|  | $\mathbf{2 0 0 4}$ | $\mathbf{2 0 0 3}$ |
| :--- | :---: | :---: |
| Service cost - benefits earned during the period | $\$ 55,321$ | $\$ 48,637$ |
| Interest cost on projected benefit obligation | 17,663 | $(13,807)$ |
| Estimated return on plan assets | 2,254 | $(14,704$ |
| Amortization of unrecognized transition obligation, net | 1,134 | 2,254 |
| Amortization of unrecognized pension loss | $\$ 62,565$ | - |
| Net periodic pension cost |  | $\$ 54,053$ |

The following table sets forth the Plan's funded status and the amounts recognized in the accompanying balance sheets at December 31, 2004 and 2003:

Actuarial present value of benefit obligation:

| Vested benefits | \$ | 68,751 | \$ | 55,890 |
| :---: | :---: | :---: | :---: | :---: |
| Nonvested benefits |  | 321,656 |  | 302,212 |
| Accumulated benefit obligation |  | 390,407 |  | 358,102 |
| Effect of projected future salary increases |  | 202,163 |  | 189,289 |
| Projected benefit obligation |  | 592,570 |  | 547,391 |
| Pension assets at fair value |  | $(455,071)$ |  | $(400,871)$ |
| Projected benefit obligation in excess of plan assets |  | 137,499 |  | 146,520 |
| Unrecognized net obligations at transition |  | $(32,975)$ |  | $(35,229)$ |
| Unrecognized pension loss |  | $(65,024)$ |  | $(78,554)$ |
| Accrued pension cost recognized in the balance sheet (included in other liabilities) | \$ | 39,500 | \$ | 32,737 |
| Vested benefits - undiscounted | \$ | 87,716 | \$ | 70,624 |

Relevant rates used in determining the actuarial present value of the projected benefit obligation as of December 31, 2004 and 2003 are as follows:

|  | $\mathbf{2 0 0 4}$ |  |
| :--- | :--- | :--- |
|  |  |  |
| Weighted-average discount rate | $3.25 \%$ | $3.25 \%$ |
| Assumed rate of increase in future compensation levels | $3.00 \%$ | $3.00 \%$ |
| Expected long-term rate of return on plan assets | $3.25 \%$ | $3.25 \%$ |

Changes in fair values of pension fund for the years ended December 31, 2004 and 2003 are as follows:

|  | $\mathbf{2 0 0 4}$ | $\mathbf{2 0 0 3}$ |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| Balances as of January 1 | $\$$ | 400,871 | $\$ 62,736$ |  |
| Pension funded | 55,802 |  | 60,517 |  |
| Pension paid | $(6,867)$ | $(28,430)$ |  |  |
| Accrual interest | 5,265 |  | 6,048 |  |
| Balance as of December 31 | $\$$ | 455,071 | $\$$ | 400,871 |

12. OTHER ASSETS

As of December 31, 2004 and 2003, other assets consisted of the following:

|  | $\mathbf{2 0 0 4}$ | $\mathbf{2 0 0 3}$ |  |
| :--- | ---: | ---: | ---: |
|  |  |  |  |
| Pledged properties taken-over (see Note 9) | $\$ 3,405,986$ | $\$ 2,982,504$ |  |
| Deferred tax asset (see Note 25) | 116,840 |  | 94,829 |
| Refundable deposits | $4,285,390$ | $5,347,910$ |  |
| Deferred charges | 283,739 | 114,012 |  |
| Deferred loss, net of amortization | $2,000,209$ | $3,000,313$ |  |
| Total | $\$ 10,092,164$ | $\$ 11,539,568$ |  |

The Bank incurred loss on disposal of non-performing loans amounted to $\$ 5,000,521$ thousand for the year ended December 31, 2002. The Bank deferred and amortizes the loss over five years according to the "Law Governing Merger of Financial Institutions". As of December 31, 2004, the unamortized part amounted to about $\$ 2,000,209$ thousand is accounted as other assets - deferred loss.

## 13. BONDS SOLD UNDER REPURCHASE AGREEMENTS

As of December 31, 2004 and 2003, bonds sold under repurchase agreements have interest rates ranging from $0.95 \% \sim 2.078 \%$ and $0.725 \%$ to $1.90 \%$, respectively. The future repurchasing commitment of such repurchase agreements as of December 31, 2004 and 2003 are $\$ 1,258,054$ thousand and $\$ 6,140,193$ thousand, respectively.
14. DUE TO CENTRAL BANK OF CHINA AND BANKS

As of December 31, 2004 and 2003, due to Central Bank of China and banks consisted of the following:

|  | $\mathbf{2 0 0 4}$ | $\mathbf{2 0 0 3}$ |  |
| :--- | ---: | ---: | ---: |
|  |  |  |  |
| Due to Central Bank of China | $\$$ | 12,962 | $\$$ |
| Due to banks | 819,898 |  |  |
| Over draft on banks | 6,507 | - |  |
| Call loan from banks | $5,356,695$ | - |  |
|  |  |  | $11,788,379$ |

15. PAYABLES

As of December 31, 2004 and 2003, payables consisted of the following:

|  | $\mathbf{2 0 0 4}$ |  | 2003 |  |
| :--- | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| Notes and checks in clearing | $\$$ | 810,616 | $\$$ | $1,290,514$ |
| Interest payable | 603,374 |  | 610,276 |  |
| Accrued expenses | 548,816 | 358,100 |  |  |
| Accounts payable | 261,263 | 205,297 |  |  |
| Bankers' acceptances | 244,139 | 416,641 |  |  |
| Other payables | 466,296 | 433,505 |  |  |
| Total | $\$$ | $2,934,504$ | $\$$ | $3,314,333$ |

16. CUSTOMER DEPOSITS

As of December 31, 2004 and 2003, deposits consisted of the following:

|  | $\mathbf{2 0 0 4}$ | $\mathbf{2 0 0 3}$ |
| :--- | ---: | ---: |
| Savings account deposits | $\$ 136,414,710$ | $\$ 126,458,257$ |
| Time deposits | $18,313,751$ | $19,724,142$ |
| Negotiable certificates of deposit | $15,546,400$ | $6,887,500$ |
| Demand deposits | $12,756,722$ | $9,121,744$ |
| Time deposits from post office | $4,881,424$ | $5,390,826$ |
| Checking account deposits | $2,847,965$ | $2,432,203$ |
| Remittances outstanding |  | 7,689 |
| Total | $\$$ | $190,768,661$ |

17. FINANCIAL DEBENTURE

|  | $\mathbf{2 0 0 4}$ | $\mathbf{2 0 0 3}$ |  |  |
| :--- | :--- | :---: | :---: | :---: |
| First financial debenture | $\$$ | $10,000,000$ | $\$$ | $8,700,000$ |
| Secondary financial debenture |  | $4,514,300$ | $4,514,300$ |  |
| Total | $\$$ | $14,514,300$ | $\$$ | $13,214,300$ |

The Bank issued first secondary financial debenture and second secondary financial debenture on November 26, 2001 and November 30, 2001, respectively, totaling $\$ 4,514,300$ thousand, which was approved by the Ministry of Finance, ruling reference No. 0900006000 issued by the Ministry of Finance on October 25, 2001. Details of the financial debenture issuance are summarized as follows:
(a) Total approved principal: \$10,000,000 thousand
(b) Principal issued: $\$ 4,514,300$ thousand
(c) Denomination: $\$ 100$ thousand, $\$ 1,000$ thousand, $\$ 5,000$ thousand, and $\$ 10,000$ thousand, issued at par
(d) Period: 10 years, mature on November 26, 2011 and November 30, 2011, respectively. However, the Bank has the option to call redemption of the financial debenture after five years from the issuance date.
(e) Nominal interest rate: $4.00 \%$, per annum. If the Bank doesn't redeem the financial debenture at its option after five years from the issuance date, the nominal interest rate becomes $4.50 \%$, per annum.
(f) Repayment: The financial debenture will be paid on the maturity date, except for the Banks' option of redemption.
(g) The interest will be paid semi-annually from the issuance date.

The Bank issued from first to sixth first financial debenture of 2003 on November 25, 2003, December 3, 2003, December 5, 2003, December 8, 2003, December 10, 2003 and December 16, 2003, respectively, totaling $\$ 8,700,000$ thousand, and issued first and second first financial debenture of 2004 on February 4, 2004 and February 16, 2004, respectively, totaling $\$ 1,300,000$ thousand. Those issuances of financial debenture were approved by the Ministry of Finance, ruling reference No. 0920032691 issued by the Ministry of Finance on July 14, 2003. Details of the financial debenture issuance are summarized as follows:
(a) Total approved principal: \$10,000,000 thousand
(b) Principal issued: $\$ 10,000,000$ thousand
(c) Denomination: $\$ 10,000$ thousand, issued at par
(d) Period: 5 years, mature on November 25, 2008, December 3, 2008, December 5, 2008, December 8, 2008, December 10, 2008 and December 16, 2008, February 4, 2009 and February 16, 2009, respectively.
(e) Nominal interest rate: Fixed or floating interest rate.
(f) Repayment: The financial debenture will be paid on the maturity date.
(g) The interest will be paid as follows:
(i) Paid seasonally from the issuance date: A, B, C, D and F items of fifth first financial debenture of 2003.
(ii) Paid semi-annually from the issuance date: First, third, fourth, sixth first financial debenture and E item of fifth first financial debenture of 2003 and first and second first financial debenture of 2004.
(iii) Paid annually from the issuance date: Second first financial debenture of 2003.

## 18. OTHER LIABILITIES

As of December 31, 2004 and 2003, other liabilities consisted of the following:

|  | $\mathbf{2 0 0 4}$ | $\mathbf{2 0 0 3}$ |
| :--- | :---: | :---: |
| Reserve for land revaluation | $\mathbf{5}$ |  |
| Appropriated loan fund | 50,476 | $\mathbf{5 0 , 4 7 6}$ |
| Reserve for default and trading losses | 5,170 | 79,290 |
| Security deposits received | 182,466 | - |
| Reserve for guarantee | 14,679 | 49,073 |
| Accrued pension cost (See Note 11) | 39,500 | 34,408 |
| Total | $\$ 375,097$ | 32,737 |

Macoto Bank being one of the banks that lend to the Taipei International Financial Building Co., Ltd. was provided by the government with a funding reported as appropriated loan fund.

## 19. COMMON STOCK / EARNINGS (LOSS) PER SHARE

As of December 31, 2004, the Bank has authorized and issued common stocks totaling $\$ 7,090,398$, divided into $709,039,800$ common shares at $\$ 10$ par value per share.

Earnings per share is calculated based on the weighted average number of shares outstanding and net income for the year ended. For the years ended December 31, 2004 and 2003, the Bank's weighted average number of shares outstanding both were $709,039,800$.

Earnings per share for the years ended December 31, 2004 and 2003, are calculated as follows:

|  | $\mathbf{2 0 0 4}$ |  | $\mathbf{2 0 0 3}$ |
| :--- | ---: | ---: | ---: |
|  |  |  |  |
| Income before income tax | $\$$ | 233,245 | $\$$ |
| Net income | 208,742 |  |  |
| Weighted average number of shares outstanding | $709,039,800$ | 182,705 |  |
| Basic earnings per share - before income tax | $\$ 0.33$ | $709,039,800$ |  |
| Basic earnings per share - after income tax | $\$ 0.29$ | $\$ 0.32$ |  |

20. CAPITAL RESERVE

As of December 31, 2004 and 2003, capital reserve consisted of the following:

|  | 2004 |  | 2003 |  |
| :---: | :---: | :---: | :---: | :---: |
| Paid-in capital in excess of par value | \$ | 2,682,834 | \$ | 2,682,834 |
| Long-term investments |  | 1,780 |  | 1,780 |
| Other capital reserve |  | 3,669 |  | 3,669 |
| Total |  | 2,688,283 |  | 2,688,283 |

Additional paid-in capital and long-term investments were appropriated according to accounting principles generally accepted in the Republic of China and ROC Company Law.

Such capital reserve can be transferred to common stock or offset losses, but is prohibited from being used to distribute cash dividends in accordance with the ROC Company Law.

According to Securities and Exchange Law and other related laws, the capital reserves of the premiums on shares issued above their par value and earnings from gifts received can be transferred to capital. However, the amount that is transferred from capital reserve to capital shall not be more than $10 \%$ of issued common stock.

The capitalization of the premiums on shares issued above their par value shall be made in the next year after the competent authority's approval.

## 21. RETAINED EARNINGS

According to the Bank's Articles of Incorporation, 30\% of the Bank's annual net income, after paying taxes and offsetting prior years' deficits, if any, should be appropriated to legal reserve. Bonuses to employees and directors \& supervisors not exceeding $3 \%$ and $1.5 \%$ of the remaining balance, respectively, are appropriated after the Board of Directors considers the earnings of the current year. The appropriation of the remaining balance thereafter will be proposed by the Board of Directors and approved by the stockholders.

The dividend policy of Articles of Incorporation is amended and approved by the Bank's stockholders on their May 27, 2003 meeting. The amended content is as follows:
$30 \%$ of the Bank's annual net income, after paying taxes and offsetting prior year's deficits, if any, should be appropriated to legal reserve. Bonuses to employees and directors \& supervisors not less than $1 \%$ and not exceeding $1.5 \%$ of the remaining balance, respectively, are appropriated after the Board of Directors considers the earnings of the current year. The appropriation of the remaining balance thereafter will be proposed by the Board of Directors and approved by the stockholders.

According to the ROC Bank Law, the Bank should appropriate $30 \%$ of its annual net income as legal reserve. The maximum cash dividends may not exceed $15 \%$ of the amount of capital until such reserve equals the amount of capital.

According to the ROC Company Law, a company should appropriate its annual net income as legal reserve until such reserve equals the amount of capital

In accordance with File No. 0910017055 issued by the Ministry of Finance on April 30, 2002 and the Securities and Exchange Law, after the appropriation for legal reserve, retained earnings should be appropriated to special reserve for the amount of unamortized loss on disposal of non-performing loans.

The proposal for distribution of 2003 earnings was approved by the stockholders in their meeting to appropriate legal reserve of $\$ 54,812$ thousand and special reserve of $\$ 127,893$ thousand and did not distribute any bonus to employees, directors and supervisors

The proposal for distribution of 2004 earnings was not yet passed as of the date of the independent auditors' report. The result of the proposal will be shown on the Market Observation Post System of the Taiwan Stock Exchange Corporation.

## 22. EMPLOYEE'S EXPENSES, DEPRECIATION AND AMORTIZATION

Summary of employee's expenses, depreciation and amortization at December 31, 2004 and 2003 is as follows:

|  | $\mathbf{2 0 0 4}$ | $\mathbf{2 0 0 3}$ |  |
| :--- | ---: | ---: | ---: |
| Employee's expense: |  |  |  |
| Salaries | $\$ 1,574,714$ | $\$ 1,455,416$ |  |
| Labor and health insurance | 10,478 | 104,717 |  |
| Pension expense | 62,565 | 54,053 |  |
| Other employee's expense | 106,234 | 87,270 |  |
| Total | $\$$ | $1,853,991$ | $\$ 1,701,456$ |
|  |  |  | $\$ 314,658$ |
| Depreciation | $\$$ | 323,199 | $\$$ |
|  | $\$$ | 163,657 | $\$$ |
| Amortization |  | 138,501 |  |

23. NON-OPERATING EXPENSES AND LOSSES

As of December 31, 2004 and 2003, non-operating expenses and losses consisted of the following:

|  | $\mathbf{2 0 0 4}$ | $\mathbf{2 0 0 3}$ |
| :--- | ---: | ---: |
| Loss on disposal of non-performing loans | $\$ 1,000,104$ | $\$ 1,000,104$ |
| Loss on sale of assets | 26,561 | 43,603 |
| Others | 8,477 | 599 |

The Bank incurred loss on disposal of non-performing loans amounted to $\$ 5,000,521$ thousand for the year ended December 31, 2002. The Bank deferred and amortizes the loss over five years according to the "Law Governing Merger of Financial Institutions". As of December 31, 2004, the unamortized part amounted to about $\$ 2,000,209$ thousand is accounted as other assets - deferred loss. Additional information is described in Note 12.
24. INCOME TAX

The income tax expense for the years ended December 31, 2004 and 2003 and income tax refundable as of those dates were determined as follows:

|  | 2004 | 2003 |
| :---: | :---: | :---: |
| Income before income tax | \$ 233,245 | \$ 228,742 |
| Adjustments: |  |  |
| Nontaxable gain on sale of marketable securities | $(84,922)$ | - |
| Nontaxable loss on sale of marketable securities | - | 120,516 |
| Nontaxable gain of cash dividend | $(30,325)$ | $(24,528)$ |
| Unrealized investment income | $(106,651)$ | $(3,580)$ |
| Gain on disposal of long-term investments | $(264,774)$ | - |
| Interest income separately taxed | $(17,427)$ | $(28,007)$ |
| Unrealized market devaluation (value recovery) of short-term investments | 211,405 | $(732,290)$ |
| Excess of doubtful accounts and loan losses | 9,425 | 468,100 |
| Adjustments of allowance guarantee reserve according to the Income Tax |  |  |
| Law | $(7,022)$ | $(1,290)$ |
| Unrealized market devaluation of pledged properties taken-over | 140,000 | - |
| Nontaxable income of OBU | $(249,193)$ | $(307,459)$ |
| Others | 71,118 | 34,898 |
| Taxable income | - |  |
| Effective tax rate | - | - |
| Current income tax expense | - | - |
| 10\% additional income tax | 53,558 | 4,781 |
| Investment tax credit to be credited against income tax | $(1,082)$ | $(3,638)$ |
| Decrease (increase) in deferred tax asset, net | $(22,011)$ | 42,605 |
| Tax paid for interest income on the commercial paper obligations separately taxed | 851 | 2,174 |
| Prior year's tax adjustment | $(4,281)$ | 115 |
| Income tax expense | 27,035 | 46,037 |
| (Decrease) increase in deferred tax asset, net | 22,011 | $(42,605)$ |
| Tax paid for interest income on the commercial paper obligations separately taxed | (851) | $(2,174)$ |
| Prior year's tax adjustment | 4,281 | (115) |
| Prepayments | $(149,093)$ | $(63,696)$ |
| Income tax refundable (included in Receivables, net) | \$ $(96,617)$ | \$ (62,553) |

As of December 31, 2004 and 2003, deferred tax asset consisted of the following:

|  | 2004 |  | 2003 |  |
| :---: | :---: | :---: | :---: | :---: |
| Temporary difference: |  |  |  |  |
| Excess of allowance for doubtful accounts | \$ | 568,314 | \$ | 613,635 |
| Excess of guarantee reserve |  | - |  | 7,022 |
| Unrealized market devaluation of pledged properties taken-over |  | 140,000 |  | - |
| Unrealized foreign exchange loss |  | 8,322 |  | 9,294 |
| Others |  | $(166,800)$ |  | 2,245 |
| Loss carryforward |  | 591,011 |  | 771,654 |
| Subtotal |  | 1,140,847 |  | 1,403,850 |
| Income tax rate |  | 25\% |  | 25\% |
| Subtotal |  | 285,212 |  | 350,963 |
| Less valuation allowance for deferred tax asset |  | $(168,372)$ |  | $(256,134)$ |
| Net deferred tax asset | \$ | 116,840 | \$ | 94,829 |

According to the tax credit regulations, training fees can be credited against income tax. As of December 31, 2004, the outstanding deductible detail is as follows:

|  | 2004 |  |  |
| :--- | :---: | :---: | :---: |
| Deductible | Amount <br> Uncredited | Expiry Year for <br> the Tax Credit |  |
| Personnel training fees | $\$ 1,082$ | $\$$ | - |

According to the law of income tax, the losses could be carried forward 5 years to deduct from income. As of December 31,2004 , the details of the Bank's losses for past years are as follows:
$\left.\begin{array}{lcccc}\hline & & \text { Declared } \\ \text { Amount of } \\ \text { Losses }\end{array} \quad \begin{array}{c}\text { Deductible } \\ \text { Amount }\end{array} \quad \begin{array}{c}\text { Expiry Year for the } \\ \text { Carried Losses }\end{array}\right]$

The information according to the revisions in the Income Tax Law is disclosed as follows:

|  | 2004 |  | 2003 |  |
| :---: | :---: | :---: | :---: | :---: |
| The balance of imputed credit account | \$ | 56,198 | \$ | 14,395 |
| The imputed credit rate |  | 27.25\% |  | 9.90\% |
| Unappropriated earnings: |  |  |  |  |
| 1997 and before | \$ | - | \$ | - |
| 1998 and after |  | 206,210 |  | 182,705 |
| Total | \$ | 206,210 | \$ | 182,705 |

As of December 31, 2004, the Bank's income tax returns through 2001 had been assessed and approved by the tax authority. Although the Bank's 2001 income tax return had been assessed, the tax paid for interest earned on government bonds, corporate bonds, financial debenture, bonds purchased under resale agreements, and convertible corporate bonds amounting to $\$ 281$ thousand was not allowed for deduction and the amortization amount of goodwill, arising from acquisition of Credit Cooperatives, amounting \$92,956 thousand was not recognizable. The Bank didn't agree with the assessed result and filed the reassessment and Taipei National Tax Administration, Ministry of Finance ratified to deduct the tax paid for interest earned on government bonds, corporate bonds, financial debenture, bonds purchased under resale agreements, and convertible corporate bonds amounting to $\$ 183$ thousand. The Bank still didn't agree with the result and will have litigation with the authority

## 25. RELATED PARTY TRANSACTIONS

## Name

Wei-Chuan Food Corp.

Miramar City Development Inc.
Mayfull Enterprise Co., Ltd.
Formosa Feather Mills Ltd.
Jia Xin Real Estate Development Co., Ltd.
Jie Chang Limited

Jing De Rong Co., Ltd.
Macoto Life Insurance Agency Co., Ltd.
Mocoto Property Insurance Agency Co., Ltd.
Macoto Security Co., Ltd. (Liquidated in 2004)
Macoto Marketing Consultant Co., Ltd.
Macoto Finance (HK) Limited
Huang Lung Tu
Huang Ming Ren

## Relationships

The spouse of the Bank's former general manager (retired on August 31, 2003) is one of Wei- Chuan's directors.

The same director
The supervisor is one of the Bank's directors
The chairman is one of the Bank's directors
The chairman is one of the Bank's directors
The chairman (retired in March, 2004) is one relative of the Bank's director.

The director is the spouse of the Bank's director.
Investee under equity method
Investee under equity method Investee under equity method Investee under equity method Investee under equity method One relative of the Bank's director. One of the Bank's directors.

In the ordinary course of business, the Bank has entered into several transactions with related parties. Major related party transactions and the resulting balances at December 31, 2004 and 2003 and for the years then ended are summarized as follows:

Loans / Deposits / Guarantees / Assets under Trust / Notes Issued under Repurchase Agreement

|  | 2004 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Items | Ending Balance |  | \% of Account Balance | Interest Rate/ Premium Rate (\%) | InterestIncome(Expense)/Service Fees(Charge) |  |
| Loans: | \$ | 4,526,738 | 3.37 | 0~19.954 | \$ | 94,236 |
| Deposits: | \$ | 3,513,524 | 1.84 | 0~9.75 | \$ | $(101,366)$ |
| Assets/Liability under trust | \$ | 146,464 | 1.94 | 0.03~3.00 | \$ | 862 |


|  |  |  | 2003 |
| :--- | :---: | :---: | :---: | :---: | :---: |

Bonds Sold under repurchase

| agreement (face value) | $\$$ | 8,000 | - | $1.15 \sim 1.30$ | $\$$ | (6) |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |

The transaction terms with related parties do not significantly differ from those of ordinary customers except for the $9.75 \%$ interest rate on the Bank's employee deposits.

## Receivables

|  |  |  | 2003 |
| :--- | :---: | :---: | :---: | :---: | :---: |

## Asset Transaction

On November 11, 2004, the Bank bought real estate from Jia Xin Real Estate Development Co., Ltd. about \$83,640 thousand for office building. As of December 31, 2004, the aforesaid purchase amount had been fully paid.

## Services Fee

|  | 2004 |  | 2003 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | \% of |  | \% of |
|  |  | Account |  | Account |
|  | Amount | Balance | Amount | Balance |
| Macoto Life Insurance Agency Co., Ltd. | \$ 22,500 | 1.39 | \$ 18,021 | 1.58 |

The Bank doesn't charge unrelated parties services fee.
26. PLEDGED ASSETS

As of December 31, 2004 and 2003, certain assets were pledged as collaterals, details are summarized as follows:

|  | $\mathbf{2 0 0 4}$ | $\mathbf{2 0 0 3}$ |  |
| :--- | :---: | :---: | :---: |
| Long-term government bond investments (face value) | $\$$ | $7,384,600$ | $\$, 614,000$ |
| Government bonds purchased (face value) | $1,053,000$ | 697,300 |  |
| Total | $\$$ | $8,437,600$ | $\$ 6,311,300$ |

27. COMMITMENTS AND CONTINGENCIES

Commitments and contingencies arising from agent and trust business were summarized as follows:

|  | $\mathbf{2 0 0 4}$ | $\mathbf{2 0 0 3}$ |
| :--- | ---: | ---: |
| Travelers' checks for sale | $\$$ |  |
| Bills for collection | $\mathbf{7 2 , 8 6 9}$ | $\$$ |
| Custody of marketable securities | $16,452,365$ | 117,188 |
| Trust assets (mutual funds) | $1,861,823$ | $13,427,603$ |

According to Article 17 of the implementation rules of Trust Law, the Bank should disclose its balance sheet of trust account and its asset items, which were as follows:

Trust Account Balance Sheet
December 31, 2004 and 2003
(In Thousand of New Taiwan Dollars)

| Trust Asset |  | 2004 |  | 2003 | Trust Liability |  | 2004 |  | 2003 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash in banks | \$ | 1,805 | \$ | - | Trust liability | \$ | 7,547,499 | \$ | 7,651,442 |
| Short-term investments |  | 7,542,752 |  | 7,651,442 |  |  |  |  |  |
| Long-term investments |  | 2,942 |  | - |  |  |  |  |  |
| Total | \$ | 7,547,499 | \$ | 7,651,442 | Total | \$ | 7,547,499 | \$ | 7,651,442 |

The summary of trust asset is as follows:

|  | 2004 |  | 2003 |  |
| :---: | :---: | :---: | :---: | :---: |
| Special purpose trust account - overseas mutual funds | \$ | 972,767 | \$ | 3,123,204 |
| Special purpose trust account - domestic mutual funds |  | 3,642,156 |  | 4,528,238 |
| Special purpose trust account - overseas marketable securities |  | 2,928,279 |  | - |
| Other |  | 4,297 |  | - |
| Total | \$ | 7,547,499 | \$ | 7,651,442 |

## Leases

As of December 31, 2004, the Bank's leases for office space expire by December 2022. In addition to rental deposits of $\$ 1,167,471$ thousand, which is included in refundable deposits, the Bank paid rental expense totaling $\$ 206,872$ thousand for the year ended December 31, 2004. The rental expense is included in operating expenses. As of December 31, 2004, the Bank's operating lease commitments for its offices were as follows:

| Year | Amount |
| :--- | ---: |
|  |  |
| 2005 | $\$$ |
| 2006 | 160,174 |
| 2007 | 214,667 |
| 2008 | 87,258 |
| 2009 | 19,275 |
| 2010 and thereafter and present value exceeding five years | 7,198 |
|  | 31,161 |
| Total | $\$$ |

As of December 31, 2004, the Bank's commitments on purchase of equipment amounted to $\$ 910,000$ thousand.
28. FINANCIAL INSTRUMENTS

## Derivatives Financial Instruments

As of December 31, 2004 and 2003, the derivative contracts are summarized as follows:
2004

| Financial Instruments | Contract Amount | Credit |  | Fair |
| :---: | :---: | :---: | :---: | :---: |
|  |  | Risk | Maturity Date | Value |


| Foreign exchange contract: |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Forward exchange contract | (Buy) | USD | 12,408 | \$ | 716 | January 3, 2005~ January 6, 2005 | \$ | $(1,095)$ |
|  |  | NTD | 384,605 |  |  |  |  |  |
|  | (Sell) | USD | 12,000 |  |  |  |  |  |
|  |  | NTD | 385,080 |  |  |  |  |  |
|  |  | EUR | 14 |  |  |  |  |  |
| Currency swaps | (Buy) | USD | 4,711 |  | 866 | January 4, 2005~ January 7, 2005 |  | 838 |
|  |  | EUR | 750 |  |  |  |  |  |
|  |  | JPY | 269,449 |  |  |  |  |  |
|  |  | NZD | 1,350 |  |  |  |  |  |
|  |  | GBP | 500 |  |  |  |  |  |
|  |  | AUD | 800 |  |  |  |  |  |


| Financial Instruments |  |  | Credit | Fair |
| :--- | :---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |

The credit risk are the contracts with positive fair value. Positive fair value means the possible loss the Bank will incur if the counter-parties default the contracts. The main trading counter-parties with foregoing contracts are creditworthy financial institutions and before proceeding to those transactions the clients should get their credit lines and the amount of transactions should be within the amount of their respective credit lines.

## Market Value Risk

Because the bank's derivatives were designated as hedging instruments, the gain or loss derived from the fluctuation of exchange rate would be offset by the loss or gain on the hedged item attributable to the risk being hedged and thus, the market risk is insignificant.

## Liquidity Risk and Cash Flow Risk

Since the bank's derivatives were designated as hedging instruments, the cash inflows or outflows arising from those transactions would be offset by the outflows or inflows on the hedged item attributable to the risk being hedged and therefore, there is no extra cash needed and the risk of cash flow is not high. The possibility of selling those derivative contracts to the market is very small, so the risk of cash flow is not considered.

## Purpose

The Bank's forward exchange contracts are mainly for accommodating customers' needs and to hedge the risk derived from it. To avoid the risk arising from the fluctuation of foreign exchange rate, the Bank entered into forward exchange contract. The nontrading use interest rate swaps and asset swaps are to hedge the risk derived from the fluctuation of interest rate of financial debentures and domestic bonds issued by the Bank.

## Financial Statement Presentation

The receivables and payables arising from foreign exchange contracts are presented in the balance sheets as a net asset or liability. Gains or losses, caused by different exchange rates and interest rates at balance sheet date or at the time when these contracts are settled, are credited or charged to foreign exchange gain and interest revenue respectively.

## Fair Values of Financial Instruments

As of December 31, 2004 and 2003, fair values of financial instruments consisted of the following:

|  |  |  | 2003 | Fair |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Non-Derivative Financial Instrument | Carrying Value | Value | Carrying Value | Value |  |
|  |  |  |  |  |  |


| Financial assets: |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Cash and cash equivalents | $\$$ | $2,921,562$ | $\$$ | $2,921,562$ | $\$$ | $3,381,574$ |
| Due from Central Bank of China and banks | $21,072,894$ | $21,072,894$ | $19,613,004$ | $3,381,574$ |  |  |
| Short-term investments, net | $7,691,091$ | $7,691,091$ | $6,716,686$ | $6,913,078$ |  |  |
| Receivables, net | $19,571,490$ | $19,571,490$ | $18,525,655$ | $18,525,655$ |  |  |
| Loans, net | $134,325,745$ | $134,325,745$ | $123,889,365$ | $123,889,365$ |  |  |
| Long-term investments | $20,229,192$ | $20,537,796$ | $21,307,692$ | $21,355,240$ |  |  |
| Other financial assets | $3,117,919$ | $3,117,919$ | $4,254,393$ | $4,254,393$ |  |  |
|  |  |  |  |  |  |  |
| Financial liabilities: |  |  |  |  |  |  |
| Bonds sold under repurchase agreements | $1,257,025$ | $1,257,025$ | $6,133,581$ | $6,133,581$ |  |  |
| Due to banks | $6,196,062$ | $6,196,062$ | $11,798,715$ | $11,798,715$ |  |  |
| Payables | $2,934,504$ | $2,934,504$ | $3,314,333$ | $3,314,333$ |  |  |
| Customer deposits | $190,768,661$ | $190,768,661$ | $170,024,799$ | $170,024,799$ |  |  |
| Financial debenture | $14,514,300$ | $14,514,300$ | $13,214,300$ | $13,214,300$ |  |  |
| Other liabilities - appropriated loan funds | 82,170 | 82,170 | 79,290 | 79,290 |  |  |
|  |  |  |  |  |  |  |

## Derivative Financial Instrument

| Non-transaction - based: |  |  |  |  |
| :--- | ---: | ---: | ---: | :---: |
| Forward foreign currency contract | $(1,095)$ | $(1,095)$ | 44,285 | 44,285 |
| Currency swaps | 838 | 838 | $(37,489)$ | $(37,489)$ |
| Interest rate swaps | - | $(105,572)$ | - | 54,035 |
| Asset swaps | - | - | - | - |

Fair values were determined as follows:
(a) The carrying amounts of cash, due from Central Bank of China and banks, receivables, bonds sold under repurchase agreements, due to Central Bank of China and banks and payables approximate fair value because of the short-term maturity of these instruments.
(b) Securities, short-term investments and long-term investments are measured based on quoted market prices for these instruments. If the securities do not have market prices, fair value is measured based on financial or other information.
(c) Carrying values of loans, overdue loans, customer deposits, financial debenture, and appropriated loan funds approximate fair values, present values of the future cash outflows.
(d) Fair values of other financial assets and liabilities are measured based on financial or other information.
(e) Fair values of derivative financial instruments are determined by the amounts payable or receivable generally including the unrealized gains or losses of unsettled contract, if the Bank terminated the contract on the balance sheet date. Market value for most derivative financial instruments is determined by using the financial institution's quotation.

## 29. FINANCIAL INSTRUMENTS WITH OFF-BALANCE-SHEET RISK

The Bank is a party to financial instruments and credit card transactions with off-balance-sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include loans and standby letters of credit. The instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the accompanying balance sheet.

Most of the loan periods are within seven years to twenty years with interest rates ranging from $0 \%$ to $19.954 \%$. The maximum credit card interest rate is $17.00 \%$. The Bank also deals with financing guarantees and letters of credit guarantees; most agreements of such guarantees are due within one hundred eighty days to one year. The due dates vary.

As of December 31, 2004 and 2003, the financial instruments with off-balance-sheet risk consisted of the following:

|  | $\mathbf{2 0 0 4}$ | $\mathbf{2 0 0 3}$ |
| :--- | ---: | ---: |
|  |  |  |
| Approved credit limits of credit card | $\$$ | $90,474,802$ |
| Guarantees (transaction amount) | $1,481,373$ | $\$ 1,790,069$ |
| Standby letters of credit written (transaction amount) | $2,104,926$ | $1,672,055$ |

The Bank's exposure to credit loss in the event of nonperformance by the other parties of obligation related to financial instruments and credit card transactions, if the collateral related to these transactions have been totally devalued, will be no more than the transaction amounts.

All of the credit lines and guarantees are approved after a strict credit assessment. Certain clients were requested to provide collateral. The average collateral ratio was $54 \%$. The collateral ratios of financing guarantees and letters of credit guarantees ranged from $0 \%$ to $100 \%$ with an average rate of $33 \%$. The collateral for loans, financing guarantees and letters of credit guarantees were cash, inventories, securities and other assets. If the client defaults, the Bank will execute its rights on the collateral in accordance with the contract.

There is no collateral related to credit card transactions. However, the Bank assesses its clients' credit status periodically. Credit lines will be adjusted for particular clients when necessary.

## 30. SIGNIFICANT FOCUSED CREDIT RISK

When the other parties to the financial instruments consist of a single individual, or a concentration of entities with similar commercial activities, they may have similar abilities to fulfil their credit obligations. The Bank does not have such situation.

As of December 31, 2004 and 2003, the Bank's credit exposure related to loans was classified as follows:

Domestic

| Private enterprises | $\$$ | $43,637,501$ | $\$ 39,823,107$ |
| :--- | ---: | ---: | ---: |
| Natural persons |  | $83,411,574$ | $75,086,358$ |
| Government institutions | $2,000,000$ | $2,000,000$ |  |

The collateral policy has been described in Note 29. If the counter-parties of the Bank default, the Bank will suffer losses no more than the transaction amount.
31. INTEREST BEARING ASSETS AND INTEREST BEARING LIABILITIES AND THE AVERAGE INTEREST RATE

As of December 31, 2004 and 2003, the interest bearing assets, the interest bearing liabilities and the average interest rates are summarized as follows:

| 2004 |  | 2003 |  |
| :---: | :---: | :---: | :---: |
|  | Average |  | Average |
| Average <br> Amount | Interest Rate (\%) | Average <br> Amount | Interest Rate <br> (\%) |

Assets:


## 32. MATURITY ANALYSIS OF ASSETS AND LIABILITIES

The maturity of assets and liabilities of the Bank is based on the remaining period which is from balance sheet date to maturity date. The remaining period to maturity is based on maturity dates specified under agreements, and, if there are no specified maturity dates, on the expected dates of collection.

As of December 31, 2004 and 2003, the maturity analysis of material assets and liabilities are summarized as follows:

|  | Within 1 Year | 1~7 Years | Over 7 Years | Total |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |  |
| Assets: | $\$$ | $2,921,562$ | $\$$ | - | $\$$ | - |
| Cash and cash equivalents | $21,072,894$ |  |  |  |  |  |
| Due from Central Bank of China and banks | $7,691,091$ | - | - | $2,921,562$ |  |  |
| Short-term investments, net | $19,571,793$ | - | - | $7,691,091$ |  |  |
| Receivables, net | $30,504,506$ | $51,682,058$ | $52,139,181$ | $134,325,745$ |  |  |
| Loans, net | $4,854,109$ | $1,835,387$ | $12,865,199$ | $19,554,695$ |  |  |
| Long-term bond investments |  |  |  |  |  |  |
| Total | $\$$ | $86,615,955$ | $\$ 53,517,445$ | $\$ 65,004,380$ | $\$$ | $205,137,780$ |

Liabilities:

| Bonds sold under repurchase agreements | \$ | 1,257,025 | \$ | - | \$ | - | \$ | 1,257,025 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Due to Central Bank of China and banks |  | 6,196,062 |  | - |  | - |  | 6,196,062 |
| Payables |  | 2,934,504 |  | - |  | - |  | 2,934,504 |
| Customer deposits |  | 180,381,661 |  | 10,387,000 |  | - |  | 190,768,661 |
| Financial debenture |  | - |  | 14,514,300 |  | - |  | 14,514,300 |
| Appropriated loan fund |  | - |  | - |  | 82,170 |  | 82,170 |
| Total | \$ | 190,769,252 |  | 24,901,300 | \$ | 82,170 | \$ | 215,752,722 |


|  | 2003 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Within 1 Year |  | 1~7 Years |  | Over 7 Years |  | Total |  |
| Assets: |  |  |  |  |  |  |  |  |
| Cash and cash equivalents | \$ | 3,381,574 | \$ | - | \$ | - | \$ | 3,381,574 |
| Due from Central Bank of China and banks |  | 17,962,834 |  | 1,650,170 |  | - |  | 19,613,004 |
| Short-term investments, net |  | 6,716,686 |  | - |  | - |  | 6,716,686 |
| Receivables, net |  | 18,532,451 |  | - |  | - |  | 18,532,451 |
| Loans, net |  | 30,593,816 |  | 40,384,130 |  | 52,911,419 |  | 123,889,365 |
| Long-term bond investments |  | 1,034,183 |  | 5,592,288 |  | 13,450,328 |  | 20,076,799 |
| Other long-term investments |  | - |  | 182,942 |  | - |  | 182,942 |
| Total | \$ | 78,221,544 |  | \$ 47,809,530 | \$ | 66,361,747 | \$ | 192,392,821 |
| Liabilities: |  |  |  |  |  |  |  |  |
| Bonds sold under repurchase agreements | \$ | 6,133,581 | \$ | \$ | \$ | - | \$ | 6,133,581 |
| Due to Central Bank of China and banks |  | 11,798,715 |  | - |  | - |  | 11,798,715 |
| Payables |  | 3,314,333 |  | - |  | - |  | 3,314,333 |
| Customer deposits |  | 152,767,941 |  | 17,256,858 |  | - |  | 170,024,799 |
| Financial debenture |  | - |  | 8,700,000 |  | 4,514,300 |  | 13,214,300 |
| Appropriated loan fund |  | - |  | - |  | 79,290 |  | 79,290 |
| Total | \$ | 174,014,570 |  | \$ 25,956,858 | \$ | 4,593,590 | \$ | 204,565,018 |

## 33. OTHER FINANCIAL INSTITUTION DISCLOSURES

## Main Financial Affairs and Business

Capital Adequacy

|  | December 31 |  |
| :--- | ---: | ---: |
|  | $\mathbf{2 0 0 4}$ | $\mathbf{2 0 0 3}$ |
| 1. Tier I Capital | $\$$ |  |
| 2. Tier II Capital | $9,573,726$ | $\$$ |
| 3. Tier III Capital | $5,321,509$ | $9,267,461$ |
| 4. Deduction items | - | $5,160,930$ |
| Capital (1+2+3+4) | 374,497 | - |
| Risk weighted assets | $14,520,738$ | 747,951 |
| Capital adequacy ratio | $149,822,227$ | $13,680,440$ |
| Liability to net assets ratio | $9.69 \%$ | $146,574,934$ |

Note: Capital adequacy ratio $=$ Capital $\div$ Risk weighted assets

## Asset Quality

|  | December $\mathbf{3 1}$ |  |
| :--- | :---: | :---: |
|  | $\mathbf{2 0 0 4}$ | $\mathbf{2 0 0 3}$ |
| Over due loans (including delinquent loans) |  |  |
| Delinquent loans ratio | $4,768,899$ | $\$$ |
| Overdue loans ratio | $4,670,717$ | $5,414,990$ |
| Surveillance loans | $3.51 \%$ | $6,635,000$ |
| Surveillance loan ratio | $1,017,224$ | $4.31 \%$ |
| Allowance for loans and delinquent loans | $0.75 \%$ | $2,567,821$ |
| Bad debt written off | $1,411,264$ | $2.05 \%$ |

Note a: Overdue loans do not include loans allowed to be excluded, which were stipulated by BOMA.
Note b: Overdue loans ratio $=$ Overdue loans (including delinquent loans) $\div$ (Loans+Delinquent loans)
Note c: Surveillance loans include (i) the long-term installment loans, overdue more than three months but less than six months, (ii) the principal of other loans overdue less than three months but interests of such loans overdue more than three months but less than six months, (iii) delinquent loans allowed to be excluded from overdue loans, which were stipulated by BOMA.

## Prominent Aggregation of Credit Risk

If financial instruments are traded with single customer or with several ones engaged in similar business activities and with similar economic attributes, which may impact such customers' ability to comply with the applicable agreements similarly, prominent aggregation of credit risk may occur. Macoto Bank does not trade with single customer, but trade with individuals of similar geographic locations and industrial types.

Macoto Bank's contract amounts with prominent aggregate attributes of credit risk are as follows:


Note a: Loans include bills purchased, loans, discounted, acceptances and guarantees.
Note b: Ratio to Total loans $=$ The loans to parties with common interest $\div$ Total loans.
Note c: Stock pledged ratio $=$ The loans secured by stock $\div$ Total loans.
Note d: Loans to parties with common interests is defined by the Bank Law.
Note e: The disclosure of approved credit centralization is according to "Analysis Sheet of Object and Use of Loans" which is reported to Central Bank of China.

## Policy of Allowance for Loans, Delinquent Loans and Loss of Investment

Please see note 2 referring to accounting policies of short-term investments and allowances for doubtful accounts and loan losses and reserve for guarantee.

## Special Recorded Items

| The person in charge or employee who violated the law in the | Reason and Amount |
| :--- | :--- |
| course of business operations and was sued by the public |  |
| prosecutor in the recent year. | None |
| People who violated the bank law and was fined in the recent | None |
| year. | None |
| The deficiency that was rectified by Ministry of Finance in the | None |
| recent year. |  |
| The actual loss amounted to more than $\$ 50,000$ thousand in the | None |
| recent year as a result of major employee fraud or workplace |  |
| accidents not in compliance with financial institutions' guidelines |  |

## Profitability

|  |  | December 31 |
| :--- | :--- | :--- |
| Return on total assets (Note a) |  | 2003 |
| Return on net worth (Note b) |  | $0.11 \%$ |
| Profit margin (Note c) |  | $2.16 \%$ |

## Analysis of due dates of assets and liabilities



Note: The amounts listed above include accounts in NT dollars only (excluding foreign currency) for both head office and domestic branches.

## Market Risk Sensitivity

|  |  | December 31 |
| :--- | :---: | :---: |
|  | $\mathbf{2 0 0 4}$ | 2003 |
| Ratio of interest sensitive assets to liabilities | $31.17 \%$ | $38.67 \%$ |
| Ratio of interest sensitive gap to net assets | $(239.03 \%)$ | $(315.08 \%)$ |

[^1][^2]
## Main Foreign Currency Position

(Foreign currency in thousands, NT dollars in thousands)

| The main foreign currency net position (market risk) | December 31 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2004 |  |  |  | 2003 |  |  |  |
|  | Original <br> Currency |  | New Taiwan Dollars |  | Original <br> Currency |  | New Taiwan Dollars |  |
|  | USD | 14,236 | \$ | 454,383 | USD | 18,504 | \$ | 628,716 |
|  | JPY | 734,904 |  | 228,415 | HKD | 1,529 |  | 6,693 |
|  | EUR | 3,861 |  | 168,000 | GBP | 51 |  | 3,096 |
|  | AUD | 393 |  | 9,785 | EUR | 56 |  | 2,402 |
|  | CHF | 271 |  | 7,641 | JPY | 6,804 |  | 2,163 |

## Loans to Parties with Common Interests

| Item | Number of <br> Customers | Ending <br> Balance | Evaluation of <br> Loss Possibility |
| :--- | :---: | :---: | :---: |
| Personal loans (Note a) | 726 | 74,750 | - |
| Employees' mortgage loans | 271 | 505,967 | - |
| Other loans to parties with common interests <br> (Note b) | 355 | $3,946,021$ | - |
| Loans with guarantors being parties with <br> common interests | 68 | $4,542,844$ | - |
| Loans with collateral providers being parties with <br> common interests | 626 | - |  |

Note a: Personal loan is defined by the Banking Law.
Note b: Personal loans and employees' mortgage loans are not included.
Note c: Parties with common interest is defined by the Bank Law.

## 34. CAPITAL ADEQUACY RATIO

The Banking Law and related regulations require that the Bank to maintain a capital adequacy ratio (CAR) of at least 8\%. Thus, if the Bank's CAR falls below $8 \%$, the MOF may impose certain restrictions on the level of the cash dividends that the Bank may declare or, in certain conditions, totally prohibit the Bank from declaring cash dividends. As of December 31, 2004 and 2003, the Bank's stand-alone CARs were $9.69 \%$ and $9.33 \%$, respectively.

## 35. INFORMATION RELATED TO SIGNIFICANT TRANSACTIONS

The related information of significant transactions is as follows:

| No. | Item | Explanation |
| :---: | :--- | :--- |
| 1 | Accumulated Purchases and sales balance of specific invstees' marketable <br> security over NT\$300 million or $10 \%$ of outstanding capital for the year ended <br> December 31, 2004 | None |
| 2 | Acquisition of fixed assets over NT\$300 million or $10 \%$ of outstanding capital for <br> the year ended December 31, 2004 | Appendix I |
| 3 | Disposal of fixed assets over NT\$300 million or $10 \%$ outstanding capital for the <br> year ended December 31, 2004 | None |
| 4 | Discount on fees income from related parties over NT\$5 million | None |
| 5 | Receivables from related parties over NT\$300 million or 10\% of outstanding <br> capital | None |
| 6 | Sale of NPL over NT\$5 billion | None |
| 7 | Other significant transactions which may affect decisions of the users of the <br> financial statement | None |

The related information of Macoto Bank's investees:

| No. | Item | Explanation |
| :---: | :---: | :---: |
| 1 | Related information of investees' names, locations, etc | Appendix II |
| 2 | Capital lending to another party | None |
| 3 | Endorsement for another party | None |
| 4 | Marketable securities held as of December 31, 2004 | Appendix III (Note a) |
| 5 | Accumulated purchases and sales balance of specific marketable security over NT\$300 million or 10\% of outstanding capital for the year ended December 31, 2004 | None |
| 6 | Acquisition of property, plant and equipment over NT\$300 million or $10 \%$ of outstanding capital for the year ended December 31, 2004 | None (Note b) |
| 7 | Disposal of property, plant and equipment over NT\$300 million or $10 \%$ of outstanding capital for the year ended December 31, 2004 | None (Note b) |
| 8 | Receivable from related parties over NT\$300 million or $10 \%$ of outstanding capital | None (Note b) |
| 9 | Derivative instrument | None (Note b) |
| 10 | Discount on fees income from related parties over NT\$5 million | None |
| 11 | Sale of NPL over NT\$5 billion | None |
| 12 | Other significant transactions which may affect decisions of the users of the financial statement | None |

Note a: Not applicable or not required for disclosure if the investee is a financial institution, insurance company, or security company.
Note b: Not applicable or not required for disclosure if the total assets or operating revenue of the investee is less than $10 \%$ of that of the Bank, respectively.
36. SEGMENT INFORMATION

The Bank engages only in banking activities as prescribed by the Banking Law. No single customer and overseas units account for at least $10 \%$ of the Bank's operating revenue or total assets. Thus, no customer and geographical information is required to be disclosed.

Appendix I Real estate purchases reaching $\$ 300$ million or $10 \%$ and more of the Bank's capital:

| Buyer | Name of Real Estate | Transaction Day | Transaction Amount | Payment <br> Situation | Transaction Counterpart | Former Transfer Information with Related Parties |  |  |  |  |  | Purpose of Purchase and Situation | Other Negotiated Item |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  | Relationship | Owner | Relationship with the Issuer | Transfer Day | Amount | Basis of the Price |  |  |
| The Bank | Acceptance on collateral | 2004.12.08 | 341,680 | 341,680 | Miaoli local court. | - | - | - | - | - | The transfer price on court's real estate right | For sale | - |

Appendix II Related information of investees' names, locations, etc.
(In Thousands of New Taiwan Dollars, Except for Number of Shares)

| Investor | Investees' Names | Investee's Location | Operating Item | Original Invested Amount |  | December 31, 2004 |  |  | Investee's Year 2004 Income | Investee's Year 2004 Gain/Loss Recognition | Note |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | End of Year 2004 | $\begin{gathered} \text { End of Year } \\ 2003 \end{gathered}$ | Shares | Percentage (\%) | Book Value |  |  |  |
| The Bank | Macoto Life Insurance Agency Co., Ltd. | Taipei | Life insurance agency | 2,060 | 2,060 | 200,000 | 100.00 | 80,709 | 73,071 | 73,071 | Subsidiary |
|  | Macoto Property Insurance Agency Co., Ltd. | Taipei | Property insurance agency | 2,060 | 2,060 | 200,000 | 100.00 | 7,666 | 4,023 | 4,023 | Subsidiary |
|  | Macoto Marketing Consultant Co., Ltd. | Taipei | Marketing and consultant | 9,940 | 9,940 | 994,000 | 49.70 | 37,533 | 63,092 | 31,357 | Subsidiary |
|  | Macoto Finance (HK) Limited | Hong Kong | Offshore Banking | 67,938 | - | - | 100.00 | 61,937 | $(1,800)$ | $(1,800)$ | Subsidiary |
| Macoto Life Insurance Agency Co., Ltd | Macoto Marketing Consultant Co., Ltd. | Taipei | Marketing and consultant | 10,000 | 10,000 | 1,000,000 | 50.00 | 38,926 | 63,092 | 31,196 | Subsidiary of the subsidiary |

Appendix III Investees' marketable securities held at December 31, 2004:

| Holding Company | Category and Name of the Security | Relationship | Recording Entry | End of Year 2004 |  |  |  | Note |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Shares | Cost | \% | Fair Market Value |  |
| Macoto Life Insurance Agency Co., Ltd. | DJ Auto Components Co., Ltd. | - | Long-term investments | 3,043,784 | 36,000 | 7.16 | 36,000 |  |
|  | Macoto Marketing Consultant Co., Ltd. | - | Long-term investments | 1,000,000 | 38,926 | 50.00 | 38,926 |  |
|  | ProMos Technologies Inc. | - | Short-term investments | 500,000 | 6,600 | - | 6,600 |  |
|  | Advances Semiconductor Engineering Inc. | - | Short-term investments | 528,700 | 12,456 | - | 12,456 |  |
| Macoto Property Insurance Agency Co., Ltd. | Advances Semiconductor Engineering Inc. | - | Short-term investments | 105,740 | 2,491 | - | 2,491 |  |
| Macoto Marketing Consultant | Chi Mei Optoelectronics Co., Ltd. |  | Short-term investments | 500,000 | 20,740 | - | 20,740 |  |

## Head Office and Branches

BRANCH NAME
Head Office
International Banking Dept
Offshore Banking Unit

Business Department
Tung Taipei Branch Lung Shan Branch Hsi Yuan Branch

Hsi Men Branch Da Tung Branch Fu Hsing Branch Chung Hsiao Branch Wu Chang Branch Cheng Pei Branch Cheng Nei Branch Sung Chiang Branch Jen Ai Branch

Nanking E Rd. Branch Nei Hu Branch

Chuang Chin Branch
Sung Shan Branch
Yung Le Branch
Lin Sen N Road Branch

## Da An Branch

Hsin Chu Branch

Chung Li Branch

Tao Yuan Branch

Tung San Chung Branch

Chu Pei Branch

Lien Cheng Road Branch
Kuan Tung Chiao Branch

Tu Cheng Branch

Lu Chou Branch
Chien Cheng Branch
Pei San Chung Branch
Yung Ho Branch
Hsin Pu Branch

134, Hsi Chang St., Taipei, Taiwan, R.O.C.
5F, No.99, Sec.1, Hsin Sheng South Rd., Taipei, Taiwan, R.O.C. 886-2-87710666 886-2-87710566 5F, No.99, Sec. 1, Hsin Sheng South Road, Taipei, Taiwan, R.O.C.

134, His Chang St., Taipei, Taiwan, R.O.C.
1, Sec. 5, Nanjing E. Road, Taipei, Taiwan, R.O.C. 207, Kang Ting Rd., Taipei, Taiwan, R.O.C. 147, Sec. 2, Hsi Yuan Rd., Taipei, Taiwan, R.O.C. 73, Hsining South Rd., Taipei, Taiwan, R.O.C. 269, Sec. 3, Chung Ching North Rd., Taipei, Taiwan, R.O.C. 331, Fu Hsing North Rd., Taipei, Taiwan, R.O.C. 160, Yenchi St., Taipei, Taiwan, R.O.C.

76, Lane 356, Lung Chiang Rd., Taipei, Taiwan, R.O.C.
162, Sung Chiang Rd., Taipei, Taiwan, R.O.C.
115, Sec. 1, Chung Ching South Rd., Taipei, Taiwan. R.O.C. 75-1, Sung Chiang Rd., Taipei, Taiwan, R.C.C.

29, Sec. 4, Jen Ai Rd., Taipei, Taiwan, R.O.C.
1-1, Ching Cheng St., Taipei, Taiwan, R.O.C.
17, Lane 360, Sec.1, Nei-Hu Rd., Taipei, Taiwan, R.O.C. 330, Chuang Ching Rd., Taipei, Taiwan, R.O.C.

2F, 510, Sec. 5, Chung Hsiao East Rd., Taipei, Taiwan, R.O.C. 37, Kan Ku St., Taipei, Taiwan, R.O.C.

554, Lin Sen North Rd., Taipei, Taiwan, R.O.C.
177, Sec. 2, Fu Hsing South Rd., Taipei, Taiwan, R.C.C.
84, Chung Shan Rd., Hsin Chu City, Taiwan, R.O.C.
201, Chung Shan Rd., Chung Li City, Tao Yuan Hsien, Taiwan, R.O.C.

182, Sec. 3, San Min Rd., Tao Yuan City, Taiwan, R.O.C. 102, Sec.1, Chung Hsin Rd., San Chung City, Taipei, Taiwan, R.O.C.

372, Chung Hua Rd., Chu Pei City, Hsin Chu Hsien, Taiwan, R.O.C.

166, Lien Cheng Rd., Chung Ho City, Taipei, Taiwan, R.O.C.
333, Sec. 1, Kuang Fu Rd., Hsin Chu City, Taiwan, R.O.C.
122, Sec.3, Chin Cheng Rd., Tu Cheng City, Taipei, Taiwan, R.O.C.

161, Chung Shan 1st Rd., Lu Chou City, Taipei, Taiwan, R.O.C.
73, Sec. 1, Chung Ching North Rd., Taipei, Taiwan, R.O.C. 115, 117, Hsi Wei St., San Chung City, Taipei, Taiwan, R.O.C. 411, Chung Cheng Rd., Yung Ho City, Taipei, Taiwan, R.O.C. 21, Yu Nung Rd., Pan Chiao City, Taipei, Taiwan, R.O.C.

886-2-23812160 886-2-23880828

886-2-87710666 886-2-87710566

886-2-23812160 886-2-23614695 886-2-27685966 886-2-27680788 886-2-23023531 886-2-23025052 886-2-23061271 886-2-23026949 886-2-23145791 886-2-23614634 886-2-25974951 886-2-25912632 886-2-27150825 886-2-27121683 886-2-27410101 886-2-27311605 886-2-25059161 886-2-25010094 886~2-25652711 886-2-25113778 886-2-23814518 886-2-23147032 886-2-25042969 886-2-25094541 886-2-27766688 866-2-27116258 886-2-27199811 886-2-27195595 886-2-27976768 886-2-27974899 886-2-23451888 886-2-27295315 886-2-23466636 886-2-23460669 886-2-25583750 886-2-25560634 886-2-25861991 886-2-25862370 886-2-27551639 886-2-27074631 886-3-5215171 886-3-5235442

886-3-4270123 886-3-4270699

886-3-3316996 886-3-3317038

886-2-29737788 886-2-29740355

886-3-5552058 886-3-5516455

886-2-22477330 886-2-22475715
886-3-5678989 886-3-5678905

886-2-22705050 886-2-22700860

886-2-82813182 886-2-82812192
886-2-25567227 886-2-25504695
886-2-29875522 886-2-29875310
886-2-32335656 886-2-32335490
886-2-22521919 886-2-22524836

TEL
FAX

## Head Office and Branches

BRANCH NAME

## Taichung Branch

Chung Kang Branch
Zuoying Huasia Rd. Branch

## Da Chia Branch

Kung Yih Branch

Yuan Lin Branch
Nan Tun Branch
Tung Tainan Branch
Da Li Branch
Sung Chu Branch
Chang Hwa Branch
Shu Lin Branch

## Hou Pu Branch

Ku Ting Branch
Hsih Lin Branch
Hsin Yi Branch

Tan Feng Branch

Peitou FushingKang Branch
Hsin Sheng S Rd Branch

## Yung Kang Branch

Tien Mu Branch

Hsin Tien Branch

Ta Chih Branch
Hsing Lung Branch

## Pa Teh Branch

Lung Tang Branch

Chang An Branch
Chia Yi Branch
Tung Chia Yi Branch
Feng Shan Branch
Tainan Branch
Pei Chia Yi Branch
Tou Liu Branch
Ping Tung Branch

101, Taichung Rd., Taichung, Taiwan, R.O.C.
99, Sec. 3, Taichung Kang Rd., Taichung, Taiwan. R.O.C.
692, Huasia Rd., Zuoying District, Kaohsiung, Taiwan, R.O.C.
202, Shuntian Rd., Dajia Town, Taichung County, Taiwan, R.O.C.
201, Kung-Yih Rd., Taichung, Taiwan, R.O.C.
346, Sec. 2, Chung Shan Rd., Yuan Lin, Chang Hua Hsien, Taiwan, R.O.C.

501, Sec. 2, Wu-Chiuan West Rd., Taichung, Taiwan, R.O.C. 12, Sec. 1, Chung Hua Tung Rd., Tainan, Taiwan, R.O.C. 269, Der-Fang South Rd., Ta Li City, Taichung, Taiwan, R.O.C 162, Sec. 2, Sung-Chu Rd., Taichung, Taiwan, R.O.C. 341, San Min Rd., Chang Hwa City, Taiwan, R.O.C. 116-1, Jhonghua Road, Shulin City, Taipei, Taiwan, R.O.C. 178, Sec. 1, Szu-Chuan Rd., Panchiao City, Taipei, Taiwan, R.O.C

41, Sec. 2, Roosevelt Rd., Taipei, Taiwan, R.O.C.
510, Wen-Lin Rd., Taipei, Taiwan, R.O.C.
181, Sec. 4, Hsin Yi Rd., Taipei, Taiwan, R.O.C.
665, Chung Cheng Rd., Hsin Chuang City, Taipei, Taiwan, R.O.C.

422, Sec.2, Chung Yang North Rd., Peitou, Taipei, Taiwan R.O.C.

1F, No.101, Sec.1, Hsin Sheng South Rd., Taipei, Taiwan, R.O.C 886-2-87719099 886-2-27789652 41, Chung-Cheng South Rd,Yung-Kang City, Tainan, Taiwan, R.O.C.

13, Sec.7, Chung Shan N Rd, Taipei, Taiwan, R.O.C.
311, Chung Cheng Rd., Hsin Tien City, Taipei Hsien, Taiwan, R.O.C.

B1, No. 20, JiiYe 3 Road, NeiHu District, Taipei, Taiwan, R.O.C.
1F, No.133, Jing Lung St., Taipei, Taiwan, R.O.C. 1089, Sec.2, Chieh Shou Rd., Pa The City, Tao Yuan, Taiwan, R.O.C.

390, Chung Hsing Rd., Lung Tang Hsiang, Tao Yuan, Taiwan, R.O.C.

1F, No.100, Sec.2, Chang An East Rd., Taipei, Taiwan, R.O.C. 248, Chung Shan Rd., Chia Yi City, Taiwan, R.O.C. 188, Min Tsu Rd., Chia Yi City, Taiwan, R.O.C.

320, Kuang Yuan Rd., Feng Shan City, Taiwan, R.O.C.
101, Chung Cheng Rd., Tainan City, Taiwan, R.O.C.
166, Yu Ai Rd., Chia Yi City, Taiwan, R.O.C.
87, Chung Shan Rd., Tou Liu City, Yun Lin Hsien, Taiwan, R.O.C. 886-5-5375586
690, Kuang Tung Rd., Ping Tung City, Taiwan, R.O.C.

TEL
886-4-22284113 886-4-22236762 886-4-23588211 866-4-23584758 886-7-3487077 886-7-3486077

886-4-26760020 886-4-26760040 886-4-23020919 886-4-23058574

886-4-8377007 886-4-8377012

886-4-23832121 886-4-23830564
886-6-2347777 886-6-2346359
886-4-24835123 886-4-24834382
886-4-22453456 886-4-22449451
886-4-7235997 886-4-7235991
886-2-86848777 886-2-86849777

886-2-29617997 886-2-29620563

886-2-23432330 886-2-23517913
886-2-28338789 886-2-28337894
886-2-27059669 886-2-27059699

886-2-29083636 886-2-29033535

886-2-28982399 886-2-28982372

886-6-2510899 886-6-2510985

886-2-28762126 886-2-28746121

886-2-89117180 886-2-89117173

886-2-85095510 886-2-25338170
886-2-89311099 886-2-89310632

886-3-3658085 886-3-3658645

886-3-4991277 886-3-4991279

886-2-25067366 886-2-25075773
886-5-2247755 886-5-2247747
886-5-2223633 886-5-2222532
886-7-7197157 886-7-7199753
886-6-2219511 886-6-2219423
886-5-2330367 886-5-2330369
886-5-5375587
886-8-7365961

Head Office and Branches

| BRANCH NAME | ADDRESS | TEL | FAX |
| :---: | :---: | :---: | :---: |
| Hua Lien Branch | 484, Chung Cheng Rd., Hua Lien City, Taiwan, R.O.C. | 886-3-8310802 | 886-3-8310776 |
| Keelung Branch | 23-24, Ai 1st Rd., Keelung City, Taiwan, R.O.C. | 886-2-24213998 | 886-2-24213693 |
| Yi Lan Branch | 105-107, Sec. 1, Shen Lung Rd., Yi Lan City, Taiwan, R.O.C. | 886-3-9358178 | 886-3-9358251 |
| San Shia Branch | 45, Fushing Rd., Sanshia Town, Taipei, Taiwan, R.O.C. | 886-2-86717616 | 886-2-86717628 |
| Lu Chu Branch | 1185, Chung Shan Rd., Luchu Hsiang, Kaohsiung Hsien, Taiwan, R.O.C. | 886-7-6975395 | 886-7-6975397 |
| Kaohsiung Branch | 247, Minsheng 1st Rd., Sinsing District, Kaohsiung City, Taiwan, R.O.C. | 886-7-2230858 | 886-7-2230868 |
| Hsin Chuang Branch | 252, Hsintai Rd., Hsin Chuang City, Taipei, Taiwan, R.O.C. | 886-2-29965995 | 886-2-29963781 |
| Jiang Tz Tsuei Branch | 428, Sec. 2, Wenhua Rd., Banchiau City, Taipei, Taiwan, R.O.C. | 886-2-82586288 | 886-2-22514170 |
| Nan Shih Jiau Branch | 1FI., No. 347, Jingshin St., Jungho City, Taipei, Taiwan, R.O.C. | 886-2-29484888 | 886-2-29491687 |
| Mi Two Branch | 242, Chung Cheng Rd., Mi Two Hsiang, Kaohsiung Hsien, Taiwan, R.O.C. | 886-7-6178407 | 886-7-6193638 |
| Kan Shan Branch | 145-2, Wei Zen Rd., Kan Shang, Kaohsiung Hsien Taiwan, R.O.C. | 886-7-6212551 | 886-7-6211553 |
| Pei Kaohsiung Branch | 523, Min-Tsu 1st, San Ming District, Kaohsiung, Taiwan, R.O.C. | 886-7-3478511 | 886-7-3478512 |
| Siao Gang Branch | 292, Hanmin Rd., Siaogang Dist.,Kaohsiung City, Taiwan, R.O.C. | 886-7-8025588 | 886-7-8035959 |

## MACOTO BANK

## HEAD OFFICE

| Address | $: 134$ Hsi Chang Street, Taipei 108, Taiwan, R.O.C. |
| :--- | :--- |
| Telephone | $: 886-2-23812160$ |
| Swift | $:$ MKTBTWTP |
| Telex | $: 26361$ MKTBTP |
| Website | $:$ http://www.macotobank.com.tw |

## International Banking Department

5th FL., No. 99 Sec. 1 Hsin Sheng South Rd, Taipei 106, Taiwan, R.O.C. Tel:886-2-87710666


[^0]:    Note: Cash card is a revolving loan business.

[^1]:    Note a: Ratio of interest sensitive assets to interest sensitive liabilities =
    (Assets and liabilities will be due within one year)

[^2]:    Note b: Interest sensitive gap = Interest sensitive assets - Interest sensitive liabilities

